MEMORANDUM

TO: Mayor and Council

FROM: Mark Day, Municipal Budget Director

THROUGH: Ken Jones, Deputy City Manager - CFO

DATE: February 19, 2021

SUBJECT: Quarterly Financial Report for FY 2020-21 Q2

Attached is the Quarterly Financial Report for the second quarter of Fiscal Year 2020-21, the quarter ending December 31, 2020. The Municipal Budget Office prepares quarterly financial reports for all the major operating funds, revenue sources and departments that reflect budget to actual comparisons and highlight major variances that may require additional monitoring or action.

Although revenues and expenditures are not budgeted on a quarterly basis, the report applies a three-year historical average to the annual budget to gain insight into revenue and expenditure actual performance versus the estimated budget for the quarter.

We have included a quick-reference Table of Contents on the following page that will allow you to quickly navigate to areas of interest by clicking on titles or page numbers. The *table of contents* link at the bottom of every page will return you to the Table of Contents. The report can also be found on the Municipal Budget Office's Internet page.

Please let me know if you have questions about the information contained in this report.



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Quarterly Financial Performance Report

Through the Second Quarter Ended December 31, 2020

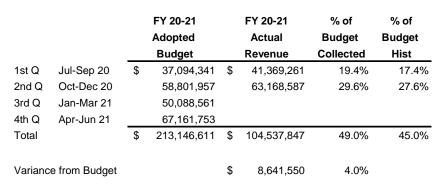
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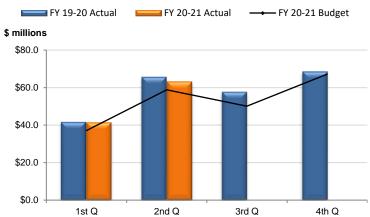
Positive = A positive variance, or a negative variance of less than 2%, which shows the category is performing close to historical trends.

Watch = A negative variance between 2-5%, compared to historical trends.

Negative = A negative variance of greater than 5%, compared to historical trends.







Positive

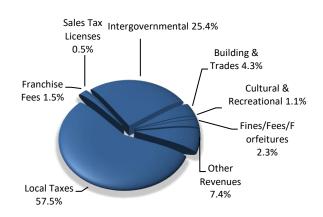
Through the second quarter of FY 2020-21, General Fund revenue is 49.0% of budget, compared with a historical percentage of 45.0%. In terms of budget-to-actual variance, total collections are above the anticipated revenue target for the second quarter by \$8.6 million. The scope of budget-to-actual variance for each category can be seen in the table and graph at the bottom-right corner of this page. Quarterly collection detail by category can be found on pages 2 through 6 of this reports.

General Fund Revenue by Category

	FY 20-21 Annual	% of Annual
Revenue Categories	Budget	Budget
Local Taxes	\$ 122,532,779	57.5%
Franchise Fees	3,191,124	1.5%
Sales Tax Licenses	1,023,523	0.5%
Intergovernmental	54,206,994	25.4%
Building & Trades	9,129,224	4.3%
Cultural & Recreational	2,386,698	1.1%
Fines/Fees/Forfeitures	4,924,665	2.3%
Other Revenues	15,751,604	7.4%
Total	\$ 213,146,611	100.0%



FY 20-21 Budget



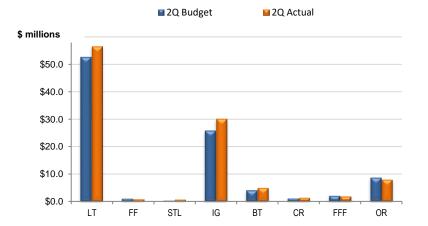
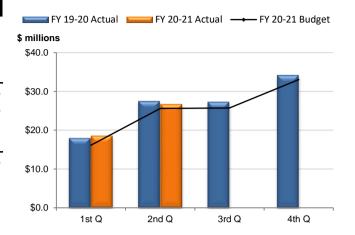


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Sales Tax

		FY 20-21 Adopted Budget	FY 20-21 Actual Revenue	% of Budget Collected	% of Budget Hist
1st Q	Jul-Sep 20	\$ 16,138,894	\$ 18,528,437	18.4%	16.1%
2nd Q	Oct-Dec 20	25,583,751	26,623,591	26.5%	25.5%
3rd Q	Jan-Mar 21	25,740,388			
4th Q	Apr-Jun 21	33,050,311			
Total		\$ 100,513,344	\$ 45,152,028	44.9%	41.6%
Variand	e from Budget		\$ 3,429,384	3.3%	

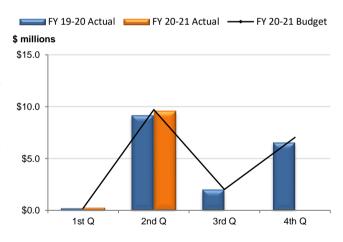


Positive

City Sales Taxes are generated by a 1.8% levy on sales transactions in the city. Of the total 1.8% rate, 1.2% is deposited in the General Fund, 0.5% is dedicated for Transit purposes, and the remaining 0.1% is deposited in the Arts & Cultural Fund. The amount deposited in the General Fund is depicted in the table and graph above. This revenue source contributes 47.2% of the General Fund budget in FY 2020-21 making it the City's largest revenue source. Through the second quarter of FY 2020-21, Sales Tax collections are 44.9% of budget, which is above the historical average of 41.6%. In terms of budget-to-actual variance, collections are 3.3% above the budgeted value.



		FY 20-21 Adopted Budget	FY 20-21 Actual Revenue	% of Budget Collected	% of Budget Hist
1st Q	Jul-Sep 20	\$ 209,939	\$ 272,736	1.4%	1.1%
2nd Q	Oct-Dec 20	9,708,665	9,580,235	50.5%	51.2%
3rd Q	Jan-Mar 21	2,020,330			
4th Q	Apr-Jun 21	7,041,541			
Total		\$ 18,980,475	\$ 9,852,971	51.9%	52.3%
Variance from Budget			\$ (65,633)	-0.4%	



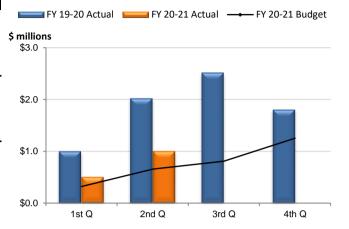
Positive

Property Tax revenue in the General Fund is generated by a \$0.89 charge per \$100 of the primary assessed valuation of real and personal property. In FY 2020-21, Property Tax contributes 8.9% of budgeted General Fund revenue. Through the second quarter of FY 2020-21, Property Tax collections are 51.9% of budget, which is below the historical average of 52.3%. In terms of budget-to-actual variance, Property Tax is 0.4% below the budgeted value. It is anticipated that this variance will normalize during the remainder of the fiscal year.

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Bed Tax

		FY 20-21 Adopted Budget	FY 20-21 Actual Revenue	% of Budget Collected	% of Budget Hist
1st Q	Jul-Sep 20	\$ 320,594	\$ 505,404	16.6%	10.5%
2nd Q	Oct-Dec 20	655,493	1,004,009	33.0%	21.6%
3rd Q	Jan-Mar 21	810,338			
4th Q	Apr-Jun 21	1,252,535			
Total		\$ 3,038,960	\$ 1,509,413	49.7%	32.1%
Variand	e from Budget		\$ 533,326	17.6%	



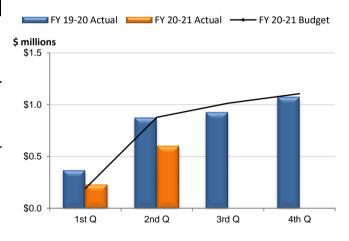
Positive

The Transient Lodging Tax, or Bed Tax, is a 5.0% levy on hotel and motel sales that contributes approximately 1.4% of budgeted General Fund revenue in FY 2020-21. This revenue category normally contributes approximately 3% to 4% of budgeted General Fund revenue, however, the budgeted amount for FY 2020-21 reflects the economic impact of the COVID-19 pandemic on transient lodging revenues. Bed Tax collections through the second quarter of FY 2020-21 are 49.7% of budget, which is higher than the historical average of 32.1%. In terms of budget-to-actual variance, collections are \$533 thousand above the budgeted value.

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Franchise Fees

		FY 20-21 Adopted Budget	FY 20-21 Actual Revenue	% of Budget Collected	% of Budget Hist
1st Q Jul-Sep 2	20 \$	191,559	\$ 228,200	7.2%	6.0%
2nd Q Oct-Dec	20	878,731	600,046	18.8%	27.5%
3rd Q Jan-Mar	21	1,014,867			
4th Q Apr-Jun	21	1,105,967			
Total	\$	3,191,124	\$ 828,247	26.0%	33.5%
Variance from Bu	dget		\$ (242,043)	-7.5%	



Negative

Franchise Fee revenues are collected based on specific agreements with service providers in the city, including Arizona Public Service (2.0% of revenue), Cox Communications (5.0% of gross revenue), and Southwest Gas (2.0% of gross revenue). These fees contribute 1.5% of annual General Fund revenue. Franchise Fee payments are 26.0% of the budgeted amount through the second quarter of FY 2020-21, compared to 33.5% historically. In terms of budget-to-actual variance, collections are \$242 thousand below the expected amount. It is anticipated that this variance will normalize during the remainder of the fiscal year.

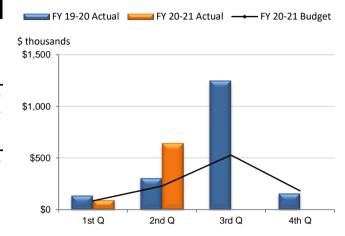
General Fund Revenue Detail

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Sales Tax Licenses

		FY 20-21 Adopted Budget	FY 20-21 Actual Revenue	% of Budget Collected	% of Budget Hist
1st Q	Jul-Sep 20	\$ 84,731	\$ 93,736	9.2%	8.3%
2nd Q	Oct-Dec 20	228,641	641,228	62.6%	22.3%
3rd Q	Jan-Mar 21	527,860			
4th Q	Apr-Jun 21	182,291			
Total		\$ 1,023,523	\$ 734,965	71.8%	30.6%
Variano	e from Budget		\$ 421,593	41.2%	



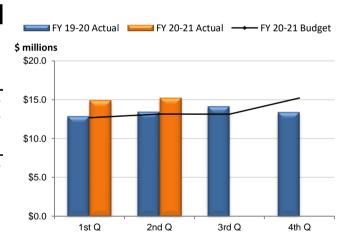
Positive

The City requires taxable business activities to be licensed, with the annual licensing fee amount varying by business type. Starting in 2017, the Arizona Department of Revenue (ADOR) began collecting the fees for Tempe's Sales Tax Licenses. Sales Tax License collections through the second quarter of FY 2020-21 were 71.8% of budget, compared to the historical average of 30.6%. Sales Tax Licenses contribute 0.5% of annual General Fund revenue. In terms of budget-to-actual variance, collections are 41.2% above budget, or \$422 thousand.

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Intergovernmental

		FY 20-21 Adopted Budget	FY 20-21 Actual Revenue	% of Budget Collected	% of Budget Hist
1st Q	Jul-Sep 20	\$ 12,684,235	\$ 14,924,839	27.5%	23.4%
2nd Q	Oct-Dec 20	13,154,709	15,234,971	28.1%	24.3%
3rd Q	Jan-Mar 21	13,142,803			
4th Q	Apr-Jun 21	15,225,247			
Total		\$ 54,206,994	\$ 30,159,810	55.6%	47.7%
Variance from Budget			\$ 4,320,866	7.9%	

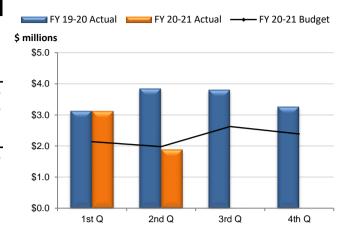


Positive

Intergovernmental Revenue includes distributions of State Income Taxes, State Sales Taxes, and State Vehicle License Taxes. These revenues are distributed based on Tempe's share of the state urban population as determined by the U.S. Census. In total, these revenues constitute 25.4% of budgeted revenue for FY 2020-21, making this the second largest General Fund revenue source after Sales Taxes. Through the second quarter of FY 2020-21, actual collections are 55.6% of budget, compared to a historical average of 47.7%. In terms of budget-to-actual variance, collections are 7.9% above budget.

Building & Trades

		FY 20-21 Adopted Budget	FY 20-21 Actual Revenue	% of Budget Collected	% of Budget Hist
1st Q	Jul-Sep 20	\$ 2,139,046	\$ 3,124,925	34.2%	23.4%
2nd Q	Oct-Dec 20	1,979,327	1,891,051	20.7%	21.7%
3rd Q	Jan-Mar 21	2,625,660			
4th Q	Apr-Jun 21	2,385,192			
Total		\$ 9,129,224	\$ 5,015,977	54.9%	45.1%
Variand	e from Budget		\$ 897,604	9.8%	

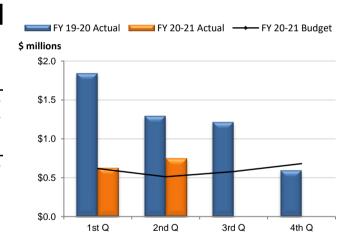


Positive

Building and Trade revenues consist of Building Permit Fees, Plan Check Fees, and other miscellaneous engineering and permitting fees generated by development. These fees are charged to recover a portion of the cost of regulating development. In FY 2020-21, this revenue source contributes 4.3% of budgeted General Fund revenue. Through the second quarter of FY 2020-21, actual collections are 54.9% of budget, compared to a historical average of 45.1%. Thus far, in terms of budget-to-actual variance, collections are 9.8% above the budgeted estimate. This is due to the level of development activity that has continued to outperform revenue estimates.

Cultural & Recreational

		FY 20-21 Adopted Budget	FY 20-21 Actual Revenue	% of Budget Collected	% of Budget Hist
1st Q	Jul-Sep 20	\$ 616,388	\$ 622,661	26.1%	25.8%
2nd Q	Oct-Dec 20	511,418	745,449	31.2%	21.4%
3rd Q	Jan-Mar 21	578,660			
4th Q	Apr-Jun 21	680,232			
Total		\$ 2,386,698	\$ 1,368,109	57.3%	47.2%
Variance from Budget			\$ 240,303	10.1%	

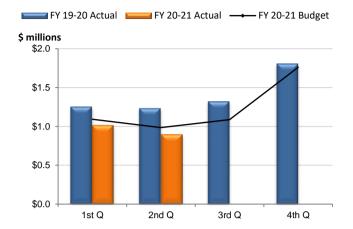


Positive

Cultural and Recreational revenues include fees and charges to recover a portion of the costs of providing the City's cultural and recreational programs. The majority of this revenue source is generated from fees charged for the City's Kid Zone program. In total, Cultural and Recreational fees represent 1.1% of total budgeted General Fund revenue for FY 2020-21. This revenue category normally represents 3% of the total budgeted General Fund revenue, however the FY 2020-21 revenue amount was adjusted to reflect impact of the COVID-19 pandemic on structured recreational classes and limited cultural activities. Through the second quarter of FY 2020-21, Cultural and Recreational fee collections are 57.3% of budget, compared to the historical average of 47.2%, for a total positive variance of 10.1%. In terms of budget-to-actual variance, collections are \$240 thousand above the budgeted estimate.

Fines, Fees & Forfeitures

		FY 20-21 Adopted Budget	FY 20-21 Actual Revenue	% of Budget Collected	% of Budget Hist
1st Q	Jul-Sep 20	\$ 1,091,800	\$ 1,012,032	20.6%	22.2%
2nd Q	Oct-Dec 20	984,737	894,041	18.2%	20.0%
3rd Q	Jan-Mar 21	1,087,022			
4th Q	Apr-Jun 21	1,761,105			
Total		\$ 4,924,665	\$ 1,906,073	38.7%	42.2%
Variano	e from Budget		\$ (170 464)	-3.5%	

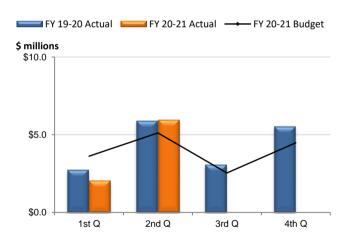


Watch

Fines, Fees, and Forfeiture revenue derives from fines and other payments related to violations of state laws and local ordinances, including parking, traffic, and criminal enforcement activities. In total, Fines, Fees, and Forfeitures represent 2.3% of total budgeted General Fund revenue for FY 2020-21. Through the second quarter of FY 2020-21, 38.7% of budgeted revenues have been collected, compared to a historical average of 42.2%. In terms of budget-to-actual variance, this category is 3.5% below the expected value through the second quarter. Due to the economic impacts of the COVID-19 pandemic, this revenue category may not experience the same level of activity this fiscal year compared to historical trends.

Other Revenues

		FY 20-21 Adopted Budget	FY 20-21 Actual Revenue	% of Budget Collected	% of Budget Hist
1st Q	Jul-Sep 20	\$ 3,617,156	\$ 2,056,290	13.1%	23.0%
2nd Q	Oct-Dec 20	5,116,484	5,953,965	37.8%	32.5%
3rd Q	Jan-Mar 21	2,540,633			
4th Q	Apr-Jun 21	 4,477,332			
Total		\$ 15,751,604	\$ 8,010,255	50.9%	55.5%
Variance from Budget			\$ (723,385)	-4.6%	

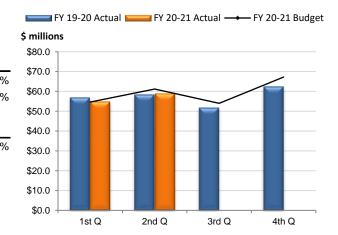


Watch

Other Revenues include collections from a variety of sources not otherwise accounted for in the major revenue categories. Primary components of Other Revenues are Land Sales, Interest Earnings, Land and Building Facility Rental, and SRP In-Lieu Payments. In FY 2020-21, this revenue source contributes 7.4% of budgeted General Fund revenue. Through the second guarter of the fiscal year, collections of Other Revenue are 50.9% of the FY 2020-21 budget, compared to a historical tracking percentage of 55.5%. The variance appears to be due primarily to the timing of receipt of payments and it is anticipated that this negative variance will normalize during the remainder of the fiscal year.



			FY 20-21 Adopted		FY 20-21 Actual	% of Budget	% of Budget
			Budget*		Exp	Exp	Hist
1st Q	Jul-Sep 20	\$	54,645,343	\$	54,779,793	23.1%	23.0%
2nd Q	Oct-Dec 20		61,213,299		58,838,510	24.8%	25.8%
3rd Q	Jan-Mar 21		53,982,252				
4th Q	Apr-Jun 21		67,254,451				
Total		\$	237,095,344	\$	113,618,303	47.9%	48.8%
Varianc	e from Budget			\$	2,240,339	0.9%	
*Budget	excludes a \$1.5 m	illion	contingency app	ropri	iation encumbran	ces and inventor	v



*Budget excludes a \$1.5 million contingency appropriation, encumbrances and inventory

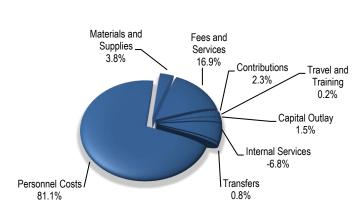
Positive

Through the second quarter of FY 2020-21, General Fund expenditures are 47.9% of budget, compared with a historical percentage of 48.8%. In terms of budget-to-actual variance, General Fund expenditures are 0.9% below budget through the second quarter. Departmental quarterly expenditure tracking data can be found on pages 8 through 17 of this report.

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General Fund Expenditures By Category

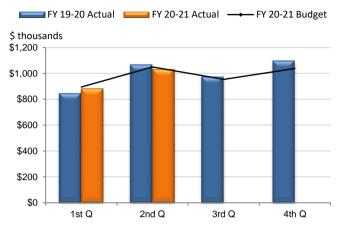
	FY 20-21 Adopted	% of Adopted
Categories	Budget	Budget
Personnel Costs	\$ 192,236,282	81.1%
Materials and Supplies	9,112,082	3.8%
Fees and Services	40,051,507	16.9%
Contributions	5,516,261	2.3%
Travel and Training	573,723	0.2%
Capital Outlay	3,658,287	1.5%
Internal Services	(16,010,465)	-6.8%
Transfers	1,957,667	0.8%
Total	\$ 237.095.344	100.0%



FY 20-21 Budget

Tity Attorney's Office

			FY 20-21 Adopted		FY 20-21 Actual	% of Budget	% of Budget			
			Budget*		Expend*	Spent	Hist			
1st Q	Jul-Sep 20	\$	895,122	\$	885,291	22.5%	22.7%			
2nd Q	Oct-Dec 20		1,050,457		1,034,370	26.3%	26.7%			
3rd Q	Jan-Mar 21		954,928							
4th Q	Apr-Jun 21		1,039,057							
Total		\$	3,939,564	\$	1,919,661	48.7%	49.4%			
*amounts	*amounts are net of internal service charges, and exclude transfers									
Varianc	e from Budget			\$	25,918	0.7%				

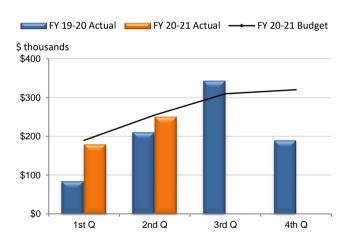


Positive

The City Attorney's Office spent 48.7% of its FY 2020-21 budget through the second quarter, compared to a historical average of 49.4%. In terms of budget-to-actual variance, expenditures are \$26 thousand or 0.7% less than budgeted through the second quarter.

City Clerk's Office

			FY 20-21 Adopted Budget*		FY 20-21 Actual Expend*	% of Budget Spent	% of Budget Hist			
1st Q	Jul-Sep 20	\$	189,579	\$	178,450	16.6%	17.6%			
2nd Q	Oct-Dec 20		254,664		249,300	23.2%	23.7%			
3rd Q	Jan-Mar 21		309,922							
4th Q	Apr-Jun 21		320,154							
Total		\$	1,074,319	\$	427,750	39.8%	41.3%			
*amounts	*amounts are net of internal service charges, and exclude transfers									
Varianc	e from Budaet			\$	16.494	1.5%				



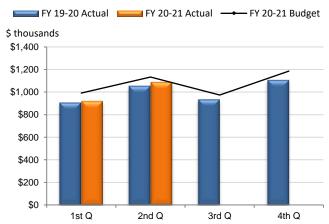
Positive

The City Clerk's Office has spent 39.8% of its FY 2020-21 budget through the second quarter, compared to a historical average of 41.3%. In terms of variance from the budget through the second quarter, expenditures are \$16 thousand or 1.5% below the expected amount.

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City Court

			FY 20-21 Adopted Budget*		FY 20-21 Actual Expend*	% of Budget Exp	% of Budget Hist		
1st Q	Jul-Sep 20	\$	991,919	\$	917,724	21.4%	23.1%		
2nd Q	Oct-Dec 20		1,133,777		1,085,739	25.3%	26.5%		
3rd Q	Jan-Mar 21		973,901						
4th Q	Apr-Jun 21		1,185,867						
Total		\$	4,285,464	\$	2,003,463	46.8%	49.6%		
*amounts are net of internal service charges, and exclude transfers									
Varianc	e from Budget			\$	122,233	2.8%			

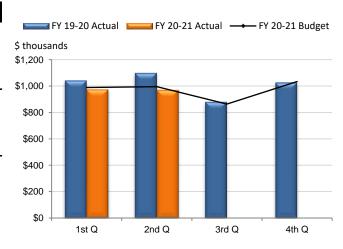


Positive

The City Court has spent 46.8% of its FY 2020-21 budget through the second quarter compared to the historical average of 49.6%. In terms of variance from the budget through the second quarter, expenditures are \$122 thousand or 2.8% below the budgeted amount.

City Manager's Office

			FY 20-21 Adopted Budget*		FY 20-21 Actual Expend*	% of Budget Exp	% of Budget Hist		
1st Q	Jul-Sep 20	\$	989,446	\$	974,112	25.1%	25.5%		
2nd Q	Oct-Dec 20		995,227		970,337	25.0%	25.6%		
3rd Q	Jan-Mar 21		863,468						
4th Q	Apr-Jun 21		1,033,973						
Total		\$	3,882,114	\$	1,944,449	50.1%	51.1%		
*amounts are net of internal service charges, and exclude transfers									
Varianc	e from Budget			\$	40,224	1.0%			



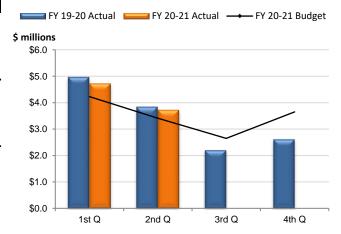
Positive

The City Manager's Office has spent 50.1% of its FY 2020-21 budget through the second quarter, compared to the historical average of 51.1%. In terms of variance from the budget in the second quarter, expenditures are \$40 thousand or 1.0% below the expected amount.

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Community Development

			FY 20-21 Adopted Budget*		FY 20-21 Actual Exp*	% of Budget Exp	% of Budget Hist		
1st Q	Jul-Sep 20	\$	4,228,349	\$	4,723,912	33.9%	30.3%		
2nd Q	Oct-Dec 20		3,412,151		3,725,595	26.7%	24.5%		
3rd Q	Jan-Mar 21		2,647,667						
4th Q	Apr-Jun 21		3,651,901						
Total		\$	13,940,068	\$	8,449,506	60.6%	54.8%		
*amounts are net of internal service charges, and exclude transfers									
Varianc	e from Budget			\$	(809,007)	-5.8%			

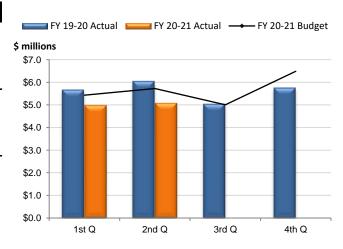


Negative

The Community Development Department has spent 60.6% of its FY 2020-21 budget through the second quarter, compared to the historical value of 54.8%. In terms of variance from the budget, expenditures are \$809 thousand or 5.8% above the expected amount. It is anticipated that this variance will normalize during the remainder of the fiscal year.

Community Services

			FY 20-21 Adopted Budget*		FY 20-21 Actual Exp*	% of Budget Exp	% of Budget Hist
1st Q	Jul-Sep 20	\$	5,425,963	\$	4,985,476	22.0%	24.0%
2nd Q	Oct-Dec 20		5,723,870		5,086,066	22.5%	25.3%
3rd Q	Jan-Mar 21		5,004,550				
4th Q	Apr-Jun 21		6,486,295				
Total		\$	22,640,678	\$	10,071,541	44.5%	49.3%
*amounts	are net of interna	ıl ser	vice charges, ar	nd e	xclude transfers		
Varianc	e from Budget			\$	1,078,292	4.8%	

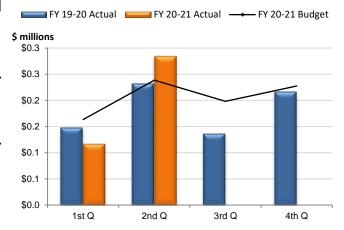


Positive

The Community Services Department spent 44.5% of its FY 2020-21 budget through the second quarter, compared to the historical average of 49.3%. In terms of variance from the budget through the second quarter, expenditures are \$1.1 million or 4.8% below the expected amount.

Economic Development Office

			FY 20-21 Adopted Budget*		FY 20-21 Actual Exp*	% of Budget Exp	% of Budget Hist			
1st Q	Jul-Sep 20	\$	163,368	\$	116,932	14.1%	19.7%			
2nd Q	Oct-Dec 20		238,615		284,962	34.4%	28.8%			
3rd Q	Jan-Mar 21		198,266							
4th Q	Apr-Jun 21		227,619							
Total		\$	827,868	\$	401,894	48.5%	48.5%			
*amounts	*amounts are net of internal service charges, and exclude transfers									
Variance	e from Budget			\$	89	0.0%				

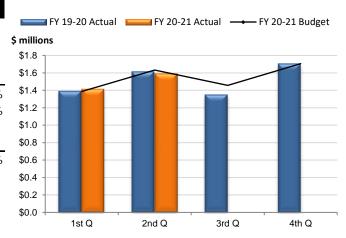


Positive

The Economic Development Office has spent 48.5% of its FY 2020-21 budget through the second quarter, compared with a historical percentage of 48.5%. In terms of variance from the budget through the second quarter, expenditures are in-line with the expected amount.

Engineering & Transportation

			FY 20-21 Adopted Budget*		FY 20-21 Actual Exp*	% of Budget Exp	% of Budget Hist			
1st Q	Jul-Sep 20	\$	1,386,331	\$	1,414,121	22.9%	22.4%			
2nd Q	Oct-Dec 20		1,632,242		1,590,286	25.7%	26.4%			
3rd Q	Jan-Mar 21		1,457,055							
4th Q	Apr-Jun 21		1,705,687							
Total		\$	6,181,315	\$	3,004,406	48.6%	48.8%			
*amounts	*amounts are net of internal service charges, and exclude transfers									
Variance	e from Budget			\$	14,167	0.2%				

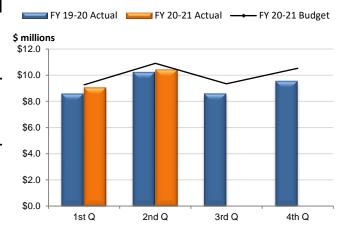


Positive

The Engineering and Transportation Department spent 48.6% of its FY 2020-21 budget through the second quarter, compared to a historical average of 48.8%. In terms of variance from the budget in the second quarter, expenditures are \$14 thousand or 0.2% below the expected amount.

Fire Medical Rescue

			FY 20-21 Adopted Budget*		FY 20-21 Actual Exp*	% of Budget Exp	% of Budget Hist
1st Q	Jul-Sep 20	\$	9,266,021	\$	9,036,908	22.6%	23.1%
2nd Q	Oct-Dec 20		10,908,994		10,403,164	26.0%	27.2%
3rd Q	Jan-Mar 21		9,345,735				
4th Q	Apr-Jun 21		10,528,751				
Total		\$	40,049,501	\$	19,440,072	48.5%	50.3%
*amounts	are net of internal	serv	vice charges, an	d ex	clude transfers		
Variance	e from Budget			\$	734,944	1.8%	

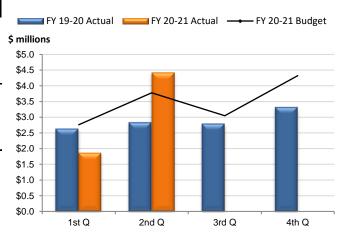


Positive

The Fire Medical Rescue Department has spent 48.5% of its FY 2020-21 budget through the second quarter, compared with a historical percentage of 50.3%. In terms of variance from the budget through the second quarter, expenditures are \$735 thousand or 1.8% below the expected amount.

Human Services

			FY 20-21 Adopted		FY 20-21 Actual	% of Budget	% of Budget		
			Budget*		Exp*	Exp	Hist		
1st Q	Jul-Sep 20	\$	2,759,365	\$	1,871,693	13.5%	19.8%		
2nd Q	Oct-Dec 20		3,776,704		4,428,393	31.8%	27.2%		
3rd Q	Jan-Mar 21		3,049,636						
4th Q	Apr-Jun 21		4,323,420						
Total		\$	13,909,126	\$	6,300,087	45.3%	47.0%		
*amounts are net of internal service charges, and exclude transfers									
Variance from Budget					235,983	1.7%			



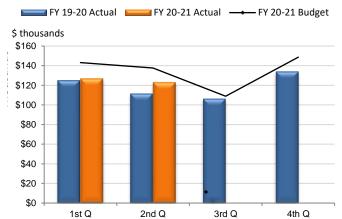
Positive

The Human Services Department spent 45.3% of its FY 2020-21 budget through the second quarter, compared to a historical average of 47.0%. In terms of variance from the budget in the second quarter, expenditures are \$236 thousand or 1.7% below the expected amount.

9

Internal Audit Office

			FY 20-21 Adopted Budget*	FY 20-21 Actual Exp*		Actual Budget	
1st Q	Jul-Sep 20	\$	143,177	\$	126,507	23.5%	26.6%
2nd Q	Oct-Dec 20		137,600		122,705	22.8%	25.6%
3rd Q	Jan-Mar 21		108,872				
4th Q	Apr-Jun 21		148,678				
Total		\$	538,327	\$	249,212	46.3%	52.2%
*amounts are net of internal service charges, and exclude transfers							
Variance from Budget					31,566	5.9%	



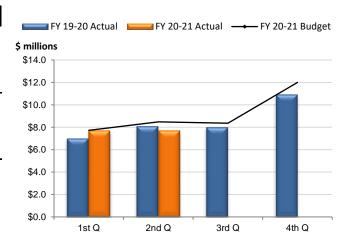
Positive

The Internal Audit Office has spent 46.3% of its FY 2020-21 budget through the second quarter, compared with a historical average of 52.2%. In terms of variance from the budget through the second quarter, expenditures are \$32 thousand or 5.9% below the expected amount.

4

Internal Services

			FY 20-21 Adopted Budget*		FY 20-21 Actual Expend*	% of Budget Exp	% of Budget Hist
1st Q	Jul-Sep 20	\$	7,724,976	\$	7,677,449	21.0%	21.1%
2nd Q	Oct-Dec 20		8,480,011		7,680,345	21.0%	23.2%
3rd Q	Jan-Mar 21		8,363,243				
4th Q	Apr-Jun 21		11,995,485				
Total		\$	36,563,714	\$	15,357,794	42.0%	44.3%
*amounts	s are net of interna	al serv	vice charges, an	d ex	clude transfers		
Variance from Budget					847,193	2.3%	



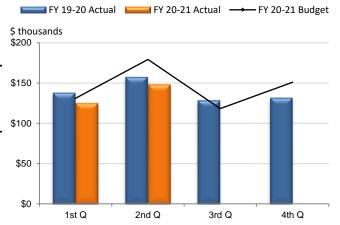
Positive

The Internal Services Department has spent 42.0% of its FY 2020-21 budget through the end of the second quarter, compared to the historical pattern of 44.3% during this period. In terms of variance from the budget in the second quarter, expenditures are \$847 thousand or 2.3% below the expected amount.

5

Mayor & Council

			FY 20-21 Adopted Budget*	FY 20-21 Actual Expend*		% of Budget Exp	% of Budget Hist
1st Q	Jul-Sep 20	\$	131,023	\$	124,584	21.5%	22.6%
2nd Q	Oct-Dec 20		179,264		147,544	25.5%	30.9%
3rd Q	Jan-Mar 21		118,233				
4th Q	Apr-Jun 21		150,954				
Total		\$	579,474	\$	272,128	47.0%	53.5%
*amounts	are net of internal	ser	vice charges, an	d ex	clude transfers		
Variance from Budget				\$	38,159	6.5%	

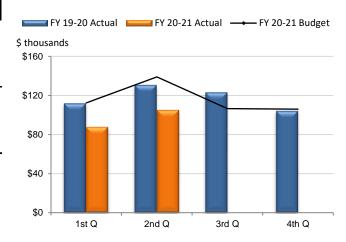


Positive

The Mayor and Council has spent 47.0% of its FY 2020-21 budget through the second quarter, compared with a historical average of 53.5%. In terms of variance from the budget in the second quarter, expenditures are \$38 thousand or 6.5% below the expected amount.

Municipal Budget Office

			FY 20-21 Adopted Budget*		FY 20-21 Actual Expend*	% of Budget Exp	% of Budget Hist	
1st Q	Jul-Sep 20	\$	112,341	\$	87,607	18.9%	24.2%	
2nd Q	Oct-Dec 20		138,987		104,899	22.6%	30.0%	
3rd Q	Jan-Mar 21		106,547					
4th Q	Apr-Jun 21		105,976					
Total		\$	463,851	\$	192,506	41.5%	54.2%	
*amounts	s are net of interna	al ser	vice charges, an	d ex	clude transfers			
Variance from Budget			\$	58,822	12.7%			

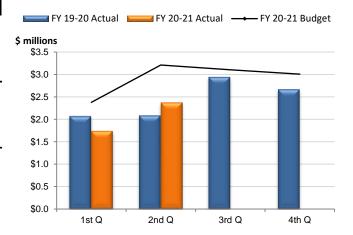


Positive

The Municipal Budget Office has spent 41.5% of its FY 2020-21 budget through the second quarter, compared to a historical average of 54.2%. In terms of variance from the budget through the second quarter, expenditures are \$59 thousand or 12.7% below the expected amount.

Municipal Utilities

			FY 20-21 Adopted Budget*	FY 20-21 Actual Expend*		% of Budget Exp	% of Budget Hist
1st Q	Jul-Sep 20	\$	2,379,038	\$	1,734,311	14.8%	20.3%
2nd Q	Oct-Dec 20		3,211,016		2,366,263	20.2%	27.4%
3rd Q	Jan-Mar 21		3,103,689				
4th Q	Apr-Jun 21		3,006,382				
Total		\$	11,700,125	\$	4,100,575	35.0%	47.7%
*amounts	are net of interna	l ser	vice charges, an	d ex	clude transfers		
Variance from Budget					1,489,479	12.7%	

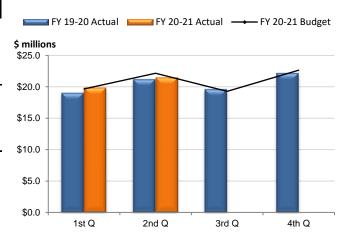


Positive

The Municipal Utilities Department has spent 35.0% of its FY 2020-21 budget through the second quarter, compared to a historical average of 47.7%. In terms of variance from the budget through the second quarter, expenditures are \$1.5 million or 12.7% below the expected amount.

Police

			FY 20-21 Adopted	FY 20-21 Actual			
			Budget*		Expend*	Ехр	Hist
1st Q	Jul-Sep 20	\$	19,655,468	\$	19,863,729	23.7%	23.5%
2nd Q	Oct-Dec 20		22,156,650		21,455,213	25.6%	26.5%
3rd Q	Jan-Mar 21		19,280,433				
4th Q	Apr-Jun 21		22,646,972				
Total		\$	83,739,523	\$	41,318,941	49.3%	50.0%
*amounts	are net of interna	al serv	vice charges, an	d ex	clude transfers		
Variance	e from Budget			\$	493,177	0.7%	

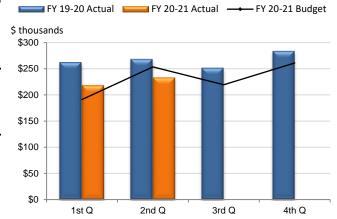


Positive

The Police Department has spent 49.3% of its FY 2020-21 General Fund budget through the second quarter, compared with a historical average of 50.0%. In terms of variance from the budget through the second quarter, expenditures are \$493 thousand or 0.7% below the expected amount.

Strategic Management & Diversity Office

			FY 20-21 Adopted Budget*	FY 20-21 Actual Expend*		% of Budget Exp	% of Budget Hist
1st Q	Jul-Sep 20	\$	191,200	\$	218,410	23.6%	20.7%
2nd Q	Oct-Dec 20		253,562		233,172	25.2%	27.4%
3rd Q	Jan-Mar 21		219,577				
4th Q	Apr-Jun 21		261,030				
Total		\$	925,368	\$	451,582	48.8%	48.1%
*amounts	are net of interna	l ser	vice charges, an	d ex	clude transfers		
Variance from Budget				\$	(6,821)	-0.7%	

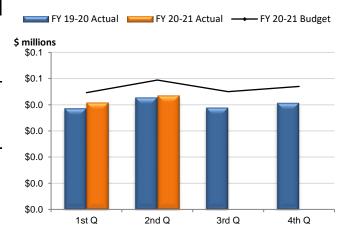


Positive

The Strategic Management and Diversity Office has spent 48.8% of its FY 2020-21 budget through the second quarter, compared to a historical average of 48.1%. In terms of variance from the budget through the second quarter, expenditures are \$7 thousand or 0.7% above the expected amount.

Sustainability Office

			FY 20-21	FY 20-21		% of	% of
			Adopted	Actual		Budget	Budget
			Budget*		Expend*	Exp	Hist
1st Q	Jul-Sep 20	\$	44,623	\$	40,674	21.9%	24.0%
2nd Q	Oct-Dec 20		49,437		43,426	23.3%	26.6%
3rd Q	Jan-Mar 21		44,974				
4th Q	Apr-Jun 21		47,015				
Total		\$	186,049	\$	84,100	45.2%	50.6%
*amounts	are net of interna	al serv	vice charges, an	d ex	clude transfers		
Variance from Budget					9,961	5.4%	

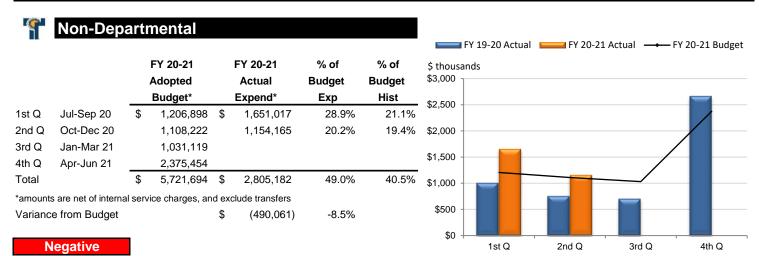


Positive

The Sustainability Office has spent 45.2% of its FY 2020-21 budget through the second quarter, compared to a historical average of 50.6%. In terms of variance from the budget through the second quarter, expenditures are \$10 thousand or 5.4% below the expected amount.

General Fund Departmental Expenditure Detail

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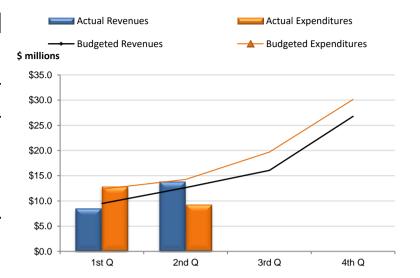


The Non-Departmental category of the budget includes items not directly related to the operations of any one City operating department. One example includes the payment of the Tempe Tourism Office's portion of the Bed Tax. Through the second quarter of FY 20-21, Non-Departmental expenditures are 49.0% of the budget compared to the historical pattern of 40.5%. In terms of variance from the budget through the second quarter, expenditures are \$490 thousand or 8.5% above budget.

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Transit Fund

	FY 20-21		FY 20-21	% Budget
	Budget		2Q Actual*	to Date
Revenues	\$ 64,982,102	\$	22,182,961	34.1%
Transfers In	-		-	0.0%
Total Revenues	\$ 64,982,102	\$	22,182,961	34.1%
Operating	\$ 63,044,798	\$	13,706,740	21.7%
Capital	111,000		7,298	6.6%
Debt Service	4,983,620		(3,987)	-0.1%
Transfers Out	8,286,787		8,286,787	100.0%
Total Expenses	\$ 76,426,205	\$	21,996,838	28.8%
Net Rev/Exp	\$ (11.444.103)	\$	186.123	



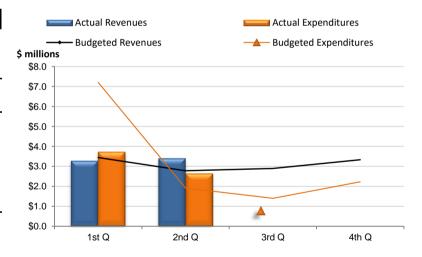
*amounts exclude contingencies and encumbrances

Positive

The Transit Fund accounts for the receipt of the Mass Transit Tax, a 0.5% tax on sales. Fund resources are dedicated to transit system planning, design, and operations, community outreach, and debt service. Through the end of the second quarter, there is an operating surplus in the Transit Fund of \$186 thousand. Transit Fund revenue is at 34.1% of budget which is in-line with the historical tracking percentage of 34.1%. Expenditures are 28.8% of budget while the historical tracking percentage is 34.8%. The net result is a slight operating surplus through the second quarter of the fiscal year.

Highway User Revenue Fund

	FY 20-21 Budget		FY 20-21 2Q Actual*	% Budget to Date
Revenues	\$ 10,952,134	\$	6,661,940	60.8%
Transfers In	1,500,000		-	0.0%
Total Revenues	\$ 12,452,134	\$	6,661,940	53.5%
Operating Capital	\$ 11,220,352 197,074	\$	4,728,154 119,539	42.1% 60.7%
Debt Service	-		-	0.0%
Transfers Out	1,335,571		1,528,940	114.5%
Total Expenses	\$ 12,752,997	\$	6,376,633	50.0%
Net Rev/Exp	\$ (300,863)	\$	285,307	



*amounts exclude encumbrances

Positive

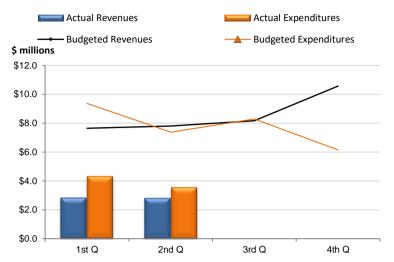
The Highway User Revenue Fund (HURF) accounts for the receipt of HURF distributions from the state. These revenues are derived largely from fuel taxes and vehicle registration fees and are allocated based on Tempe's share of state population as well as other factors. HURF resources are dedicated to Street and Traffic Operations, Maintenance, and Construction activities in the City. Revenues are 53.5% of budget compared to a historical average of 50.0%, expenditures are 50.0% of budget compared to the three year historical trend of 71.5%. The net result is an operating surplus through the second quarter of \$285 thousand.

Other Operating Fund Revenue and Expenditures

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CDBG/Section 8 Funds

	FY 20-21 Budget		FY 20-21 2Q Actual*	% Budget to Date
Revenues	\$ 34,192,320	\$	5,470,753	16.0%
Transfers In	 -		189,459	0.0%
Total Revenues	\$ 34,192,320	\$	5,660,212	16.6%
Operating	\$ 30,559,351	\$	7,420,157	24.3%
Capital	113,000		615	0.5%
Debt Service	520,651		467,269	89.7%
Transfers Out	 -		-	0.0%
Total Expenses	\$ 31,193,002	\$	7,888,041	25.3%
Net Rev/Exp	\$ 2,999,318	\$	(2,227,830)	

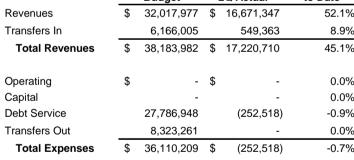


*amounts exclude encumbrances

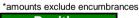
Negative

The Community Development Block Grant (CDBG) and Section 8 Funds are established to account for the receipt and expenditure of federal grants for redevelopment and rental subsidies for low income residents. Revenues through the second quarter total 16.6% of the FY 2020-21 budget, compared to the historical percentage of 45.2%. Expenditures through the second quarter total 25.3% of the FY 2020-21 budget, compared to the historical percentage of 53.7%. The net effect on the fund status through the second quarter is an operating deficit of \$2.2 million. This is largely due to the timing of grant revenue receipts from the federal government.

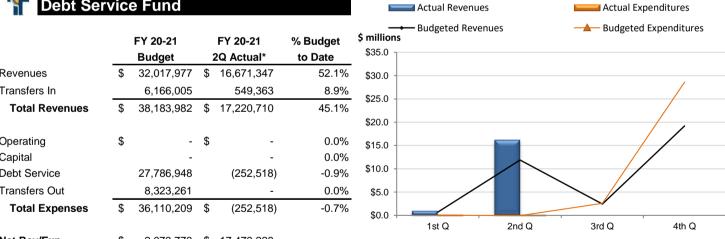
Debt Service Fund FY 20-21 FY 20-21 **Budget** 2Q Actual* to Date 32,017,977 \$ 16,671,347 6,166,005 549,363 **Total Revenues** 38,183,982 \$ 17,220,710









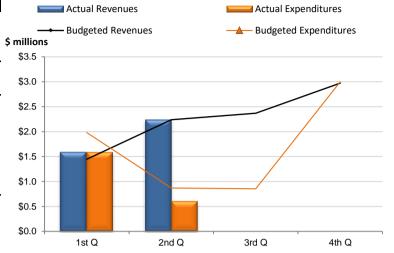


The Debt Service Fund accounts for the receipt of secondary property taxes to be used for payment of debt service on the City's tax supported debt. Actual revenues and expenditures through the second quarter are in line with historical budget comparisons. The City receives significant revenue from the Maricopa County Treasurer's Office in October and May, coinciding with the property tax due dates. The annual secondary tax levy includes the amount necessary to make the annual payments of principal and interest on existing bonds, payments of principal and interest on new debt planned for the ensuing year, plus a reasonable delinquency factor.

Arts & Cultural Fund FY 20-21 FY 20-21 % Budget **Budget** 2Q Actual* to Date 43.7% Revenues \$8,776,080 \$3,832,578 Transfers In 250,000 0.0% **Total Revenues** \$9,026,080 \$3,832,578 42.5% Operating \$ 6,928,164 \$ 2,357,308 34.0% Capital 18,422 100.0% **Debt Service** 0.0% Transfers Out (225,650)(190,635)0.0% **Total Expenses** \$ 6,702,514 2,185,095 32.6%

2,323,566 \$

1,647,483



*amounts exclude encumbrances

\$

Positive

Net Rev/Exp

The Arts & Cultural Fund accounts for the receipt of the 0.1% Arts & Cultural Sales Tax, which is used to fund operating expenses associated with the Tempe Center for the Arts (TCA), Tempe History Museum, Edna Vihel Arts Center and other arts and cultural programming. Revenues through the second quarter of FY 2020-21 are 42.5% of budget, compared to the historical tracking percentage of 40.8%. Total expenditures are 32.6% of budget, compared to a historical average of 42.5%. The net result is an operating surplus of \$1.6 million.

Water/ Wastewater Fund Actual Revenues Actual Expenses **Budgeted Revenues** Budgeted Expenses FY 20-21 FY 20-21 % Budget \$ millions **Budget** 2Q Actual* to Date Revenues 88,928,732 49,005,009 55.1% \$60.0 Transfers In 5,601,520 0.0% \$50.0 94,530,252 49,005,009 51.8% **Total Revenues** \$40.0 Operating 50,166,414 \$ 24,830,247 49.5% \$30.0 Capital 1,446,244 1,312,049 90.7% \$20.0 **Debt Service** 38,767,374 (13,933)0.0% 0.0% \$10.0 Transfers Out 11.507.013 6.427.413 101,887,045 **Total Expenses** 32,555,777 32.0% \$0.0 2nd Q 1st Q 3rd O 4th Q Net Rev/Exp (7,356,793) \$ 16,449,232

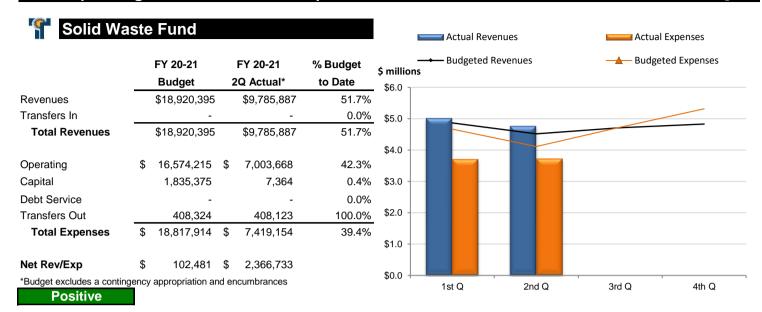
*Budget excludes a \$1 million contingency appropriation, encumbrances and inventory

Negative

The Water/Wastewater Fund is an enterprise fund used to account for all water and wastewater treatment operations in the City. Total revenues through the second quarter of FY 2020-21 are 51.8%, which is in line with historical averages. Total expenses through the second quarter are 32.0% of budget compared to 25.4% historically. Through the second quarter, the fund posted a \$16.5 million surplus, however, expenses are trending higher than historical trends. It is anticipated that this variance will normalize in the remaining half of the fiscal year.

Other Operating Fund Revenue and Expenditures

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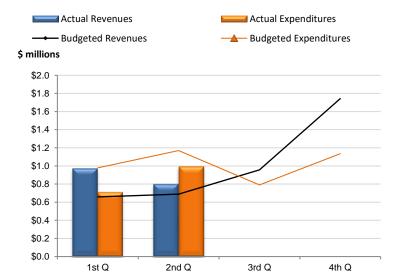
The Solid Waste Fund is an enterprise fund that accounts for the operating, maintenance, and capital costs of providing residential and commercial solid waste services. Total revenues through the second quarter of FY 2020-21 are 51.7% of budget compared to 49.6% historically. Total expenses through the second quarter are 39.4% of budget compared to 46.6% historically. Through the second quarter, the fund posted a \$2.4 million surplus.

Golf Fund Actual Revenues Actual Expenses · Budgeted Revenues Budgeted Expenses FY 20-21 FY 20-21 % Budget \$ millions to Date **Budget** 2Q Actual* \$1.5 Revenues \$2,853,250 \$1,460,194 51.2% Transfers In 74,000 74,000 100.0% **Total Revenues** \$2,927,250 \$1,534,194 52.4% \$1.0 Operating 2,391,598 1,223,771 51.2% Capital 455,108 281,004 61.7% **Debt Service** 0.0% \$0.5 Transfers Out 182,450 0.0% **Total Expenses** 3.029.156 1.504.774 49.7% Net Rev/Exp \$ (101,906) \$ 29,420 \$0.0 1st Q 2nd Q 3rd Q 4th Q *amounts exclude encumbrances **Positive**

The Golf Fund is an enterprise fund that accounts for the operations of the city's two municipal golf courses. Revenues generated are used to support the operations of the golf courses, while capital projects on the courses and buildings are funded with bond funds and repaid with secondary property tax. Total revenues through the second quarter of FY 2020-21 are 52.4% compared to the historical tracking percentage of 33.5%. Total expenses through the second quarter are 49.7% of budget compared to the historical tracking percentage of 51.4%. Through the second quarter, the fund has an operating surplus of \$29 thousand. Due to the seasonal nature of golf, where green fees are significantly depressed during the summer months, expenses historically outpace revenues from the beginning of the fiscal year through the end of peak season in April.

Emergency Medical Transport

	FY 20-21		FY 20-21	% Budget	
	 Budget	2	Q Actual*	to Date	
Revenues	\$ 4,045,000	\$	1,769,110	43.7%	
Transfers In	 -		-	0.0%	
Total Revenues	\$ 4,045,000	\$	1,769,110	43.7%	
Operating	\$ 3,886,201	\$	1,649,126	42.4%	
Capital	60,500		51,879	85.8%	
Debt Service	-		-	0.0%	
Transfers Out	 127,000		=	0.0%	
Total Expenses	\$ 4,073,701	\$	1,701,006	41.8%	
Net Rev/Exp	\$ (28,701)	\$	68,104		



*amounts exclude contingencies and encumbrances

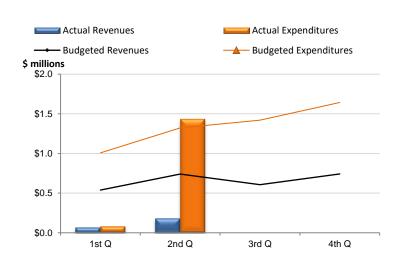
Positive

The Emergency Medical Transport Fund is in its fourth year as an enterprise fund that provides for operation, maintenance, and debt service costs associated with providing an ambulance service for medical emergencies within the community. Total revenues through the second quarter of FY 2020-21 are 43.7% of budget compared to the historical average of 33.3%. Total expenses through the second quarter are 41.8% of budget compared to the historical average of 52.7%. Through the second quarter, the fund has an operating surplus of \$68 thousand.

Restricted Revenue and Donations

	FY 20-21		FY 20-21		% Budget
		Budget		Q Actual*	to Date
Total Revenues	\$	2,626,245	\$	246,680	9.4%
Total Expenses	\$	5,393,637	\$	1,514,619	28.1%
Net Rev/Exp	\$	(2,767,392)	\$	(1,267,939)	

*amounts exclude encumbrances and contingency appropriations



Negative

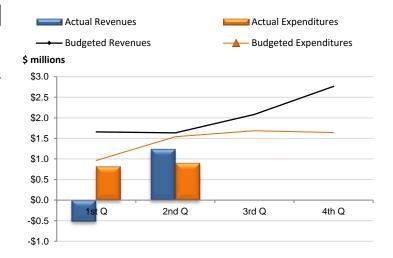
The Restricted Revenue and Donations Fund accounts for the receipt and expenditure of restricted revenue and donations related to general governmental activities. Revenues through the second quarter total 9.4%, while expenditures total 28.1% of budget. The \$1.3 million deficit through the second quarter is mostly due to timing of receipt of funds for incurred expenses.

Police Dept-RICO & Grants

	FY 20-21 Budget	FY 20-21 Q Actual*	% Budget to Date
Total Revenues	\$ 8,139,415	\$ 721,721	8.9%
Total Expenses	\$ 5,833,431	\$ 1,714,766	29.4%
Net Rev/Exp	\$ 2,305,984	\$ (993,045)	

^{*}amounts exclude encumbrances and contingency appropriations

Negative



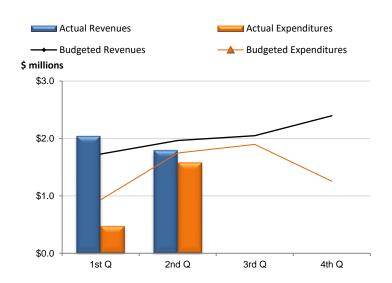
The Police Dept-RICO & Grants Fund accounts for the receipt and expenditure of grants, donations, asset forfeitures, and tow hearing fines associated with Police Department activities. Revenues through the second quarter total 8.9% of the FY 2020-21 budget, compared to the historical percentage of 40.4%. Expenditures through the second quarter total 29.4% of the FY 2020-21 budget, compared to the historical percentage of 42.9%. The net result on the fund's status through the second quarter is an operating deficit of \$993 thousand. The deficit is due largely to the timing of receipt of grant revenue for reimbursement of expended funds. The Police Department will be monitoring revenue and expenditures during the remainder of the fiscal year and will address variances from budget.

Governmental Grants

	FY 20-21		FY 20-21		% Budget	
		Budget	2	Q Actual*	to Date	
Total Revenues	\$	12,592,133	\$	3,833,186	30.4%	
Total Expenses	\$	9,949,468	\$	2,046,018	20.6%	
Net Rev/Exp	\$	2,642,665	\$	1,787,168		

^{*}amounts exclude encumbrances and contingency appropriations

Positive



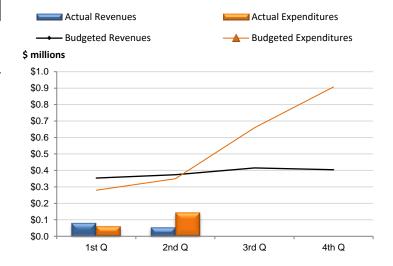
The Governmental Grants Fund accounts for the receipt and expenditure of grants related to general governmental activities. Revenues through the second quarter of FY 2020-21 total 30.4%, compared to the historical percentage of 45.4%. Expenditures through the second quarter total 20.6% of the FY 2020-21 budget, compared to the historical percentage of 45.9%. The Departments that receive Governmental Grants will be monitoring revenue and expenditures during the fiscal year and will address variances from budget.

Court Enhancement Fund

	FY 20-21		FY 20-21		% Budget
	Budget		2Q Actual*		to Date
Total Revenues	\$	1,547,136	\$	136,418	8.8%
Total Expenses	\$	2,196,515	\$	202,778	9.2%
Net Rev/Exp	\$	(649,379)	\$	(66,360)	

^{*}amounts exclude encumbrances and contingency appropriations

Negative



The Court Enhancement Fund is established to account for fine, fee and forfeiture revenues dedicated for City Court purposes pursuant to state statute and city code. Revenues through the second quarter total 8.8% of the FY 2020-21 budget, compared to the historical percentage of 47.1%. Expenditures through the second quarter total 9.2% of the FY 2020-21 budget, compared to the historical percentage of 28.7%. This results in a slight deficit of \$66 thousand. The revenue and expense variances from historical trends is due primarily to the impact of the COVID-19 pandemic on court activity which has resulted in lower than normal fee collections. The City Court will monitor revenue collections to ensure that expenditures in this fund do not exceed available revenue.