# MEMORANDUM

FROM: Mark Day, Municipal Budget DirectorSUBJECT: Quarterly Financial Report for Fiscal Year 2020-21 Q3



The Municipal Budget Office prepares quarterly financial reports for all the major operating funds, revenue sources and departments that reflect budget to actual comparisons and highlight major variances that may require additional monitoring or action. These reports are normally prepared for the first three quarters of the fiscal year as the fourth quarter would reflect the total revenue and expenses for the fiscal year and no monitoring or action would be required.

A third quarter financial report for Fiscal Year 2020-21, quarter ending March 31, 2021, was prepared to document and gain insight into total revenue and expense performance for the fiscal year for all major operating funds, revenue sources and departments in comparison to budget.

We have included a quick-reference Table of Contents on the following page that will allow you to quickly navigate to areas of interest by clicking on titles or page numbers. The table of contents link at the bottom of every page will return you to the Table of Contents. The report can also be found on the Municipal Budget Office's Internet page.

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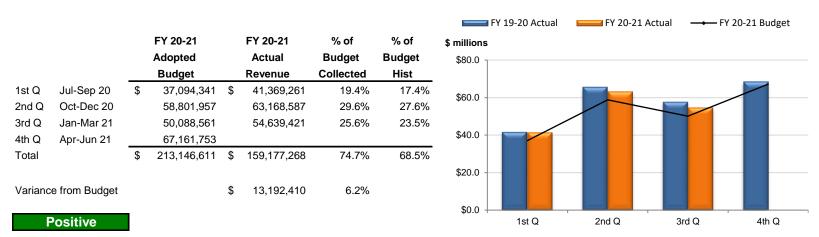


## **Quarterly Financial Performance Report**

Through the Third Quarter Ended March 31, 2021

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	<ul> <li>A negative variance between 2-5%</li> <li>A negative variance of greater that</li> </ul>	, compared to hi	istorical trend

## General Fund Revenue Quarterly Analysis

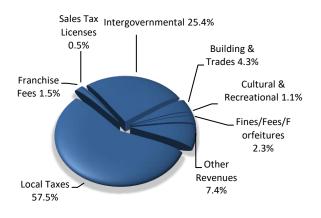


Through the third quarter of FY 2020-21, General Fund revenue is 74.7% of budget, compared with a historical percentage of 68.5%. In terms of budget-to-actual variance, total collections are above the anticipated revenue target for the third quarter by \$13.2 million. The scope of budget-to-actual variance for each category can be seen in the table and graph at the bottom-right corner of this page. Quarterly collection detail by category can be found on pages 2 through 6 of this reports.

## General Fund Revenue by Category

Revenue Categories	FY 20-21 Annual Budget	% of Annual Budget
Local Taxes	\$ 122,532,779	57.5%
Franchise Fees	3,191,124	1.5%
Sales Tax Licenses	1,023,523	0.5%
Intergovernmental	54,206,994	25.4%
Building & Trades	9,129,224	4.3%
Cultural & Recreational	2,386,698	1.1%
Fines/Fees/Forfeitures	4,924,665	2.3%
Other Revenues	15,751,604	7.4%
Total	\$ 213,146,611	100.0%

FY 20-21 Budget



Cumulative	Re	venue through	3Q	2020-2021	
		3Q		3Q	% of
		Budget		Actual	Budget
		Target		Revenue	Target
Local Taxes (LT)	\$	81,188,391	\$	88,208,290	109%
Franchise Fees (FF)		2,085,157		2,028,197	97%
Sales Tax Licenses (STL)		841,232		1,813,999	216%
Intergovernmental (IG)		38,981,747		45,255,557	116%
Building & Trades (BT)		6,744,032		6,779,546	101%
Cultural & Recreational (CR)		1,706,466		2,014,329	118%
Fines/Fees/Forfeitures (FFF)		3,163,560		2,975,124	94%
Other Revenues (OR)		11,274,272		10,102,227	90%
	\$	145,984,858	\$	159,177,268	109%

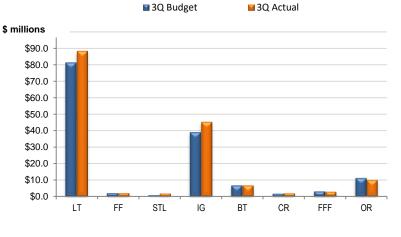


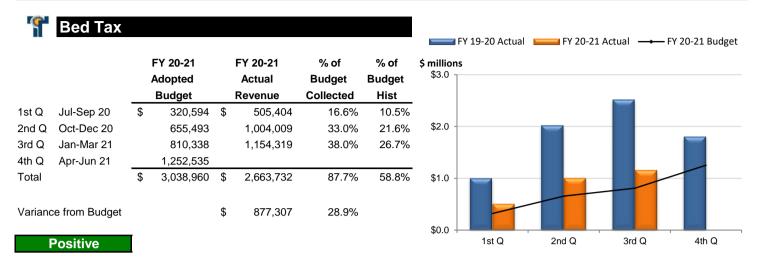
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Tales Ta	AX					FY :	19-20Actual ⊨	FY 20-21	Actual — F
		FY 20-21 Adopted Budget	FY 20-21 Actual Revenue	% of Budget Collected	% of Budget Hist	\$ millions \$40.0			
1st Q Jul-Sep 20	\$	16,138,894	\$ 18,528,437	18.4%	16.1%	\$30.0			
2nd Q Oct-Dec 20		25,583,751	26,623,591	26.5%	25.5%				
3rd Q Jan-Mar 21		25,740,388	28,626,906	28.5%	25.6%	\$20.0	/		
4th Q Apr-Jun 21		33,050,311							
Total	\$	100,513,344	\$ 73,778,935	73.4%	67.2%	\$10.0			
Variance from Budget	t		\$ 6,315,902	6.2%		\$0.0			
Positive							1st Q	2nd Q	3rd Q

City Sales Taxes are generated by a 1.8% levy on sales transactions in the city. Of the total 1.8% rate, 1.2% is deposited in the General Fund, 0.5% is dedicated for Transit purposes, and the remaining 0.1% is deposited in the Arts & Cultural Fund. The amount deposited in the General Fund is depicted in the table and graph above. This revenue source contributes 47.2% of the General Fund budget in FY 2020-21 making it the City's largest revenue source. Through the third quarter of FY 2020-21, Sales Tax collections are 73.4% of budget, which is above the historical average of 67.2%. In terms of budget-to-actual variance, collections are 6.2% above the budgeted value.

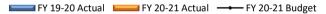
Property	Ta	X				<b>FY 19-20</b> Actu	ial 💶 FY 20-2	21 Actual — F	Y 20-21 Budget
		FY 20-21 Adopted Budget	FY 20-21 Actual Revenue	% of Budget Collected	% of Budget Hist	\$ millions \$15.0			
1st Q Jul-Sep 20	\$	209,939	\$ 272,736	1.4%	1.1%				
2nd Q Oct-Dec 20		9,708,665	9,580,235	50.5%	51.2%	\$10.0			
3rd Q Jan-Mar 21		2,020,330	1,912,652	10.1%	10.6%				
4th Q Apr-Jun 21		7,041,541						$\mathbf{X}$	
Total	\$	18,980,475	\$ 11,765,623	62.0%	62.9%	\$5.0		$\backslash$	
Variance from Budget			\$ (173,310)	-0.9%		\$0.0			
Positive						1st Q	2nd Q	3rd Q	4th Q

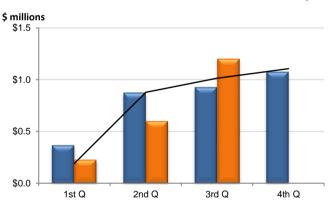
Property Tax revenue in the General Fund is generated by a \$0.89 charge per \$100 of the primary assessed valuation of real and personal property. In FY 2020-21, Property Tax contributes 8.9% of budgeted General Fund revenue. Through the third quarter of FY 2020-21, Property Tax collections are 62.0% of budget, which is below the historical average of 62.9%. In terms of budget-to-actual variance, Property Tax is 0.9% below the budgeted value. It is anticipated that this variance will normalize during the remainder of the fiscal year.



The Transient Lodging Tax, or Bed Tax, is a 5.0% levy on hotel and motel sales that contributes approximately 1.4% of budgeted General Fund revenue in FY 2020-21. This revenue category normally contributes approximately 3.0% to 4.0% of budgeted General Fund revenue, however, the budgeted amount for FY 2020-21 reflects the economic impact of the COVID-19 pandemic on transient lodging revenues. Bed Tax collections through the third quarter of FY 2020-21 are 87.7% of budget, which is higher than the historical average of 58.8%. In terms of budget-to-actual variance, collections are \$877 thousand above the budgeted value.

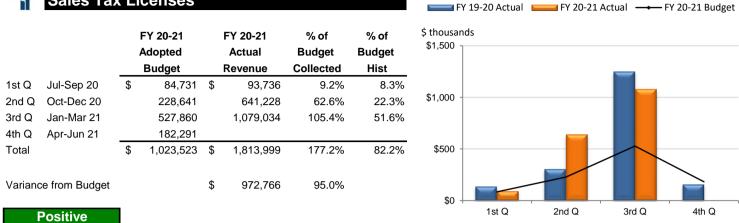
Franchis	e F	ees			
		FY 20-21 Adopted Budget	FY 20-21 Actual Revenue	% of Budget Collected	% of Budget Hist
1st Q Jul-Sep 20	\$	191,559	\$ 228,200	7.2%	6.0%
2nd Q Oct-Dec 20		878,731	600,046	18.8%	27.5%
3rd Q Jan-Mar 21		1,014,867	1,199,950	37.6%	31.8%
4th Q Apr-Jun 21		1,105,967			
Total	\$	3,191,124	\$ 2,028,197	63.6%	65.3%
Variance from Budget			\$ (56,960)	-1.7%	
Positive	Ĩ				





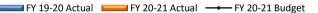
Franchise Fee revenues are collected based on specific agreements with service providers in the city, including Arizona Public Service (2.0% of revenue), Cox Communications (5.0% of gross revenue), and Southwest Gas (2.0% of gross revenue). These fees contribute 1.5% of annual General Fund revenue. Franchise Fee payments are 63.6% of the budgeted amount through the third quarter of FY 2020-21, compared to 65.3% historically. In terms of budget-to-actual variance, collections are \$57 thousand below the expected amount. It is anticipated that this variance will normalize during the remainder of the fiscal year.

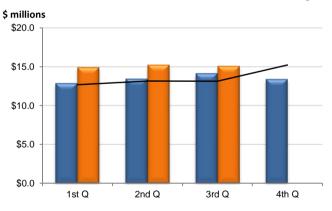
#### Sales Tax Licenses



The City requires taxable business activities to be licensed, with the annual licensing fee amount varying by business type. Starting in 2017, the Arizona Department of Revenue (ADOR) began collecting the fees for Tempe's Sales Tax Licenses. Sales Tax License collections through the third quarter of FY 2020-21 were 177.2% of budget, compared to the historical average of 82.2%. Sales Tax Licenses contribute 0.5% of annual General Fund revenue. In terms of budget-to-actual variance, collections are 95.0% above budget, or \$973 thousand.

<u> </u>	Intergove	rn	mental			
			FY 20-21 Adopted Budget	FY 20-21 Actual Revenue	% of Budget Collected	% of Budget Hist
1st Q	Jul-Sep 20	\$	12,684,235	\$ 14,924,839	27.5%	23.4%
2nd Q	Oct-Dec 20		13,154,709	15,234,971	28.1%	24.3%
3rd Q	Jan-Mar 21		13,142,803	15,095,747	27.8%	24.2%
4th Q	Apr-Jun 21		15,225,247			
Total		\$	54,206,994	\$ 45,255,557	83.5%	71.9%
Varianc	e from Budget			\$ 6,273,810	11.6%	
	Positive					





Intergovernmental Revenue includes distributions of State Income Taxes, State Sales Taxes, and State Vehicle License Taxes. These revenues are distributed based on Tempe's share of the state urban population as determined by the U.S. Census. In total, these revenues constitute 25.4% of budgeted revenue for FY 2020-21, making this the second largest General Fund revenue source after Sales Taxes. Through the third quarter of FY 2020-21, actual collections are 83.5% of budget, compared to a historical average of 71.9%. In terms of budget-to-actual variance, collections are 11.6% above budget.

#### **Building & Trades**

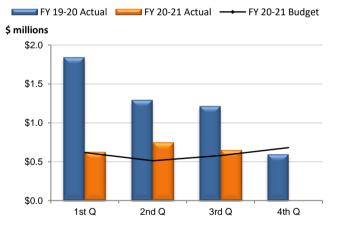
		FY 20-21 Adopted	FY 20-21 Actual	% of Budget	% of Budget	\$ millions <sup>\$5.0</sup> ⊤		
		 Budget	Revenue	Collected	Hist	<b>*</b> 40		
1st Q	Jul-Sep 20	\$ 2,139,046	\$ 3,124,925	34.2%	23.4%	\$4.0		
2nd Q	Oct-Dec 20	1,979,327	1,891,051	20.7%	21.7%	\$3.0 -		
3rd Q	Jan-Mar 21	2,625,660	1,763,569	19.3%	28.8%	\$3.0		
4th Q	Apr-Jun 21	 2,385,192				\$2.0		
Total		\$ 9,129,224	\$ 6,779,546	74.3%	73.9%	Ψ2.0		
						\$1.0 -		
Variance	e from Budget		\$ 35,513	0.4%				
						\$0.0 ↓		
P	ositive						1st Q	2nd Q

\$ millions 3rd Q 4th Q

🛛 FY 19-20 Actual 🛛 💶 FY 20-21 Actual 🛶 FY 20-21 Budget

Building and Trade revenues consist of Building Permit Fees, Plan Check Fees, and other miscellaneous engineering and permitting fees generated by development. These fees are charged to recover a portion of the cost of regulating development. In FY 2020-21, this revenue source contributes 4.3% of budgeted General Fund revenue. Through the third quarter of FY 2020-21, actual collections are 74.3% of budget, compared to a historical average of 73.9%. Thus far, in terms of budget-to-actual variance, collections are 0.4% above the budgeted estimate.

Tultural &	& R	Recreatio	na	l		
		FY 20-21 Adopted Budget		FY 20-21 Actual Revenue	% of Budget Collected	% of Budget Hist
1st Q Jul-Sep 20	\$	616,388	\$	622,661	26.1%	25.8%
2nd Q Oct-Dec 20		511,418		745,449	31.2%	21.4%
3rd Q Jan-Mar 21		578,660		646,220	27.1%	24.2%
4th Q Apr-Jun 21		680,232				
Total	\$	2,386,698	\$	2,014,329	84.4%	71.4%
Variance from Budget			\$	307,863	13.0%	
Positive						



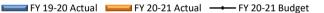
Cultural and Recreational revenues include fees and charges to recover a portion of the costs of providing the City's cultural and recreational programs. The majority of this revenue source is generated from fees charged for the City's Kid Zone program. In total, Cultural and Recreational fees represent 1.1% of total budgeted General Fund revenue for FY 2020-21. This revenue category normally represents 3.0% of the total budgeted General Fund revenue, however the FY 2020-21 revenue amount was adjusted to reflect impact of the COVID-19 pandemic on structured recreational classes and limited cultural activities. Through the third quarter of FY 2020-21, Cultural and Recreational fee collections are 84.4% of budget, compared to the historical average of 71.4%, for a total positive variance of 13.0%. In terms of budget-to-actual variance, collections are \$308 thousand above the budgeted estimate.

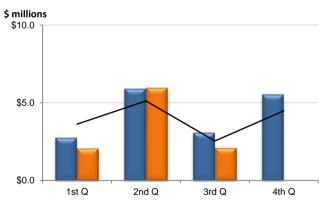
#### Fines, Fees & Forfeitures

			FY 20-21	FY 20-21 Actual	% of	% of	<b>\$ millions</b> ד 2.0
			Adopted Budget	Revenue	Budget Collected	Budget Hist	
1st Q	Jul-Sep 20	\$	1,091,800	\$ 1,012,032	20.6%	22.2%	\$1.5 -
2nd Q	Oct-Dec 20		984,737	894,041	18.2%	20.0%	
3rd Q	Jan-Mar 21		1,087,022	1,069,051	21.7%	22.1%	\$1.0 -
4th Q	Apr-Jun 21		1,761,105				φ1.0
Total		\$	4,924,665	\$ 2,975,124	60.4%	64.3%	
							\$0.5
Varianc	e from Budget			\$ (188,435)	-3.9%		
	Watch	]					\$0.0 +

Fines, Fees, and Forfeiture revenue derives from fines and other payments related to violations of state laws and local ordinances, including parking, traffic, and criminal enforcement activities. In total, Fines, Fees, and Forfeitures represent 2.3% of total budgeted General Fund revenue for FY 2020-21. Through the third quarter of FY 2020-21, 60.4% of budgeted revenues have been collected, compared to a historical average of 64.3%. In terms of budget-to-actual variance, this category is 3.9% below the expected value through the third quarter. Due to the economic impacts of the COVID-19 pandemic, this revenue category may not experience the same level of activity this fiscal year compared to historical trends.

5	Other Rev	ver	nues			
			FY 20-21 Adopted	FY 20-21 Actual	% of Budget	% of Budget
			Budget	Revenue	Collected	Hist
1st Q	Jul-Sep 20	\$	3,617,156	\$ 2,056,290	13.1%	23.0%
2nd Q	Oct-Dec 20		5,116,484	5,953,965	37.8%	32.5%
3rd Q	Jan-Mar 21		2,540,633	2,091,972	13.3%	16.1%
4th Q	Apr-Jun 21		4,477,332			
Total		\$	15,751,604	\$ 10,102,227	64.1%	71.6%
Variand	e from Budget			\$ (1,172,046)	-7.5%	
N	legative					





Other Revenues include collections from a variety of sources not otherwise accounted for in the major revenue categories. Primary components of Other Revenues are Land Sales, Interest Earnings, Land and Building Facility Rental, and SRP In-Lieu Payments. In FY 2020-21, this revenue source contributes 7.4% of budgeted General Fund revenue. Through the third guarter of the fiscal year, collections of Other Revenue are 64.1% of the FY 2020-21 budget, compared to a historical tracking percentage of 71.6%. The variance appears to be due primarily to the timing of receipt of payments and it is anticipated that this negative variance will normalize during the remainder of the fiscal year.

## General Fund Expenditures Quarterly Analysis

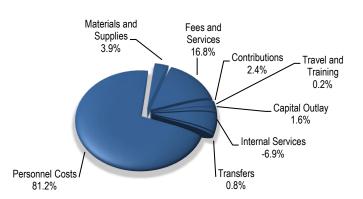
			FY 20-21 Adopted Budget*		FY 20-21 Actual Exp	% of Budget Exp	% of Budget Hist	<b>\$ million</b> \$70.0 -
1st Q	Jul-Sep 20	\$	53,825,612	\$	54,779,793	23.5%	23.1%	\$60.0 -
2nd Q	Oct-Dec 20		60,335,151		58,838,510	25.2%	25.8%	\$50.0 -
3rd Q	Jan-Mar 21		53,199,337		50,211,777	21.5%	22.8%	\$40.0
4th Q	Apr-Jun 21		66,116,966					
Total		\$	233,477,065	\$	163,830,079	70.2%	71.7%	\$30.0
								\$20.0 -
Varianc	e from Budget			\$	3,530,020	1.5%		\$10.0
	excludes a \$1.5 m	hillion	contingency app	ropri	iation, encumbran	ces and invento	ry	\$0.0
F	Positive							φ0.0

Through the third quarter of FY 2020-21, General Fund expenditures are 70.2% of budget, compared with a historical percentage of 71.7%. In terms of budget-to-actual variance, General Fund expenditures are 1.5% below budget through the third quarter. Departmental quarterly expenditure tracking data can be found on pages 8 through 17 of this report.

#### General Fund Expenditures By Category

	FY 20-21 Adopted		% of Adopted
Categories		Budget	Budget
Personnel Costs	\$	189,486,403	81.2%
Materials and Supplies		9,112,082	3.9%
Fees and Services		39,183,107	16.8%
Contributions		5,516,261	2.4%
Travel and Training		573,723	0.2%
Capital Outlay		3,658,287	1.6%
Internal Services		(16,010,465)	-6.9%
Transfers		1,957,667	0.8%
Total	\$	233,477,065	100.0%

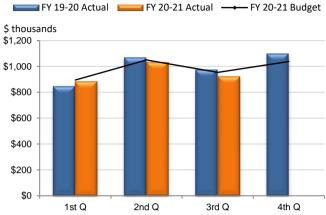
#### FY 20-21 Budget



#### Page 7

#### Tity Attorney's Office

FY 20-21 FY 20-21 % of % of Adopted Actual Budget Budget Budget\* Expend\* Hist Spent 1st Q Jul-Sep 20 895,122 \$ 885,291 22.5% 22.7% \$ 2nd Q Oct-Dec 20 1,050,457 1,034,370 26.3% 26.7% 3rd Q Jan-Mar 21 954,928 924,587 23.5% 24.2% 4th Q Apr-Jun 21 1,039,057 3,939,564 2,844,248 72.2% 73.6% Total \$ \$ \*amounts are net of internal service charges, and exclude transfers Variance from Budget \$ 56,259 1.4% Positive

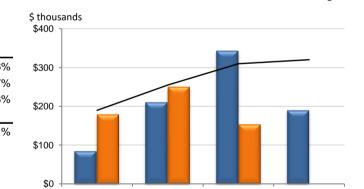


The City Attorney's Office spent 72.2% of its FY 2020-21 budget through the third quarter, compared to a historical average of 73.6%. In terms of budget-to-actual variance, expenditures are \$56 thousand or 1.4% less than budgeted through the third quarter.

% of

# City Clerk's Office FY 20-21 FY 20-21 % of

			Adopted Budget*	Actual Expend*		Budget Spent	Budget Hist
1st Q	Jul-Sep 20	\$	189,579	\$	178,450	16.6%	17.6%
2nd Q	Oct-Dec 20		254,664		249,300	23.2%	23.7%
3rd Q	Jan-Mar 21		309,922		152,896	14.2%	28.8%
4th Q	Apr-Jun 21		320,154				
Total		\$	1,074,319	\$	580,646	54.0%	70.1%
*amounts	s are net of interna	al serv	ice charges, an	d ex	clude transfers		
Varianc	e from Budget			\$	173,520	16.1%	
F	Positive						



2nd Q

3rd Q

1st Q

💳 FY 19-20 Actual 🛛 🔤 FY 20-21 Actual 🛶 FY 20-21 Budget

The City Clerk's Office has spent 54.0% of its FY 2020-21 budget through the third quarter, compared to a historical average of 70.1%. In terms of variance from the budget through the third quarter, expenditures are \$174 thousand or 16.1% below the expected amount.

#### Page 8

4th Q

#### **City Court** \$ thousands FY 20-21 FY 20-21 % of % of \$1,400 Adopted Actual Budget Budget \$1,200 Budget\* Expend\* Hist Exp 1st Q Jul-Sep 20 \$ 991,919 \$ 21.4% 23.1% 917,724 \$1,000 2nd Q Oct-Dec 20 26.5% 1,133,777 1,085,739 25.3% \$800 3rd Q Jan-Mar 21 973,901 22.7% 912,487 21.3% Apr-Jun 21 1,185,867 \$600 4th Q \$ \$ 2,915,950 68.0% 72.3% Total 4,285,464 \$400 \*amounts are net of internal service charges, and exclude transfers \$200 Variance from Budget \$ 183,647 4.3% \$0 1st Q 2nd Q 3rd Q 4th Q Positive

The City Court has spent 68.0% of its FY 2020-21 budget through the third quarter compared to the historical average of 72.3%. In terms of variance from the budget through the third quarter, expenditures are \$184 thousand or 4.3% below the budgeted amount.

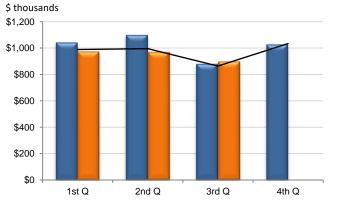
#### **City Manager's Office** % 1st % 2n 3rc % 4tł % То \*aı Va

#### Positive

The City Manager's Office has spent 73.2% of its FY 2020-21 budget through the third quarter, compared to the historical average of 73.3%. In terms of variance from the budget in the third quarter, expenditures are \$6 thousand or 0.1% below the expected amount.

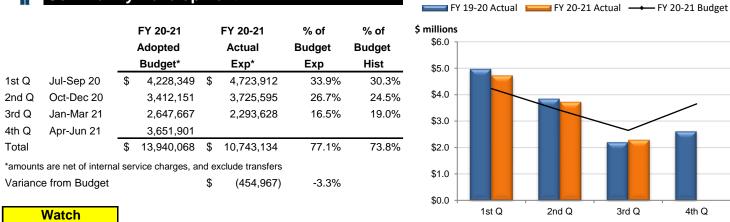
			FY 20-21		FY 20-21	% of	% of
			Adopted		Actual	Budget	Budget
			Budget*		Expend*	Ехр	Hist
st Q	Jul-Sep 20	\$	989,446	\$	974,112	25.1%	25.5%
nd Q	Oct-Dec 20		995,227		970,337	25.0%	25.6%
rd Q	Jan-Mar 21		863,468		897,553	23.1%	22.2%
th Q	Apr-Jun 21		1,033,973				
otal		\$	3,882,114	\$	2,842,002	73.2%	73.3%
mounts	s are net of intern	al ser	vice charges, ar	nd e	xclude transfers		
arianc	e from Budget			\$	6,140	0.1%	
		-					

#### FY 19-20 Actual FY 20-21 Actual ----- FY 20-21 Budget





#### Community Development



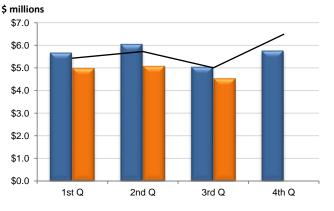
The Community Development Department has spent 77.1% of its FY 2020-21 budget through the third quarter, compared to the historical value of 73.8%. In terms of variance from the budget, expenditures are \$455 thousand or 3.3% above the expected amount. It is anticipated that this variance will normalize during the remainder of the fiscal year.

## Community Services

Positive

			FY 20-21 Adopted Budget*	FY 20-21 Actual Exp*		% of Budget Exp	% of Budget Hist		
1st Q	Jul-Sep 20	\$	5,425,963	\$	4,985,476	22.0%	24.0%		
2nd Q	Oct-Dec 20		5,723,870		5,086,066	22.5%	25.3%		
3rd Q	Jan-Mar 21		5,004,550		4,536,668	20.0%	22.1%		
4th Q	Apr-Jun 21		6,486,295						
Total		\$	22,640,678	\$	14,608,210	64.5%	71.4%		
*amounts	*amounts are net of internal service charges, and exclude transfers								
Variance from Budget				\$	1,546,174	6.9%			

#### FY 19-20 Actual 🛛 FY 20-21 Actual — FY 20-21 Budget



The Community Services Department spent 64.5% of its FY 2020-21 budget through the third quarter, compared to the historical average of 71.4%. In terms of variance from the budget through the third quarter, expenditures are \$1.5 million or 6.9% below the expected amount.

#### **Economic Development Office**

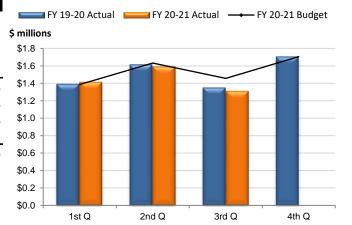
		-	FY 20-21 Adopted		FY 20-21 Actual	% of Budget	% of Budget	\$ millions \$0.3
			Budget*		Exp*	Exp	Hist	\$0.3 -
1st Q	Jul-Sep 20	\$	163,368	\$	116,932	14.1%	19.7%	• • •
2nd Q	Oct-Dec 20		238,615		284,962	34.4%	28.8%	\$0.2
3rd Q	Jan-Mar 21		198,266		165,066	19.9%	23.9%	\$0.2
4th Q	Apr-Jun 21		227,619					Ψ0.2
Total		\$	827,868	\$	566,960	68.5%	72.4%	\$0.1
*amounts	s are net of interna	al servi	ce charges, an	d exc	lude transfers			\$0.1
Varianc	e from Budget			\$	33,289	3.9%		φ0.1
		_						\$0.0 🗕
F	Positive							

The Economic Development Office has spent 68.5% of its FY 2020-21 budget through the third quarter, compared with a historical percentage of 72.4%. In terms of variance from the budget through the third quarter, expenditures are \$33 thousand or 3.9% below the expected amount.

#### Engineering & Transportation FY 20-21 FY 20-21 % of % of Adopted Actual Budget Budget Budget\* Hist Exp\* Exp \$ 1st Q Jul-Sep 20 1,386,331 \$ 1,414,121 22.9% 22.4% 2nd Q Oct-Dec 20 1,632,242 1,590,286 25.7% 26.4% 3rd Q 23.6% Jan-Mar 21 1,457,055 1,310,334 21.2% 4th Q Apr-Jun 21 1,705,687 72.4% \$ 6,181,315 Total \$ 4,314,740 69.8%

\*amounts are net of internal service charges, and exclude transfers Variance from Budget \$ 160,888 2.6%

Positive



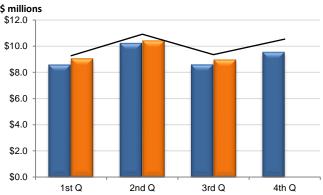
FY 19-20 Actual FY 20-21 Actual - FY 20-21 Budget

The Engineering and Transportation Department spent 69.8% of its FY 2020-21 budget through the third quarter, compared to a historical average of 72.4%. In terms of variance from the budget in the third quarter, expenditures are \$161 thousand or 2.6% below the expected amount.

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#### Fire Medical Rescue

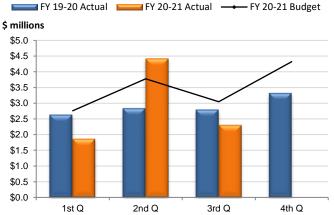
			FY 20-21		FY 20-21	% of	% of	<b>\$ millions</b> \$12.0
			Adopted		Actual	Budget	Budget	<b>\$</b> .2.0
			Budget*		Exp*	Exp	Hist	\$10.0
1st Q	Jul-Sep 20	\$	9,273,332	\$	9,036,908	22.5%	23.1%	
2nd Q	Oct-Dec 20		10,917,602		10,403,164	26.0%	27.2%	\$8.0
3rd Q	Jan-Mar 21		9,353,109		8,944,998	22.3%	23.3%	\$6.0
4th Q	Apr-Jun 21		10,537,058					φ0.0
Total		\$	40,081,101	\$	28,385,070	70.8%	73.6%	\$4.0
*amounts	s are net of interna	al serv	/ice charges, an	d ex	clude transfers			\$2.0
Varianc	e from Budget			\$	1,158,973	2.8%		\$2.0
								\$0.0



FY 19-20 Actual FY 20-21 Actual ----- FY 20-21 Budget

The Fire Medical Rescue Department has spent 70.8% of its FY 2020-21 budget through the third quarter, compared with a historical percentage of 73.6%. In terms of variance from the budget through the third quarter, expenditures are \$1.2 million or 2.8% below the expected amount.

	Tuman Services										
			FY 20-21		FY 20-21	% of	% of				
			Adopted		Actual	Budget	Budget				
			Budget*		Exp*	Ехр	Hist				
1st Q	Jul-Sep 20	\$	2,759,365	\$	1,871,693	13.5%	19.8%				
2nd Q	Oct-Dec 20		3,776,704		4,428,393	31.8%	27.2%				
3rd Q	Jan-Mar 21		3,049,636		2,312,990	16.6%	21.9%				
4th Q	Apr-Jun 21		4,323,420								
Total		\$	13,909,126	\$	8,613,077	61.9%	68.9%				
*amount	s are net of interna	al serv	/ice charges, an	d ex	clude transfers						
Varianc	e from Budget			\$	972,629	7.0%					
F	Positive										



The Human Services Department spent 61.9% of its FY 2020-21 budget through the third quarter, compared to a historical average of 68.9%. In terms of variance from the budget in the third quarter, expenditures are \$973 thousand or 7.0% below the expected amount.

#### Internal Audit Office

Positive

Variance from Budget

Positive

FY 20-21 FY 20-21 % of % of Adopted Actual Budget Budget Budget\* Exp\* Exp Hist 1st Q Jul-Sep 20 \$ 143,177 \$ 126,507 23.5% 26.6% Oct-Dec 20 2nd Q 137,600 122,705 22.8% 25.6% 3rd Q Jan-Mar 21 108,872 114,455 21.3% 20.2% 4th Q Apr-Jun 21 148,678 Total \$ 538,327 \$ 363,667 67.6% 72.4% \*amounts are net of internal service charges, and exclude transfers Variance from Budget 25,982 \$ 4.8%

The Internal Audit Office has spent 67.6% of its FY 2020-21 budget through the third quarter, compared with a historical average of 72.4%. In terms of variance from the budget through the third quarter, expenditures are \$26 thousand or 4.8% below the expected amount.

#### **Internal Services** FY 20-21 FY 20-21 % of % of Adopted Actual Budget Budget Budget\* Expend\* Exp Hist \$ 1st Q Jul-Sep 20 7,724,976 \$ 7,677,449 21.0% 21.1% 2nd Q Oct-Dec 20 8,480,011 7,680,345 21.0% 23.2% 22.9% 3rd Q Jan-Mar 21 8,363,243 8,904,063 24.4% 4th Q Apr-Jun 21 11,995,485 \$ 36,563,714 24,261,856 67.2% Total \$ 66.4% \*amounts are net of internal service charges, and exclude transfers

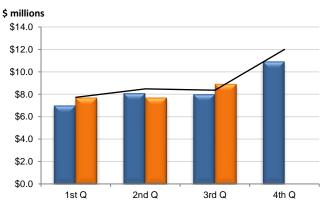
\$

306,373

The Internal Services Department has spent 66.4% of its FY 2020-21 budget through the end of the third quarter, compared to the historical pattern of 67.2% during this period. In terms of variance from the budget in the third quarter, expenditures are \$306 thousand or 0.8% below the expected amount.

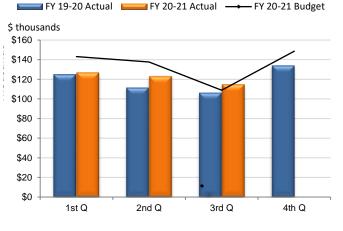
0.8%

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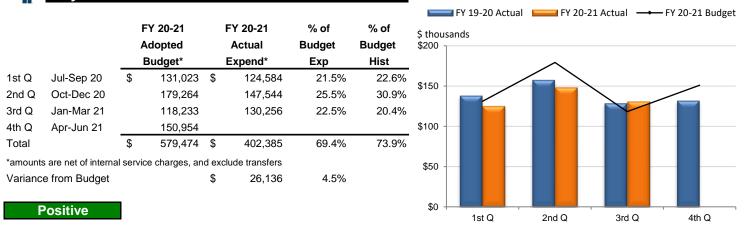
🖬 FY 19-20 Actual 🛛 💶 FY 20-21 Actual 🛶

# lemai Audit Office



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- FY 20-21 Budget

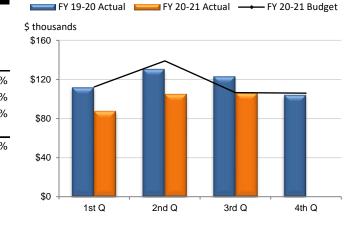


The Mayor and Council has spent 69.4% of its FY 2020-21 budget through the third quarter, compared with a historical average of 73.9%. In terms of variance from the budget in the third quarter, expenditures are \$26 thousand or 4.5% below the expected amount.

## Municipal Budget Office

Positive

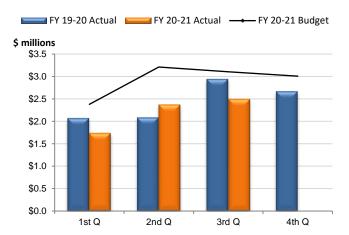
			FY 20-21		FY 20-21	% of	% of	
			Adopted		Actual	Budget	Budget	
			Budget*		Expend*	Ехр	Hist	
1st Q	Jul-Sep 20	\$	112,341	\$	87,607	18.9%	24.2%	
2nd Q	Oct-Dec 20		138,987		104,899	22.6%	30.0%	
3rd Q	Jan-Mar 21		106,547		105,969	22.8%	23.0%	
4th Q	Apr-Jun 21		105,976					
Total		\$	463,851	\$	298,475	64.3%	77.2%	
*amounts	s are net of interna	al serv	ice charges, an	d ex	clude transfers			
Varianc	e from Budget			\$	59,400	12.9%		



The Municipal Budget Office has spent 64.3% of its FY 2020-21 budget through the third quarter, compared to a historical average of 77.2%. In terms of variance from the budget through the third quarter, expenditures are \$59 thousand or 12.9% below the expected amount.

#### Municipal Utilities

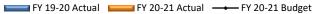
			FY 20-21 Adopted Budget*	FY 20-21 Actual Expend*		% of Budget Exp	% of Budget Hist	
1st Q	Jul-Sep 20	\$	2,379,038	\$	1,734,311	14.8%	20.3%	
2nd Q	Oct-Dec 20		3,211,016		2,366,263	20.2%	27.4%	
3rd Q	Jan-Mar 21		3,103,689		2,489,420	21.3%	26.5%	
4th Q	Apr-Jun 21		3,006,382					
Total		\$	11,700,125	\$	6,589,994	56.3%	74.2%	
*amounts	*amounts are net of internal service charges, and exclude transfers							
Variance from Budget				\$	2,103,748	17.9%		

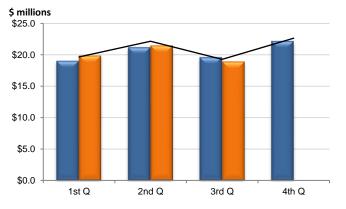


#### Positive

The Municipal Utilities Department has spent 56.3% of its FY 2020-21 budget through the third quarter, compared to a historical average of 74.2%. In terms of variance from the budget through the third quarter, expenditures are \$2.1 million or 17.9% below the expected amount.

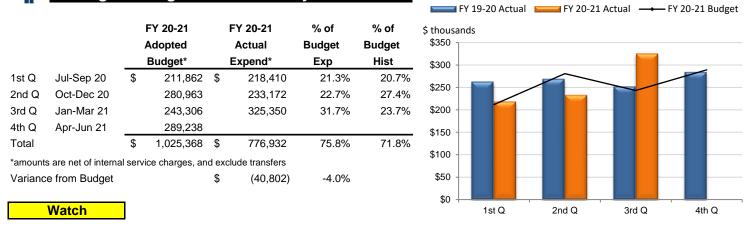
#### Police FY 20-21 FY 20-21 % of % of Adopted Actual Budget Budget Budget\* Expend\* Exp Hist \$ 1st Q Jul-Sep 20 19,655,468 \$ 19,863,729 23.7% 23.5% 2nd Q Oct-Dec 20 22,156,650 21,455,213 25.6% 26.5% 3rd Q 19,280,433 23.0% Jan-Mar 21 18,906,971 22.6% 4th Q Apr-Jun 21 22,646,972 73.0% \$ 71.9% Total 83,739,523 \$ 60,225,912 \*amounts are net of internal service charges, and exclude transfers Variance from Budget \$ 866,639 1.1% Positive





The Police Department has spent 71.9% of its FY 2020-21 General Fund budget through the third quarter, compared with a historical average of 73.0%. In terms of variance from the budget through the third quarter, expenditures are \$867 thousand or 1.1% below the expected amount.

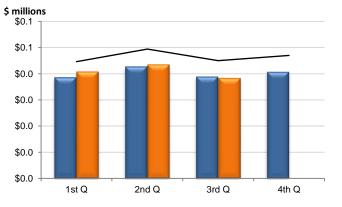
#### Strategic Management & Diversity Office



The Strategic Management and Diversity Office has spent 75.8% of its FY 2020-21 budget through the third quarter, compared to a historical average of 71.8%. In terms of variance from the budget through the third quarter, expenditures are \$41 thousand or 4.0% above the expected amount. The Strategic Management and Diversity Office will monitor expenditures during the remainder of the fiscal year and will address variances from budget.

#### Sustainability Office

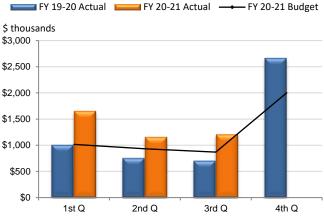
			FY 20-21 Adopted Budget*		FY 20-21 Actual Expend*	% of Budget Exp	% of Budget Hist
1st Q	Jul-Sep 20	\$	44,623	\$	40,674	21.9%	24.0%
2nd Q	Oct-Dec 20		49,437		43,426	23.3%	26.6%
3rd Q	Jan-Mar 21		44,974		38,230	20.5%	24.2%
4th Q	Apr-Jun 21		47,015				
Total		\$	186,049	\$	122,330	65.8%	74.8%
*amounts	s are net of interna	al servi	ce charges, an	d ex	clude transfers		
Varianc	e from Budget			\$	16,704	9.0%	
F	Positive						



The Sustainability Office has spent 65.8% of its FY 2020-21 budget through the third quarter, compared to a historical average of 74.8%. In terms of variance from the budget through the third quarter, expenditures are \$17 thousand or 9.0% below the expected amount.

#### Non-Departmental

			FY 20-21 Adopted		FY 20-21 Actual	% of Budget	% of Budget	
			Budget*		Expend*	Ехр	Hist	
1st Q	Jul-Sep 20	\$	1,017,058	\$	1,651,017	34.2%	21.1%	
2nd Q	Oct-Dec 20		933,903		1,154,165	23.9%	19.4%	
3rd Q	Jan-Mar 21		868,928		1,205,148	25.0%	18.0%	
4th Q	Apr-Jun 21		2,001,805					
Total		\$	4,821,694	\$	4,010,329	83.2%	58.5%	
*amount	s are net of interna	al serv	ice charges, an	d ex	clude transfers			
Varianc	e from Budget			\$	(1,190,440)	-24.7%		



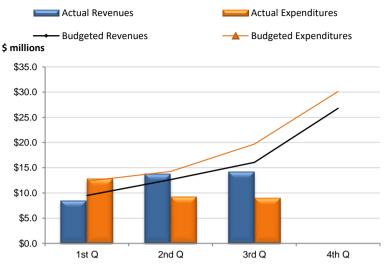
The Non-Departmental category of the budget includes items not directly related to the operations of any one City operating department. One example includes the payment of the Tempe Tourism Office's portion of the Bed Tax. Through the third quarter of FY 20-21, Non-Departmental expenditures are 83.2% of the budget compared to the historical pattern of 58.5%. In terms of variance from the budget through the third quarter, expenditures are \$1.1 million or 24.7% above budget. The increases in expenditures were due to emergency and protective measures impletemented to address the impact of the COVID-19 pandemic on the city's workforce and residents.

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#### Other Operating Fund Revenue and Expenditures

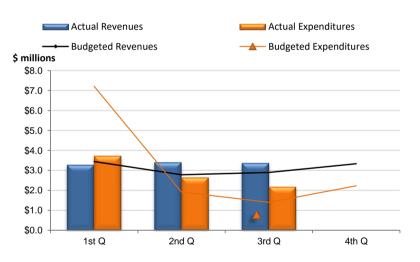
**Transit Fund** 

#### FY 20-21 FY 20-21 % Budget Budget 3Q Actual\* to Date Revenues 64.982.102 \$ 36.339.985 55.9% \$ Transfers In 0.0% 64,982,102 \$ 36,339,985 55.9% **Total Revenues** \$ 21,537,233 Operating \$ 63,044,798 \$ 34.2% Capital 111,000 21,730 19.6% Debt Service 4,983,620 1,118,858 22.5% Transfers Out 8,286,787 8,286,787 100.0% **Total Expenses** \$ 40.5% \$ 76,426,205 30,964,608 Net Rev/Exp \$ (11,444,103) \$ 5,375,377 \*amounts exclude contingencies and encumbrances Positive



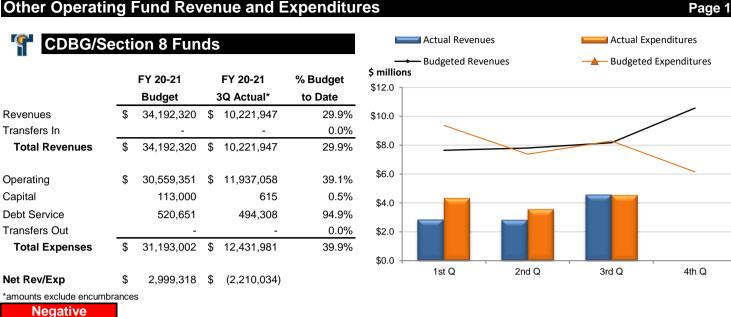
# The Transit Fund accounts for the receipt of the Mass Transit Tax, a 0.5% tax on sales. Fund resources are dedicated to transit system planning, design, and operations, community outreach, and debt service. Through the end of the third quarter, there is an operating surplus in the Transit Fund of \$5.3 million. Transit Fund revenue is at 55.9% of budget which is slightly below the historical tracking percentage of 58.8%. Expenditures are 40.5% of budget while the historical tracking percentage is 60.6%. The net result is an operating surplus through the third quarter of the fiscal year.

Highway User Revenue Fund										
		FY 20-21 Budget	:	FY 20-21 3Q Actual*	% Budget to Date					
Revenues	\$	10,952,134	\$	10,019,049	91.5%					
Transfers In		1,500,000		-	0.0%					
Total Revenues	\$	12,452,134	\$	10,019,049	80.5%					
Operating	\$	11,220,352	\$	6,909,851	61.6%					
Capital		197,074		121,451	61.6%					
Debt Service		-		-	0.0%					
Transfers Out		1,335,571		1,528,940	114.5%					
Total Expenses	\$	12,752,997	\$	8,560,241	67.1%					
Net Rev/Exp	\$	(300,863)	\$	1,458,808						
*amounts exclude encumbr	ance	S								
Positive										



The Highway User Revenue Fund (HURF) accounts for the receipt of HURF distributions from the state. These revenues are derived largely from fuel taxes and vehicle registration fees and are allocated based on Tempe's share of state population as well as other factors. HURF resources are dedicated to Street and Traffic Operations, Maintenance, and Construction activities in the City. Revenues are 80.5% of budget compared to a historical average of 73.2%, expenditures are 67.1% of budget compared to the three year historical trend of 82.5%. The net result is an operating surplus through the third quarter of \$1.4 million.

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The Community Development Block Grant (CDBG) and Section 8 Funds are established to account for the receipt and expenditure of federal grants for redevelopment and rental subsidies for low income residents. Revenues through the third quarter total 29.9% of the FY 2020-21 budget, compared to the historical percentage of 69.1%. Expenditures through the third quarter total 39.9% of the FY 2020-21 budget, compared to the historical percentage of 80.3%. The net effect on the fund status through the third quarter is an operating deficit of \$2.2 million. This is largely due to the timing of grant revenue receipts from the federal government.

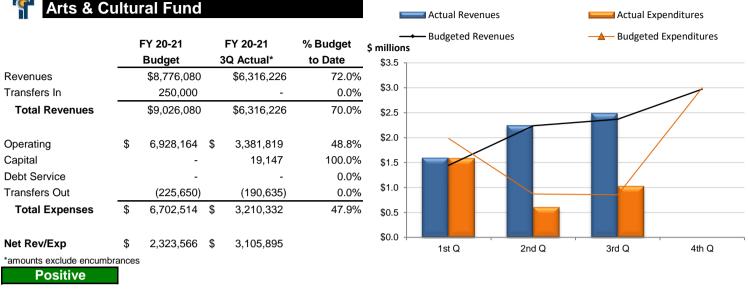
	FY 20-21 Budget		FY 20-21 3Q Actual*	% Budget to Date		<ul> <li>Budgeted Reve</li> </ul>	enues	─▲ Budgeted Expenditur	
Revenues	\$ 32,017,977	\$	19,864,693	62.0%	\$30.0				
Transfers In	6,166,005		549,363	8.9%					/
Total Revenues	\$ 38,183,982	\$	20,414,056	53.5%	\$25.0 \$20.0				
Operating	\$ -	\$	-	0.0%	\$15.0			/	
Capital	-		-	0.0%					
Debt Service	27,786,948		3,645,082	13.1%	\$10.0				
Transfers Out	8,323,261		-	0.0%	\$5.0	/		$\sim$	
Total Expenses	\$ 36,110,209	\$	3,645,082	10.1%	\$0.0				
Net Rev/Exp	\$ 2,073,773	\$	16,768,974			1st Q	2nd Q	3rd Q	4th Q

The Debt Service Fund accounts for the receipt of secondary property taxes to be used for payment of debt service on the City's tax supported debt. Actual revenues and expenditures through the third quarter are in line with historical budget comparisons. The City receives significant revenue from the Maricopa County Treasurer's Office in October and May, coinciding with the property tax due dates. The annual secondary tax levy includes the amount necessary to make the annual payments of principal and interest on existing bonds, payments of principal and interest on new debt planned for the ensuing year, plus a reasonable delinquency factor. The majority of the debt service payments as well as all transfers out occur during the last quarter of the fiscal year.

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#### Other Operating Fund Revenue and Expenditures

#### **Other Operating Fund Revenue and Expenditures**



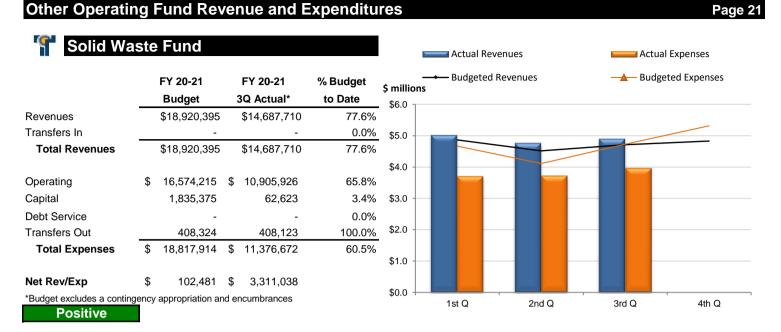
#### Arts & Cultural Fund

The Arts & Cultural Fund accounts for the receipt of the 0.1% Arts & Cultural Sales Tax, which is used to fund operating expenses associated with the Tempe Center for the Arts (TCA), Tempe History Museum, Edna Vihel Arts Center and other arts and cultural programming. Revenues through the third quarter of FY 2020-21 are 70.0% of budget, compared to the historical tracking percentage of 67.1%. Total expenditures are 47.9% of budget, compared to a historical average of 55.3%. This was due primarly to the closure of the Tempe Center for the Arts (TCA) due to the COVID-19 pandemic. The net result is an operating surplus of \$3.1 million.

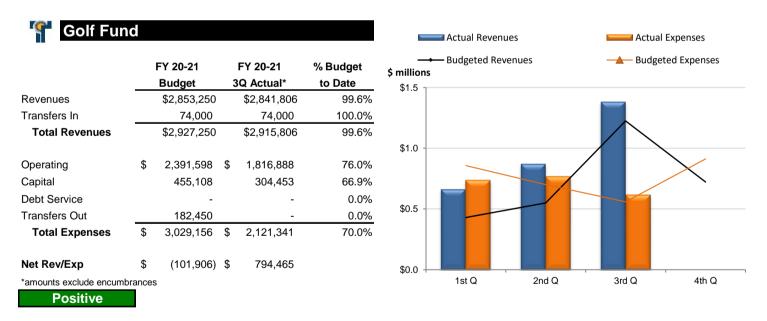
	FY 20-21 Budget	FY 20-21 3Q Actual*	% Budget to Date	\$ millions \$70.0	← Budgeted Rev	renues	- Budgete	ed Expenses
Revenues	\$ 88,928,732	\$ 67,800,756	76.2%	\$60.0				
ransfers In	 5,601,520	-	0.0%	\$50.0				
Total Revenues	\$ 94,530,252	\$ 67,800,756	71.7%					
Operating	\$ 50,166,414	\$ 33,154,202	66.1%	\$30.0			/	
Capital	1,446,244	1,712,965	118.4%	¢00.0				
Debt Service	38,767,374	5,343,378	13.8%	\$20.0				
ransfers Out	 11,507,013	6,395,255	0.0%	\$10.0				
Total Expenses	\$ 101,887,045	\$ 46,605,800	45.7%	\$0.0	1st Q	2nd Q	3rd Q	4th Q
Net Rev/Exp	\$ (7,356,793)	\$ 21,194,956						

The Water/Wastewater Fund is an enterprise fund used to account for all water and wastewater treatment operations in the City. Total revenues through the third quarter of FY 2020-21 are 71.7%, which is in line with historical averages. Total expenses through the third quarter are 45.7% of budget compared to 42.8% historically. Through the third quarter, the fund posted a \$21.2 million surplus, which is in line with expectations.

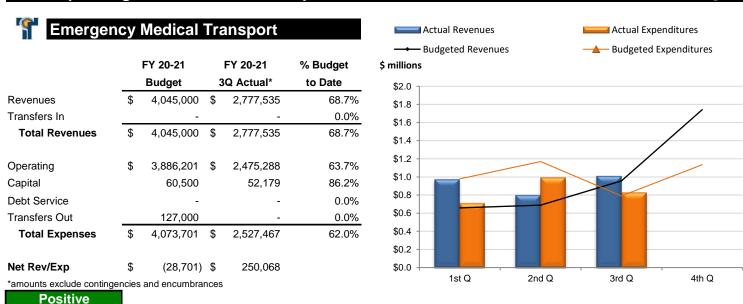
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The Solid Waste Fund is an enterprise fund that accounts for the operating, maintenance, and capital costs of providing residential and commercial solid waste services. Total revenues through the third quarter of FY 2020-21 are 77.6% of budget compared to 74.5% historically. Total expenses through the third quarter are 60.5% of budget compared to 71.8% historically. Through the third quarter, the fund posted a \$3.3 million surplus.



The Golf Fund is an enterprise fund that accounts for the operations of the city's two municipal golf courses. Revenues generated are used to support the operations of the golf courses, while capital projects on the courses and buildings are funded with bond funds and repaid with secondary property tax. Total revenues through the third quarter of FY 2020-21 are 99.6% compared to the historical tracking percentage of 75.3%. Total expenses through the third quarter are 70.0% of budget compared to the historical tracking percentage of 69.9%. Through the third quarter, the fund has an operating surplus of \$794 thousand.



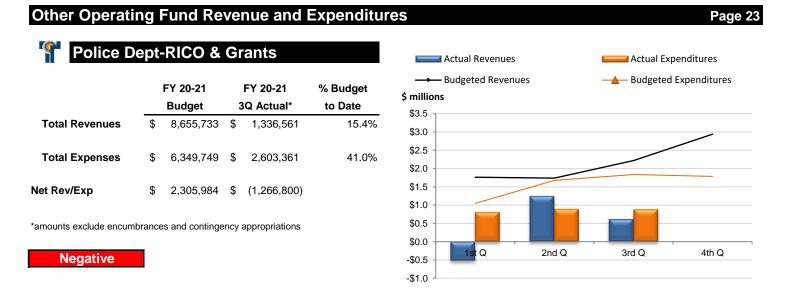
Other Operating Fund Revenue and Expenditures

The Emergency Medical Transport Fund is in its fourth year as an enterprise fund that provides for operation, maintenance, and debt service costs associated with providing an ambulance service for medical emergencies within the community. Total revenues through the third quarter of FY 2020-21 are 68.7% of budget compared to the historical average of 56.9%. Total expenses through the third quarter are 62.0% of budget compared to the historical average of 72.1%. Through the third quarter, the fund has an operating surplus of \$250 thousand.

#### **Restricted Revenue and Donations** Actual Revenues Actual Expenditures Budgeted Revenues Budgeted Expenditures FY 20-21 FY 20-21 % Budget \$ millions \$3.0 to Date Budget 3Q Actual\* **Total Revenues** 2,661,245 299.810 11.3% \$ \$ \$2.5 \$2.0 **Total Expenses** \$ 8,083,282 \$ 1,775,652 22.0% \$1.5 Net Rev/Exp (5,422,037) \$ (1,475,842) \$ \$1.0 \*amounts exclude encumbrances and contingency appropriations \$0.5 \$0.0 1st Q 2nd Q 3rd Q 4th Q

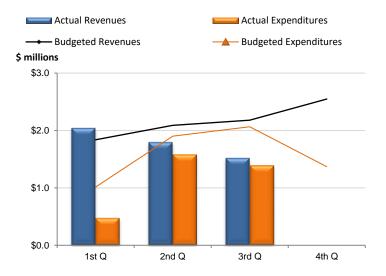
#### Positive

The Restricted Revenue and Donations Fund accounts for the receipt and expenditure of restricted revenue and donations related to general governmental activities. Revenues through the third quarter total 11.3%, while expenditures total 22.0% of budget. The \$1.5 million deficit through the third quarter is mostly due to timing of receipt of funds for incurred expenses.

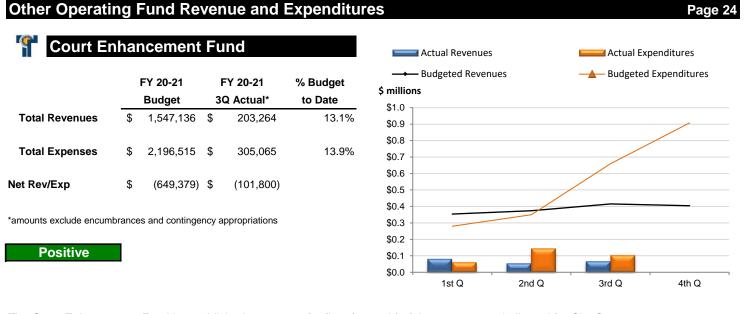


The Police Dept-RICO & Grants Fund accounts for the receipt and expenditure of grants, donations, asset forfeitures, and tow hearing fines associated with Police Department activities. Revenues through the third quarter total 15.4% of the FY 2020-21 budget, compared to the historical percentage of 66.0%. Expenditures through the third quarter total 41.0% of the FY 2020-21 budget, compared to the historical percentage of 71.9%. The net result on the fund's status through the third quarter is an operating deficit of \$1.2 million. The deficit is due largely to the timing of receipt of grant revenue for reimbursement of expended funds. The Police Department will be monitoring revenue and expenditures during the remainder of the fiscal year and will address variances from budget.

Governmental Grants										
	FY 20-21 Budget		FY 20-21 3Q Actual*		% Budget to Date					
Total Revenues	\$	14,016,233		5,350,183	38.2%					
Total Expenses	\$	11,465,937	\$	3,432,047	29.9%					
Net Rev/Exp	\$	2,550,296	\$	1,918,136						
*amounts exclude encumbrances and contingency appropriations										
Positive	I									



The Governmental Grants Fund accounts for the receipt and expenditure of grants related to general governmental activities. Revenues through the third quarter of FY 2020-21 total 38.2%, compared to the historical percentage of 70.6%. Expenditures through the third quarter total 29.9% of the FY 2020-21 budget, compared to the historical percentage of 78.5%. The Departments that receive Governmental Grants will be monitoring revenue and expenditures during the fiscal year and will address variances from budget.



The Court Enhancement Fund is established to account for fine, fee and forfeiture revenues dedicated for City Court purposes pursuant to state statute and city code. Revenues through the third quarter total 13.1% of the FY 2020-21 budget, compared to the historical percentage of 73.9%. Expenditures through the third quarter total 13.9% of the FY 2020-21 budget, compared to the historical percentage of 58.7%. This results in a slight deficit of \$102 thousand. The revenue and expense variances from historical trends is due primarily to the impact of the COVID-19 pandemic on court activity which has resulted in lower than normal fee collections. The City Court will monitor revenue collections to ensure that expenditures in this fund do not exceed available revenue.