MEMORANDUM

TO: Mayor and Council

FROM: Mark Day, Municipal Budget Director

THROUGH: Ken Jones, Deputy City Manager - CFO

DATE: February 12, 2021

SUBJECT: Quarterly Financial Report for FY 2020-21 Q1

Attached is the Quarterly Financial Report for the first quarter of Fiscal Year 2020-21, the quarter ending September 30, 2020. The Municipal Budget Office prepares quarterly financial reports for all the major operating funds, revenue sources and departments that reflect budget to actual comparisons and highlight major variances that may require additional monitoring or action.

Although revenues and expenditures are not budgeted on a quarterly basis, the report applies a three-year historical average to the annual budget to gain insight into revenue and expenditure actual performance versus the estimated budget for the quarter.

We have included a quick-reference Table of Contents on the following page that will allow you to quickly navigate to areas of interest by clicking on titles or page numbers. The *table of contents* link at the bottom of every page will return you to the Table of Contents. The report can also be found on the Municipal Budget Office's Internet page.

Please let me know if you have questions about the information contained in this report.



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Quarterly Financial Performance Report

Through the First Quarter Ended September 30, 2020

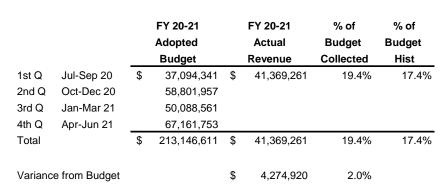
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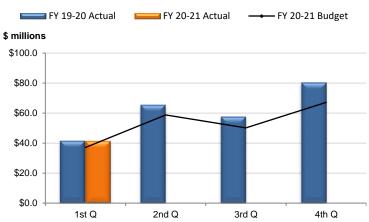
Positive = A positive variance, or a negative variance of less than 2%, which shows the category is performing close to historical trends.

Watch = A negative variance between 2-5%, compared to historical trends.

Negative = A negative variance of greater than 5%, compared to historical trends.





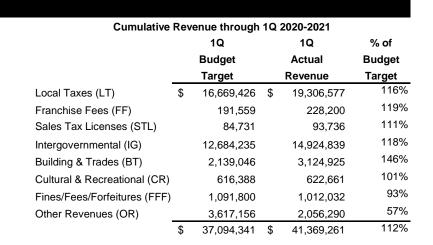


Positive

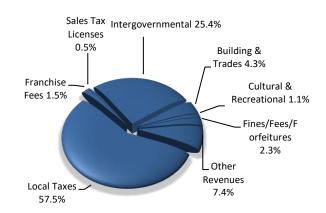
Through the first quarter of FY 2020-21, General Fund revenue is 19.4% of budget, compared with a historical percentage of 17.4%. In terms of budget-to-actual variance, total collections are above the anticipated revenue target for the first quarter by \$4.3 million. The scope of budget-to-actual variance for each category can be seen in the table and graph at the bottom-right corner of this page. Quarterly collection detail by category can be found on pages 2 through 6 of this reports.

General Fund Revenue by Category

Revenue Categories	FY 20-21 Annual Budget	% of Annual Budget
Local Taxes	\$ 122,532,779	57.5%
Franchise Fees	3,191,124	1.5%
Sales Tax Licenses	1,023,523	0.5%
Intergovernmental	54,206,994	25.4%
Building & Trades	9,129,224	4.3%
Cultural & Recreational	2,386,698	1.1%
Fines/Fees/Forfeitures	4,924,665	2.3%
Other Revenues	15,751,604	7.4%
Total	\$ 213.146.611	100.0%



FY 20-21 Budget



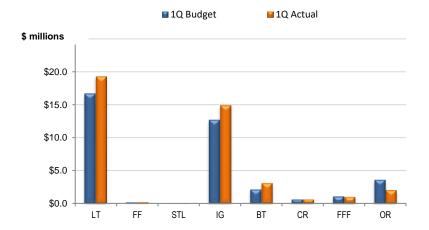
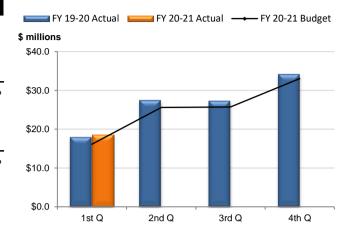


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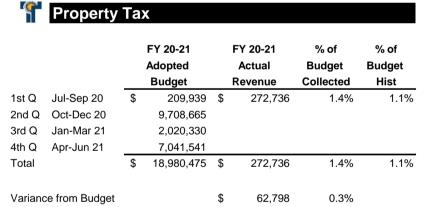
Sales Tax

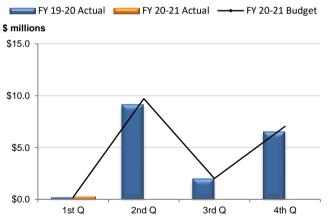
		FY 20-21 Adopted Budget	FY 20-21 Actual Revenue	% of Budget Collected	% of Budget Hist
1st Q	Jul-Sep 20	\$ 16,138,894	\$ 18,528,437	18.4%	16.1%
2nd Q	Oct-Dec 20	25,583,751			
3rd Q	Jan-Mar 21	25,740,388			
4th Q	Apr-Jun 21	33,050,311			
Total		\$ 100,513,344	\$ 18,528,437	18.4%	16.1%
Variand	e from Budget		\$ 2,389,543	2.3%	



Positive

City Sales Taxes are generated by a 1.8% levy on sales transactions in the city. Of the total 1.8% rate, 1.2% is deposited in the General Fund, 0.5% is dedicated for Transit purposes, and the remaining 0.1% is deposited in the Arts & Cultural Fund. The amount deposited in the General Fund is depicted in the table and graph above. This revenue source contributes 47.2% of the General Fund budget in FY 2020-21 making it the City's largest revenue source. Through the first quarter of FY 2020-21, Sales Tax collections are 18.4% of budget, which is above the historical average of 16.1%. In terms of budget-to-actual variance, collections are 2.3% above the budgeted value.





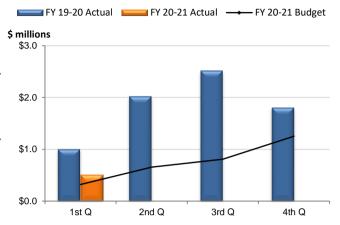
Positive

Property Tax revenue in the General Fund is generated by a \$0.89 charge per \$100 of the primary assessed valuation of real and personal property. In FY 2020-21, Property Tax contributes 8.9% of budgeted General Fund revenue. Through the first quarter of FY 2020-21, Property Tax collections are 1.4% of budget, which is above the historical average of 1.1%. In terms of budget-to-actual variance, Property Tax is 0.3% above the budgeted value.



Bed Tax

		FY 20-21 Adopted	FY 20-21 Actual	% of Budget	% of Budget
		Budget	Revenue	Collected	Hist
1st Q	Jul-Sep 20	\$ 320,594	\$ 505,404	16.6%	10.5%
2nd Q	Oct-Dec 20	655,493			
3rd Q	Jan-Mar 21	810,338			
4th Q	Apr-Jun 21	1,252,535			
Total		\$ 3,038,960	\$ 505,404	16.6%	10.5%
Variand	e from Budget		\$ 184,810	6.1%	



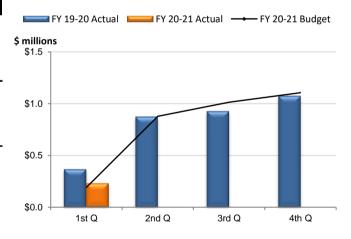
Positive

The Transient Lodging Tax, or Bed Tax, is a 5.0% levy on hotel and motel sales that contributes approximately 1.4% of budgeted General Fund revenue in FY 2020-21. This revenue category normally contributes approximately 3% to 4% of budgeted General Fund revenue, however, the budgeted amount for FY 2020-21 reflects the economic imact of the COVID-19 pandemic on transient lodging revenues. Bed Tax collections through the first quarter of FY 2020-21 are 16.6% of budget, which is higher than the historical average of 10.5%. In terms of budget-to-actual variance, collections are \$185 thousand above the budgeted value.

4

Franchise Fees

		FY 20-21 Adopted Budget	FY 20-21 Actual Revenue	% of Budget Collected	% of Budget Hist
1st Q	Jul-Sep 20	\$ 191,559	\$ 228,200	7.2%	6.0%
2nd Q	Oct-Dec 20	878,731			
3rd Q	Jan-Mar 21	1,014,867			
4th Q	Apr-Jun 21	 1,105,967			
Total		\$ 3,191,124	\$ 228,200	7.2%	6.0%
Variand	e from Budget		\$ 36,642	1.2%	



Positive

Franchise Fee revenues are collected based on specific agreements with service providers in the city, including Arizona Public Service (2.0% of revenue), Cox Communications (5.0% of gross revenue), and Southwest Gas (2.0% of gross revenue). These fees contribute 1.5% of annual General Fund revenue. Franchise Fee payments are 7.2% of the budgeted amount through the first quarter of FY 2020-21, compared to 6.0% historically. In terms of budget-to-actual variance, collections are \$37 thousand above the expected amount.

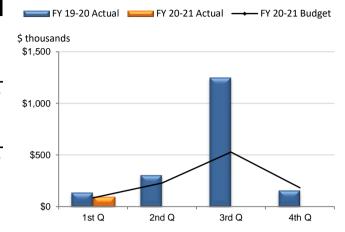
General Fund Revenue Detail

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Sales Tax Licenses

		FY 20-21 Adopted Budget	FY 20-21 Actual Revenue	% of Budget Collected	% of Budget Hist
1st Q	Jul-Sep 20	\$ 84,731	\$ 93,736	9.2%	8.3%
2nd Q	Oct-Dec 20	228,641			
3rd Q	Jan-Mar 21	527,860			
4th Q	Apr-Jun 21	182,291			
Total		\$ 1,023,523	\$ 93,736	9.2%	8.3%
Variand	e from Budget		\$ 9,005	0.9%	



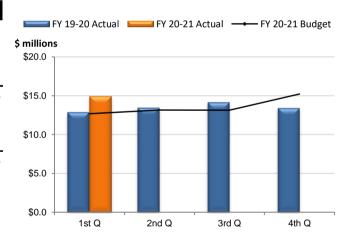
Positive

The City requires taxable business activities to be licensed, with the annual licensing fee amount varying by business type. Starting in 2017, the Arizona Department of Revenue (ADOR) began collecting the fees for Tempe's Sales Tax Licenses. Sales Tax Licenses collections through the first quarter of FY 2020-21 were 9.2% of budget, compared to the historical average of 8.3%. Sales Tax Licenses contribute 0.5% of annual General Fund revenue. In terms of budget-to-actual variance, collections are 0.9% above budget, or \$9 thousand.

9

Intergovernmental

	FY 20-21 Adopted Budget	FY 20-21 Actual Revenue	% of Budget Collected	% of Budget Hist
1st Q Jul-Sep 20 2nd Q Oct-Dec 20 3rd Q Jan-Mar 21 4th Q Apr-Jun 21	\$ 12,684,235 13,154,709 13,142,803 15,225,247	\$ 14,924,839	27.5%	23.4%
Total	\$ 54,206,994	\$ 14,924,839	27.5%	23.4%
Variance from Budget		\$ 2,240,604	4.1%	

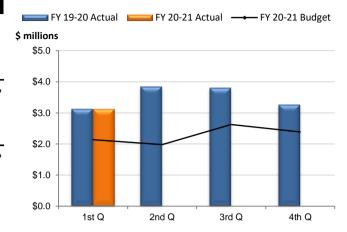


Positive

Intergovernmental Revenue includes distributions of State Income Taxes, State Sales Taxes, and State Vehicle License Taxes. These revenues are distributed based on Tempe's share of the state urban population as determined by the U.S. Census. In total, these revenues constitute 25.4% of budgeted revenue for FY 2020-21, making this the second largest General Fund revenue source after Sales Taxes. Through the first quarter of FY 2020-21, actual collections are 27.5% of budget, compared to a historical average of 23.4%. In terms of budget-to-actual variance, collections are 4.1% above budget.

Building & Trades

		FY 20-21 Adopted Budget	FY 20-21 Actual Revenue	% of Budget Collected	% of Budget Hist
1st Q	Jul-Sep 20	\$ 2,139,046	\$ 3,124,925	34.2%	23.4%
2nd Q	Oct-Dec 20	1,979,327			
3rd Q	Jan-Mar 21	2,625,660			
4th Q	Apr-Jun 21	2,385,192			
Total		\$ 9,129,224	\$ 3,124,925	34.2%	23.4%
Varianc	e from Budget		\$ 985,879	10.8%	

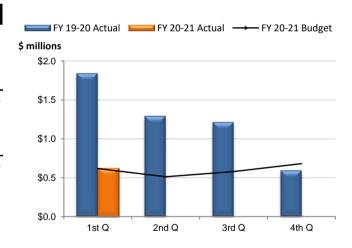


Positive

Building and Trade revenues consist of Building Permit Fees, Plan Check Fees, and other miscellaneous engineering and permitting fees generated by development. These fees are charged to recover a portion of the cost of regulating development. In FY 2020-21, this revenue source contributes 4.3% of budgeted General Fund revenue. Through the first quarter of FY 2020-21, actual collections are 34.2% of budget, compared to a historical average of 23.4%. Thus far, in terms of budget-to-actual variance, collections are 10.8% above the budgeted estimate. This is due to the level of development activity that has continued to outperform revenue estimates.

Cultural & Recreational

		FY 20-21 Adopted Budget	FY 20-21 Actual Revenue	% of Budget Collected	% of Budget Hist
1st Q	Jul-Sep 20	\$ 616,388	\$ 622,661	26.1%	25.8%
2nd Q	Oct-Dec 20	511,418			
3rd Q	Jan-Mar 21	578,660			
4th Q	Apr-Jun 21	680,232			
Total		\$ 2,386,698	\$ 622,661	26.1%	25.8%
Variand	e from Budget		\$ 6,273	0.3%	

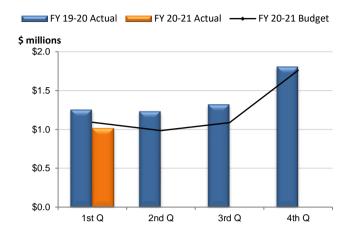


Positive

Cultural and Recreational revenues include fees and charges to recover a portion of the costs of providing the City's cultural and recreational programs. The majority of this revenue source is generated from fees charged for the City's Kid Zone program. In total, Cultural and Recreational fees represent 1.1% of total budgeted General Fund revenue for FY 2020-21. This revenue category normally represents 3% of the total budgeted General Fund revenue, however the FY 2020-21 revenue amount was adjusted to reflect impact of the COVID-19 pandemic on structured recreational classes and limited cultural activities. Through the first quarter of FY 2020-21, Cultural and Recreational fee collections are 26.1% of budget, compared to the historical average of 25.8%, for a total positive variance of 0.3%. In terms of budget-to-actual variance, collections are \$6 thousand above the budgeted estimate.

Fines, Fees & Forfeitures

		FY 20-21 Adopted Budget	FY 20-21 Actual Revenue	% of Budget Collected	% of Budget Hist
1st Q	Jul-Sep 20	\$ 1,091,800	\$ 1,012,032	20.6%	22.2%
2nd Q	Oct-Dec 20	984,737			
3rd Q	Jan-Mar 21	1,087,022			
4th Q	Apr-Jun 21	1,761,105			
Total		\$ 4,924,665	\$ 1,012,032	20.6%	22.2%
Variance	e from Budget		\$ (79,768)	-1.6%	

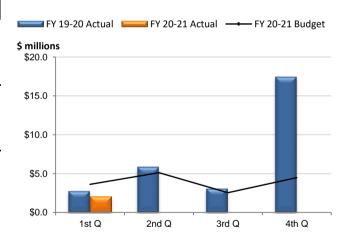


Positive

Fines, Fees, and Forfeiture revenue derives from fines and other payments related to violations of state laws and local ordinances, including parking, traffic, and criminal enforcement activities. In total, Fines, Fees, and Forfeitures represent 2.3% of total budgeted General Fund revenue for FY 2020-21. Through the first quarter of FY 2020-21, 20.6% of budgeted revenues have been collected, compared to a historical average of 22.2%. In terms of budget-to-actual variance, this category is 1.6% below the expected value through the first quarter.

Other Revenues

		FY 20-21 Adopted Budget	FY 20-21 Actual Revenue	% of Budget Collected	% of Budget Hist
1st Q	Jul-Sep 20	\$ 3,617,156	\$ 2,056,290	13.1%	23.0%
2nd Q	Oct-Dec 20	5,116,484			
3rd Q	Jan-Mar 21	2,540,633			
4th Q	Apr-Jun 21	4,477,332			
Total		\$ 15,751,604	\$ 2,056,290	13.1%	23.0%
Variand	e from Budget		\$ (1,560,866)	-9.9%	

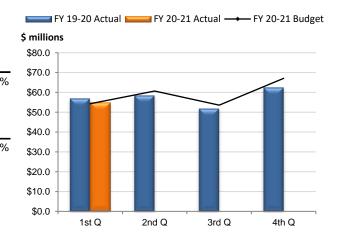


Negative

Other Revenues include collections from a variety of sources not otherwise accounted for in the major revenue categories. Primary components of Other Revenues are Land Sales, Interest Earnings, Land and Building Facility Rental, and SRP In-Lieu Payments. In FY 2020-21, this revenue source contributes 7.4% of budgeted General Fund revenue. Through the first guarter of the fiscal year, collections of Other Revenue are 13.1% of the FY 2020-21 budget, compared to a historical tracking percentage of 23%. The variance appears to be due primarly to the timing of receipt of payments and that this negative variance will be resolved as the fiscal year progresses.



		FY 20-21 Adopted Budget*		FY 20-21 Actual Exp	% of Budget Exp	% of Budget Hist
1st Q Jul-Sep 20	\$	54,300,649	\$	54,779,793	23.2%	23.0%
2nd Q Oct-Dec 20		60,719,660				
3rd Q Jan-Mar 21		53,576,333				
4th Q Apr-Jun 21		67,088,506				
Total	\$	235,685,149	\$	54,779,793	23.2%	23.0%
Variance from Budget			\$	(479,143)	-0.2%	
*Budget excludes a \$1.5 m	illion	contingency ann	ronri	ation encumbran	cae and inventor	n/



*Budget excludes a \$1.5 million contingency appropriation, encumbrances and inventory

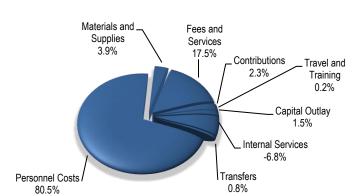
Positive

Through the first quarter of FY 2020-21, General Fund expenditures are 23.3% of budget, compared with a historical percentage of 23.0%. In terms of budget-to-actual variance, General Fund expenditures are 0.2% above budget through the first quarter. Departmental quarterly expenditure tracking data can be found on pages 8 through 17 of this report.

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General Fund Expenditures By Category

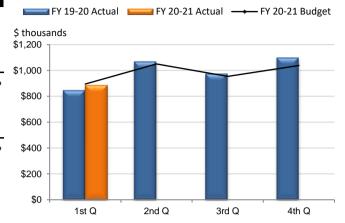
	FY 20-21	% of
	Adopted	Adopted
Categories	Budget	Budget
Personnel Costs	\$ 189,794,575	80.5%
Materials and Supplies	9,110,923	3.9%
Fees and Services	41,154,178	17.5%
Contributions	5,516,261	2.3%
Travel and Training	573,723	0.2%
Capital Outlay	3,588,287	1.5%
Internal Services	(16,010,465)	-6.8%
Transfers	1,957,667	0.8%
Total	\$ 235,685,149	100.0%



FY 20-21 Budget

Tity Attorney's Office

			FY 20-21 Adopted Budget*		FY 20-21 Actual Expend*	% of Budget Spent	% of Budget Hist		
1st Q	Jul-Sep 20	\$	895,122	\$	885,291	22.5%	22.7%		
2nd Q	Oct-Dec 20		1,050,457						
3rd Q	Jan-Mar 21		954,928						
4th Q	Apr-Jun 21		1,039,057						
Total		\$	3,939,564	\$	885,291	22.5%	22.7%		
*amounts are net of internal service charges, and exclude transfers									
Varianc	e from Budget			\$	9,831	0.2%			

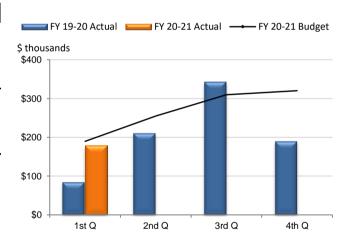


Positive

The City Attorney's Office spent 22.5% of its FY 2020-21 budget through the first quarter, compared to a historical average of 22.7%. In terms of budget-to-actual variance, expenditures are \$10 thousand or 0.2% more than budgeted through the first quarter.

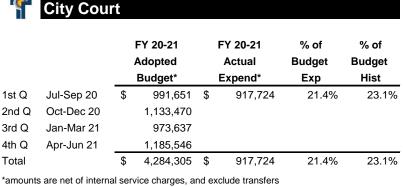
City Clerk's Office

			FY 20-21 Adopted Budget*		FY 20-21 Actual Expend*	% of Budget Spent	% of Budget Hist
1st Q	Jul-Sep 20	\$	189,579	\$	178,450	16.6%	17.6%
2nd Q	Oct-Dec 20		254,664				
3rd Q	Jan-Mar 21		309,922				
4th Q	Apr-Jun 21		320,154				
Total		\$	1,074,319	\$	178,450	16.6%	17.6%
*amounts	s are net of interna	al serv	vice charges, an	d ex	clude transfers		
Varianc	e from Budget			\$	11,129	1.0%	

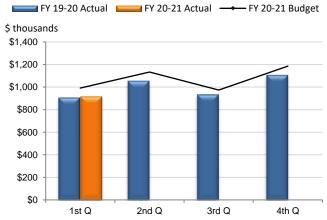


Positive

The City Clerk's Office has spent 16.6% of its FY 2020-21 budget through the first quarter, compared to a historical average of 17.6%. In terms of variance from the budget through the first quarter, expenditures are \$11 thousand or 1.0% below the expected amount.



73,927



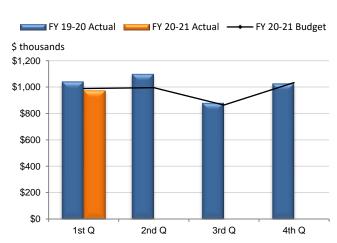
Positive

Variance from Budget

The City Court has spent 21.4% of its FY 2020-21 budget through the first quarter compared to the historical average of 23.1%. In terms of variance from the budget through the first quarter, expenditures are \$74 thousand or 1.7% below the budgeted amount.

1.7%

City Manager's Office FY 20-21 FY 20-21 % of % of Adopted **Actual Budget Budget Budget*** Expend* Hist Exp 1st Q Jul-Sep 20 989,446 974,112 25.1% 25.5% 2nd Q Oct-Dec 20 995,227 3rd Q Jan-Mar 21 863,468 4th Q Apr-Jun 21 1,033,973 3,882,114 \$ 974,112 25.1% 25.5% Total *amounts are net of internal service charges, and exclude transfers Variance from Budget \$ 15,334 0.4%



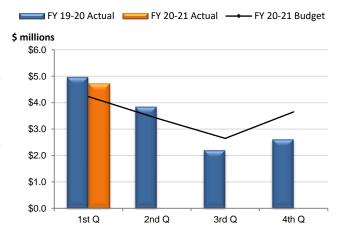
Positive

The City Manager's Office has spent 25.1% of its FY 2020-21 budget through the first quarter, compared to the historical average of 25.5%. In terms of variance from the budget in the first quarter, expenditures are \$15 thousand or 0.4% below the expected amount.

9

Community Development

			FY 20-21 Adopted Budget*		FY 20-21 Actual Exp*	% of Budget Exp	% of Budget Hist		
1st Q	Jul-Sep 20	\$	4,228,349	\$	4,723,912	33.9%	30.3%		
2nd Q	Oct-Dec 20		3,412,151						
3rd Q	Jan-Mar 21		2,647,667						
4th Q	Apr-Jun 21		3,651,901						
Total		\$	13,940,068	\$	4,723,912	33.9%	30.3%		
*amounts are net of internal service charges, and exclude transfers									
Varianc	e from Budget			\$	(495,563)	-3.6%			

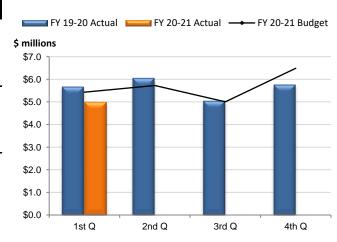


Watch

The Community Development Department has spent 33.9% of its FY 2020-21 budget through the first quarter, compared to the historical value of 30.3%. In terms of variance from the budget, expenditures are \$496 thousand or 3.6% above the expected amount. It is anticipated that this variance will normalize as the year progresses.

Community Services

			FY 20-21 Adopted Budget*		FY 20-21 Actual Exp*	% of Budget Exp	% of Budget Hist		
1st Q	Jul-Sep 20	\$	5,425,963	\$	4,985,476	22.0%	24.0%		
2nd Q	Oct-Dec 20	Ť	5,723,870	,	,,				
3rd Q	Jan-Mar 21		5,004,550						
4th Q	Apr-Jun 21		6,486,295						
Total		\$	22,640,678	\$	4,985,476	22.0%	24.0%		
*amounts are net of internal service charges, and exclude transfers									



Positive

Variance from Budget

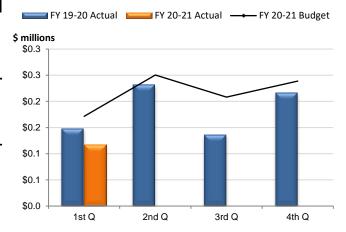
The Community Services Department spent 22.0% of its FY 2020-21 budget through the first quarter, compared to the historical average of 24.0%. In terms of variance from the budget through the first quarter, expenditures are \$440 thousand or 2.0% below the expected amount.

2.0%

440,487

Economic Development Office

			FY 20-21 Adopted Budget*		FY 20-21 Actual Exp*	% of Budget Exp	% of Budget Hist		
1st Q	Jul-Sep 20	\$	171,458	\$	116,932	13.5%	19.7%		
2nd Q	Oct-Dec 20		250,433						
3rd Q	Jan-Mar 21		208,086						
4th Q	Apr-Jun 21		238,891						
Total		\$	868,868	\$	116,932	13.5%	19.7%		
*amounts are net of internal service charges, and exclude transfers									
Variance	e from Budget			\$	54,526	6.2%			

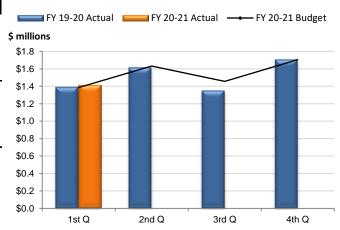


Positive

The Economic Development Office has spent 13.5% of its FY 2020-21 budget through the first quarter, compared with a historical percentage of 19.7%. In terms of variance from the budget through the first quarter, expenditures are \$54 thousand or 6.2% below the expected amount.

Engineering & Transportation

			FY 20-21 Adopted		FY 20-21 Actual	% of Budget	% of Budget		
			•			Ū	•		
			Budget*		Exp*	Exp	Hist		
1st Q	Jul-Sep 20	\$	1,386,331	\$	1,414,121	22.9%	22.4%		
2nd Q	Oct-Dec 20		1,632,242						
3rd Q	Jan-Mar 21		1,457,055						
4th Q	Apr-Jun 21		1,705,687						
Total		\$	6,181,315	\$	1,414,121	22.9%	22.4%		
*amounts are net of internal service charges, and exclude transfers									
Variance	e from Budget			\$	(27,790)	-0.5%			



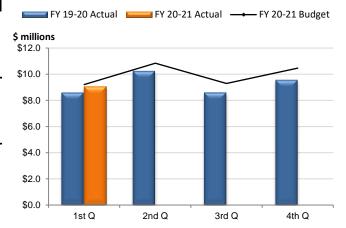
Positive

The Engineering and Transportation Department spent 22.9% of its FY 2020-21 budget through the first quarter, compared to a historical average of 22.4%. In terms of variance from the budget in the first quarter, expenditures are \$28 thousand or 0.5% above the expected amount.

Fire N

Fire Medical Rescue

			FY 20-21 Adopted Budget*		FY 20-21 Actual Exp*	% of Budget Exp	% of Budget Hist		
1st Q	Jul-Sep 20	\$	9,208,566	\$	9,036,908	22.7%	23.1%		
2nd Q	Oct-Dec 20		10,841,352						
3rd Q	Jan-Mar 21		9,287,786						
4th Q	Apr-Jun 21		10,463,466						
Total		\$	39,801,169	\$	9,036,908	22.7%	23.1%		
*amounts are net of internal service charges, and exclude transfers									
Varianc	e from Budget			\$	171,658	0.4%			

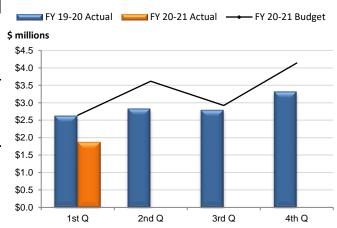


Positive

The Fire Medical Rescue Department has spent 22.7% of its FY 2020-21 budget through the first quarter, compared with a historical percentage of 23.1%. In terms of variance from the budget through the first quarter, expenditures are \$172 thousand or 0.4% below the expected amount.

Human Services

			FY 20-21 Adopted		FY 20-21 Actual	% of Budget	% of Budget		
			Budget*		Exp*	Exp	Hist		
1st Q	Jul-Sep 20	\$	2,641,433	\$	1,871,693	14.1%	19.8%		
2nd Q	Oct-Dec 20		3,615,292						
3rd Q	Jan-Mar 21		2,919,298						
4th Q	Apr-Jun 21		4,138,642						
Total		\$	13,314,665	\$	1,871,693	14.1%	19.8%		
*amounts are net of internal service charges, and exclude transfers									
Variance	e from Budget			\$	769,740	5.7%			

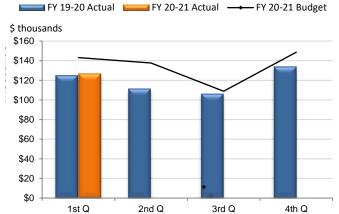


Positive

The Human Services Department spent 14.1% of its FY 2020-21 budget through the first quarter, compared to a historical average of 19.8%. In terms of variance from the budget in the first quarter, expenditures are \$770 thousand or 5.7% below the expected amount.

Internal Audit Office

			FY 20-21 Adopted Budget*		FY 20-21 Actual Exp*	% of Budget Exp	% of Budget Hist		
1st Q	Jul-Sep 20	\$	143,177	\$	126,507	23.5%	26.6%		
2nd Q	Oct-Dec 20		137,600						
3rd Q	Jan-Mar 21		108,872						
4th Q	Apr-Jun 21		148,678						
Total		\$	538,327	\$	126,507	23.5%	26.6%		
*amounts are net of internal service charges, and exclude transfers									
Varianc	e from Budget			\$	16,670	3.1%			

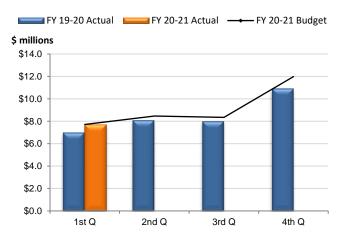


Positive

The Internal Audit Office has spent 23.6% of its FY 2020-21 budget through the first quarter, compared with a historical average of 26.6%. In terms of variance from the budget through the first quarter, expenditures are \$17 thousand or 3.1% below the expected amount.

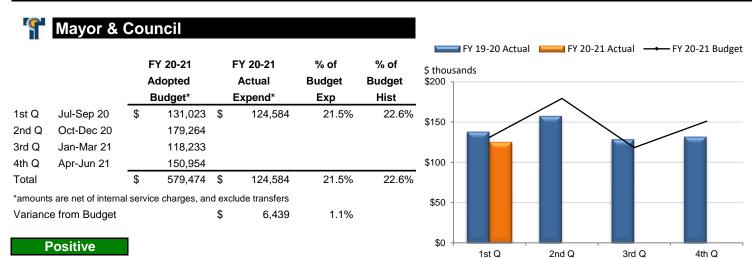
Internal Services

			FY 20-21 Adopted Budget*		FY 20-21 Actual Expend*	% of Budget Exp	% of Budget Hist		
1st Q	Jul-Sep 20	\$	7,714,412	\$	7,677,449	21.0%	21.1%		
2nd Q	Oct-Dec 20		8,468,415						
3rd Q	Jan-Mar 21		8,351,806						
4th Q	Apr-Jun 21		11,979,081						
Total		\$	36,513,714	\$	7,677,449	21.0%	21.1%		
*amounts are net of internal service charges, and exclude transfers									
Varianc	e from Budget			\$	36,963	0.1%			



Positive

The Internal Services Department has spent 21.0% of its FY 2020-21 budget through the end of the first quarter, compared to the historical pattern of 21.1% during this period. In terms of variance from the budget in the first quarter, expenditures are \$37 thousand or 0.1% below the expected amount.



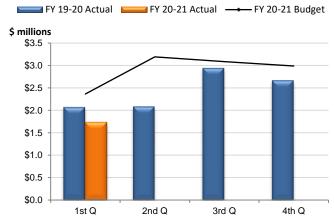
The Mayor and Council has spent 21.5% of its FY 2020-21 budget through the first quarter, compared with a historical average of 22.6%. In terms of variance from the budget in the first quarter, expenditures are \$6 thousand or 1.1% below the expected amount.

Municipal Budget Office ■ FY 19-20 Actual FY 20-21 Actual → FY 20-21 Budget \$ thousands FY 20-21 FY 20-21 % of % of \$160 Adopted Actual **Budget Budget** Budget* Expend* Exp Hist \$120 1st Q Jul-Sep 20 112,341 87,607 18.9% 24.2% 2nd Q Oct-Dec 20 138,987 3rd Q 106,547 Jan-Mar 21 \$80 4th Q Apr-Jun 21 105,976 463,851 \$ 24.2% Total 87,607 18.9% \$40 *amounts are net of internal service charges, and exclude transfers Variance from Budget \$ 24,734 5.3% \$0 1st Q 2nd Q 3rd Q 4th Q **Positive**

The Municipal Budget Office has spent 18.9% of its FY 2020-21 budget through the first quarter, compared to a historical average of 24.2%. In terms of variance from the budget through the first quarter, expenditures are \$25 thousand or 5.3% below the expected amount.

Municipal Utilities FY 20-21 FY 20-21 % of % of Adopted Actual **Budget Budget** Hist Budget* Expend* Exp 1st Q Jul-Sep 20 2,364,804 1,734,311 14.9% 20.3% Oct-Dec 20 2nd Q 3,191,805 3rd Q Jan-Mar 21 3,085,120 4th Q Apr-Jun 21 2,988,396 Total 11,630,125 \$ 1,734,311 14.9% 20.3% *amounts are net of internal service charges, and exclude transfers

630,493



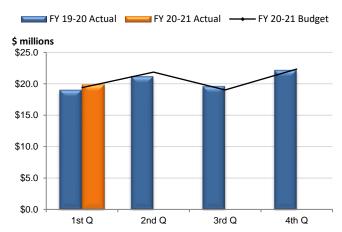
Positive

Variance from Budget

The Municipal Utilities Department has spent 14.9% of its FY 2020-21 budget through the first quarter, compared to a historical average of 20.3%. In terms of variance from the budget through the first quarter, expenditures are \$633 thousand or 5.4% below the expected amount.

5.4%

Police FY 20-21 FY 20-21 % of % of Adopted Actual **Budget Budget Budget*** Expend* Exp Hist 1st Q Jul-Sep 20 19,395,486 19,863,729 24.0% 23.5% 2nd Q Oct-Dec 20 21,863,584 3rd Q Jan-Mar 21 19,025,412 4th Q Apr-Jun 21 22,347,421 82,631,903 19,863,729 23.5% Total \$ 24.0% *amounts are net of internal service charges, and exclude transfers Variance from Budget (468, 242)-0.5%



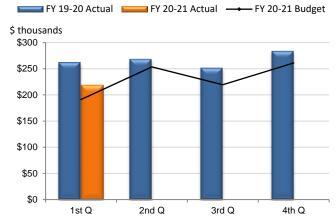
Positive

The Police Department has spent 24.0% of its FY 2020-21 General Fund budget through the first quarter, compared with a historical average of 23.5%. In terms of variance from the budget through the first quarter, expenditures are \$468 thousand or 0.5% above the expected amount. It is anticipated that this variance will normalize as the year progresses.

4

Strategic Management & Diversity Office

			FY 20-21 Adopted Budget*		FY 20-21 Actual Expend*	% of Budget Exp	% of Budget Hist			
1st Q	Jul-Sep 20	\$	191,200	\$	218,410	23.6%	20.7%			
2nd Q	Oct-Dec 20		253,562							
3rd Q	Jan-Mar 21		219,577							
4th Q	Apr-Jun 21		261,030							
Total		\$	925,368	\$	218,410	23.6%	20.7%			
*amounts are net of internal service charges, and exclude transfers										
Variance	e from Budget			\$	(27,210)	-2.9%				



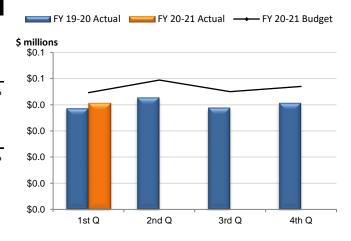
Watch

The Strategic Management and Diversity Office has spent 23.6% of its FY 2020-21 budget through the first quarter, compared to a historical average of 20.7%. In terms of variance from the budget through the first quarter, expenditures are \$27 thousand or 2.9% above the expected amount. It is anticipated that this variance will normalize as the year progresses.

~

Sustainability Office

			FY 20-21		FY 20-21	% of	% of
			Adopted		Actual	Budget	Budget
			Budget*		Expend*	Exp	Hist
1st Q	Jul-Sep 20	\$	44,623	\$	40,674	21.9%	24.0%
2nd Q	Oct-Dec 20		49,437				
3rd Q	Jan-Mar 21		44,974				
4th Q	Apr-Jun 21		47,015				
Total		\$	186,049	\$	40,674	21.9%	24.0%
*amounts are net of internal service charges, and exclude transfers							
Variance	e from Budget			\$	3,949	2.1%	

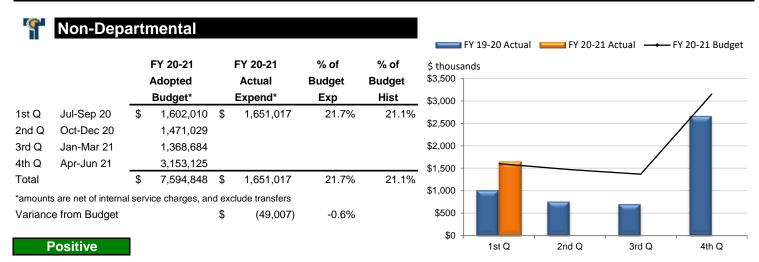


Positive

The Sustainability Office has spent 21.9% of its FY 2020-21 budget through the first quarter, compared to a historical average of 24.0%. In terms of variance from the budget through the first quarter, expenditures are \$4 thousand or 2.1% below the expected amount.

General Fund Departmental Expenditure Detail

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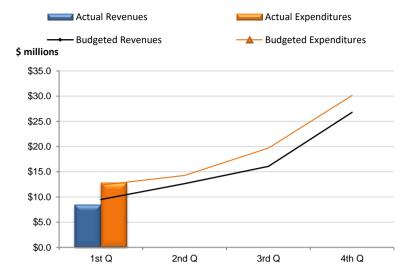


The Non-Departmental category of the budget includes items not directly related to the operations of any one City operating department. One example includes the payment of the Tempe Tourism Office's portion of the Bed Tax. Through the first quarter of FY 20-21, Non-Departmental expenditures are 21.7% of the budget compared to the historical pattern of 21.1%. In terms of variance from the budget through the first quarter, expenditures are \$49 thousand or 0.6% above budget.

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Transit Fund

	FY 20-21 Budget	FY 20-21 1Q Actual*	% Budget to Date
Revenues	\$ 64,982,102	\$ 8,459,671	13.0%
Transfers In	-	-	0.0%
Total Revenues	\$ 64,982,102	\$ 8,459,671	13.0%
Operating	\$ 63,044,798	\$ 4,485,495	7.1%
Capital	111,000	4,187	3.8%
Debt Service	4,983,620	(6,147)	-0.1%
Transfers Out	8,286,787	8,286,787	100.0%
Total Expenses	\$ 76,426,205	\$ 12,770,322	16.7%
Net Rev/Exp	\$ (11,444,103)	\$ (4,310,651)	



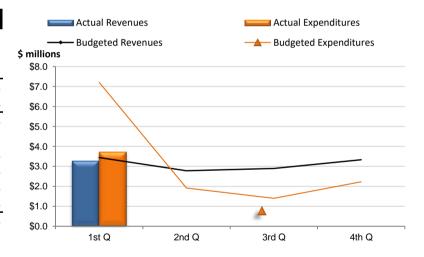
*amounts exclude contingencies and encumbrances

Negative

The Transit Fund accounts for the receipt of the Mass Transit Tax, a 0.5% tax on sales. Fund resources are dedicated to transit system planning, design, and operations, community outreach, and debt service. Through the end of the first quarter, there is an operating deficit in the Transit Fund of \$4.3 million. Transit Fund revenue is at 13.0% of budget which is lower than the historical tracking percentage of 14.6. Expenditures are 16.7% of budget while the historical tracking percentage is 16.1%. The large deficit in the first quarter is primarily due to the transfer of cash from the Transit operating fund to the capital program to fund pay-as-you go (cash) CIP projects and timing for the receipt of revenues from outside sources. It is anticipated that the revenue to expense variance will normalize as the year progresses.

Highway User Revenue Fund

	FY 20-21 Budget	1	FY 20-21 IQ Actual*	% Budget to Date
Revenues	\$ 10,952,134	\$	3,268,363	29.8%
Transfers In	1,500,000		-	0.0%
Total Revenues	\$ 12,452,134	\$	3,268,363	26.2%
Operating	\$ 11,220,352	\$	2,199,696	19.6%
Capital	197,074		3,478	1.8%
Debt Service	-		-	0.0%
Transfers Out	1,335,571		1,528,940	114.5%
Total Expenses	\$ 12,752,997	\$	3,732,114	29.3%
Net Rev/Exp	\$ (300,863)	\$	(463,751)	



*amounts exclude encumbrances

Positive

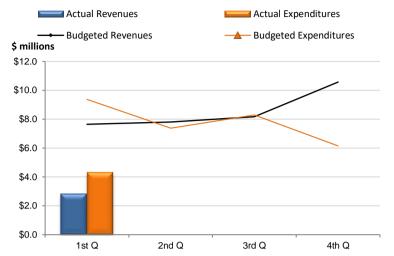
The Highway User Revenue Fund (HURF) accounts for the receipt of HURF distributions from the state. These revenues are derived largely from fuel taxes and vehicle registration fees and are allocated based on Tempe's share of state population as well as other factors. HURF resources are dedicated to Street and Traffic Operations, Maintenance, and Construction activities in the City. Revenues are 29.8% of budget compared to a historical average of 27.6%, expenditures are 29.3% of budget compared to the three year historical trend of 56.5%.

Other Operating Fund Revenue and Expenditures

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CDBG/Section 8 Funds

	FY 20-21 Budget	1	FY 20-21 IQ Actual*	% Budget to Date
Revenues	\$ 34,192,320	\$	2,845,778	8.3%
Transfers In	 -		=	0.0%
Total Revenues	\$ 34,192,320	\$	2,845,778	8.3%
Operating	\$ 30,559,351	\$	3,860,587	12.6%
Capital	113,000		615	0.5%
Debt Service	520,651		467,269	89.7%
Transfers Out	 -		-	0.0%
Total Expenses	\$ 31,193,002	\$	4,328,471	13.9%
Net Rev/Exp	\$ 2,999,318	\$	(1,482,693)	

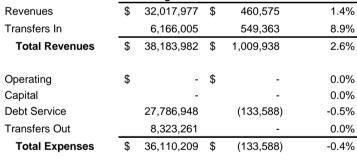


*amounts exclude encumbrances

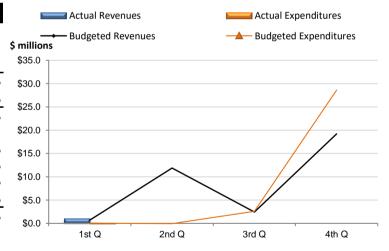
Positive

The Community Development Block Grant (CDBG) and Section 8 Funds are established to account for the receipt and expenditure of federal grants for redevelopment and rental subsidies for low income residents. Revenues through the first quarter total 8.3% of the FY 2020-21 budget, compared to the historical percentage of 22.4%. Expenditures through the first quarter total 13.9% of the FY 2020-21 budget, compared to the historical percentage of 30.0%. The net effect on the fund status through the first quarter is an operating deficit of \$1.5 million. This is largely due to the timing of grant revenue receipts from the federal government.

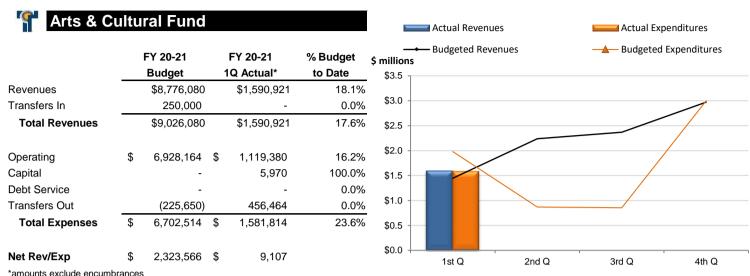
Debt Service Fund FY 20-21 FY 20-21 % Budget **Budget** 1Q Actual* to Date Revenues 32,017,977 460,575 6,166,005 Transfers In 549,363 **Total Revenues** 38,183,982 \$ 1,009,938 \$ \$







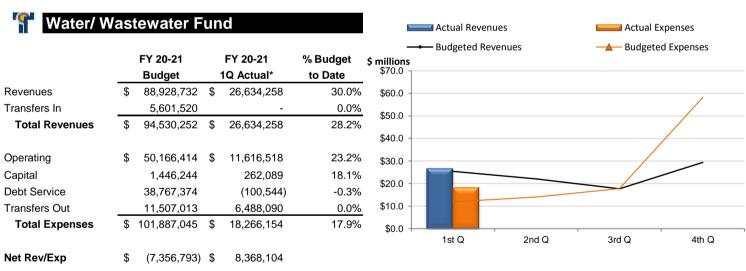
The Debt Service Fund accounts for the receipt of secondary property taxes to be used for payment of debt service on the City's tax supported debt. Actual revenues and expenditures through the first quarter are in line with historical budget comparisons. The City receives significant revenue from the Maricopa County Treasurer's Office in October and May, coinciding with the property tax due dates. The annual secondary tax levy includes the amount necessary to make the annual payments of principal and interest on existing bonds, payments of principal and interest on new debt planned for the ensuing year, plus a reasonable delinquency factor.



*amounts exclude encumbrances

Positive

The Arts & Cultural Fund accounts for the receipt of the 0.1% Arts & Cultural Sales Tax, which is used to fund operating expenses associated with the Tempe Center for the Arts (TCA), Tempe History Museum, Edna Vihel Arts Center and other arts and cultural programming. Revenues through the first quarter of FY 2020-21 are 17.6% of budget, compared to the historical tracking percentage of 16.0%. Total expenditures are 23.6% of budget, compared to a historical average of 29.6%. The net result is an operating surplus of \$9 thousand.



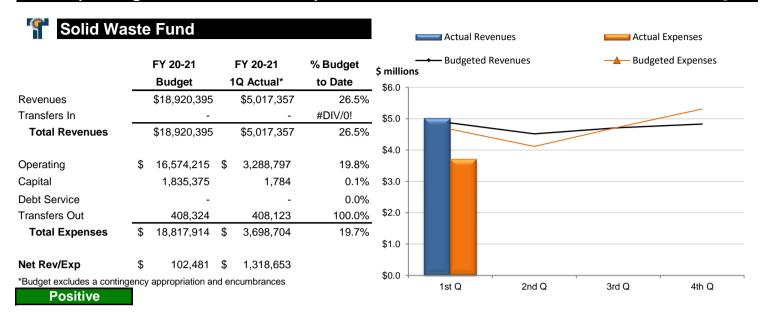
*Budget excludes a \$1 million contingency appropriation, encumbrances and inventory

Negative

The Water/Wastewater Fund is an enterprise fund used to account for all water and wastewater treatment operations in the City. Total revenues through the first quarter of FY 2020-21 are 28.2%, which is in line with historical averages. Total expenses through the first quarter are 17.9% of budget compared to 11.7% historically. Through the first quarter, the fund posted a \$8.4 million surplus, however, expenses are trending higher than historical trends. It is anticipated that this variance will noralize as the year progresses.

Other Operating Fund Revenue and Expenditures

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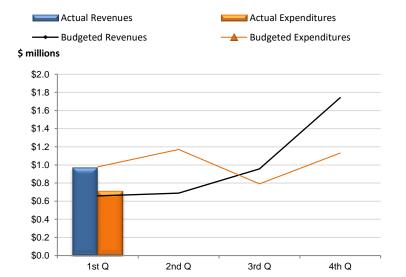
The Solid Waste Fund is an enterprise fund that accounts for the operating, maintenance, and capital costs of providing residential and commercial solid waste services. Total revenues through the first quarter of FY 2020-21 are 26.5% of budget compared to 25.7% historically. Total expenses through the first quarter are 19.7% of budget compared to 24.8% historically. Through the first quarter, the fund posted a \$1.3 million surplus.

Golf Fund Actual Revenues Actual Expenses · Budgeted Revenues Budgeted Expenses FY 20-21 FY 20-21 % Budget \$ millions to Date **Budget** 1Q Actual* \$1.5 Revenues \$2,853,250 \$588,861 20.6% Transfers In 74,000 74,000 100.0% \$662,861 **Total Revenues** \$2,927,250 22.6% \$1.0 Operating 2,391,598 \$ 562,575 23.5% Capital 455,108 174,863 38.4% **Debt Service** 0.0% \$0.5 Transfers Out 182,450 0.0% **Total Expenses** 3.029.156 737.438 24.3% Net Rev/Exp \$ (101,906) \$ (74,577)\$0.0 1st Q 2nd Q 3rd Q 4th Q *amounts exclude encumbrances **Positive**

The Golf Fund is an enterprise fund that accounts for the operations of the city's two municipal golf courses. Revenues generated are used to support the operations of the golf courses, while capital projects on the courses and buildings are funded with bond funds and repaid with secondary property tax. Total revenues through the first quarter of FY 2020-21 are 22.6% compared to the historical tracking percentage of 14.7%. Total expenses through the first quarter are 24.3% of budget compared to the historical tracking percentage of 28.3%. Through the first quarter, the fund has an operating deficit of \$75 thousand. Due to the seasonal nature of golf, where green fees are significantly depressed during the summer months, expenses historically outpace revenues from the beginning of the fiscal year through the end of peak season in April. The Community Services Department will be monitoring revenue and expenses during the remainder of the fiscal year and will address variances from budget.

Emergency Medical Transport

	FY 20-21		FY 20-21	% Budget
	 Budget	1	Q Actual*	to Date
Revenues	\$ 4,045,000	\$	971,211	24.0%
Transfers In	 -		-	0.0%
Total Revenues	\$ 4,045,000	\$	971,211	24.0%
Operating	\$ 3,886,201	\$	709,882	18.3%
Capital	60,500		-	0.0%
Debt Service	-		-	0.0%
Transfers Out	 127,000		-	0.0%
Total Expenses	\$ 4,073,701	\$	709,882	17.4%
Net Rev/Exp	\$ (28.701)	\$	261.328	



*amounts exclude contingencies and encumbrances

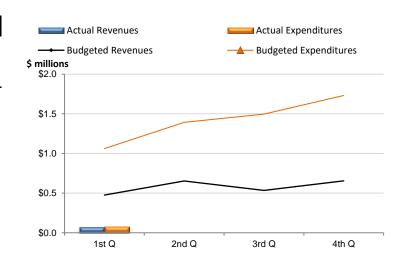
Positive

The Emergency Medical Transport Fund is in its fourth year as an enterprise fund that provides for operation, maintenance, and debt service costs associated with providing an ambulance service for medical emergencies within the community. Total revenues through the first quarter of FY 2020-21 are 24.0% of budget compared to the historical average of 16.3%. Total expenses through the first quarter are 17.4% of budget compared to the historical average of 17.4%. Through the first quarter, the fund has an operating surplus of \$261 thousand.

Restricted Revenue and Donations

	FY 20-21		FY 20-21	% Budget
	Budget	1	IQ Actual*	to Date
Total Revenues	\$ 2,318,547	\$	68,066	2.9%
Total Expenses	\$ 5,682,991	\$	78,910	1.4%
Net Rev/Exp	\$ (3,364,444)	\$	(10,844)	

*amounts exclude encumbrances and contingency appropriations



Positive

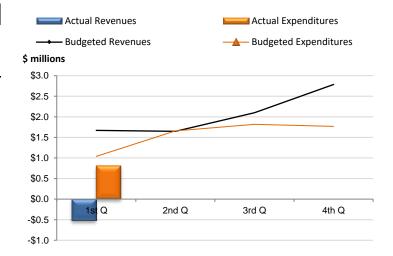
The Restricted Revenue and Donations Fund accounts for the receipt and expenditure of restricted revenue and donations related to general governmental activities. Revenues through the first quarter total 2.9%, while expenditures total 1.4% of budget. The slight deficit through the first quarter is mostly due to timing of receipt of funds for incurred expenses.

Police Dept-RICO & Grants

	FY 20-21		FY 20-21	% Budget
	Budget	1	IQ Actual*	to Date
Total Revenues	\$ 8,203,716	\$	(519,910)	-6.3%
Total Expenses	\$ 6,285,448	\$	816,598	13.0%
Net Rev/Exp	\$ 1,918,268	\$	(1,336,508)	

^{*}amounts exclude encumbrances and contingency appropriations

Negative



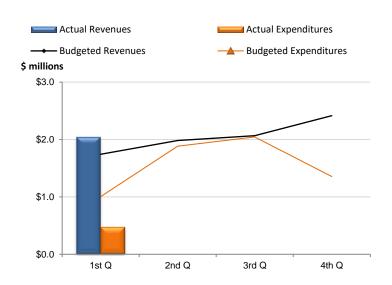
The Police Dept-RICO & Grants Fund accounts for the receipt and expenditure of grants, donations, asset forfeitures, and tow hearing fines associated with Police Department activities. Revenues through the first quarter total -6.3% of the FY 2020-21 budget, compared to the historical percentage of 20.4%. Expenditures through the first quarter total 13.0% of the FY 2020-21 budget, compared to the historical percentage of 16.5%. The net result on the fund's status through the first quarter is an operating deficit of \$1.3 million. The negative revenue is due largely to receivable grant revenue for funds expended in the prior fiscal year pending receipt of funds to reimburse these expenses. The Police Department will be monitoring revenue and expenditures during the remainder of the fiscal year and will address variances from budget.

Governmental Grants

	FY 20-21		FY 20-21	% Budget
	Budget	1	Q Actual*	to Date
Total Revenues	\$ 14,143,137	\$	2,039,685	14.4%
Total Expenses	\$ 9,098,957	\$	470,085	5.2%
Net Rev/Exp	\$ 5,044,180	\$	1,569,600	

^{*}amounts exclude encumbrances and contingency appropriations

Positive



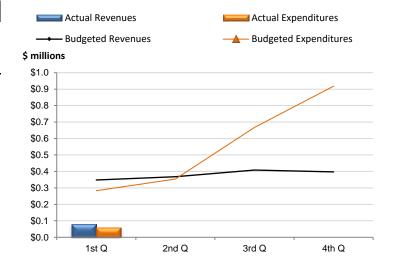
The Governmental Grants Fund accounts for the receipt and expenditure of grants related to general governmental activities. Revenues through the first quarter of FY 2020-21 total 14.4%, compared to the historical percentage of 16.0%. Expenditures through the first quarter total 5.2% of the FY 2020-21 budget, compared to the historical percentage of 21.2%. The Departments that receive Governmental Grants will be monitoring revenue and expenditures during the fiscal year and will address variances from budget.

Court Enhancement Fund

	FY 20-21 Budget	1	FY 20-21	% Budget
Total Revenues	\$ 1,521,711	\$	81,238	5.3%
Total Expenses	\$ 2,221,940	\$	59,590	2.7%
Net Rev/Exp	\$ (700,229)	\$	21,648	

^{*}amounts exclude encumbrances and contingency appropriations

Negative



The Court Enhancement Fund is established to account for fine, fee and forfeiture revenues dedicated for City Court purposes pursuant to state statute and city code. Revenues through the first quarter total 5.3% of the FY 2020-21 budget, compared to the historical percentage of 22.9%. Expenditures through the first quarter total 2.7% of the FY 2020-21 budget, compared to the historical percentage of 12.7%. This results in a slight surplus of \$22 thousand. The revenue and expense variances from historical trends is due primarly to the impact of the COVID-19 pandemic on court activity which has resulted in lower than normal fee collections. The City Court will monitor revenue collections to ensure that expenditures in this fund do not exceed available revenue.