MEMORANDUM

DATE: August 12, 2020

SUBJECT: Quarterly Financial Report for FY 2019-20 Q3



Attached is the Quarterly Financial Report for the third quarter of Fiscal Year 2019-20, the quarter ending March 31, 2020. The Municipal Budget Office prepares quarterly financial reports for all the major operating funds, revenue sources and departments that reflect budget to actual comparisons and highlight major variances that may require additional monitoring or action.

Although revenues and expenditures are not budgeted on a quarterly basis, the report applies a three-year historical average to the annual budget to gain insight into revenue and expenditure actual performance versus the estimated budget for the quarter.

We have included a quick-reference Table of Contents on the following page that will allow you to quickly navigate to areas of interest by clicking on titles or page numbers. The *table of contents* link at the bottom of every page will return you to the Table of Contents.

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Through the Third Quarter Ended March 31, 2020

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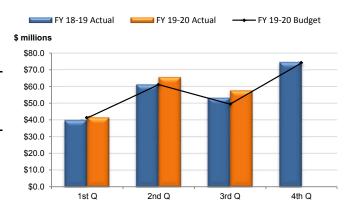
Positive = A positive variance, or a negative variance of less than 2%, which shows the category is performing close to historical trends.

Watch = A negative variance between 2-5%, compared to historical trends.
 Negative = A negative variance of greater than 5%, compared to historical trends.

General Fund Revenue Quarterly Analysis

Page 1

		FY 19-20 Adopted Budget	FY 19-20 Actual Revenue	% of Budget Collected	% of Budget Hist
1st Q	Jul-Sep 19	\$ 41,217,166	\$ 41,543,101	18.4%	18.3%
2nd Q	Oct-Dec 19	61,092,253	65,525,663	29.0%	27.1%
3rd Q	Jan-Mar 20	49,373,319	57,587,828	25.5%	21.9%
4th Q	Apr-Jun 20	 74,062,150			
Total		\$ 225,744,888	\$ 164,656,593	72.9%	67.3%
Varianc	e from Budget		\$ 12,973,854	5.6%	



Positive

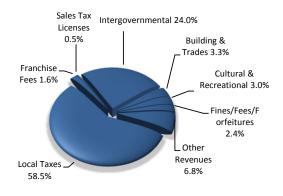
Through the third quarter of FY 2019-20, General Fund revenue is 72.9% of budget, compared with a historical percentage of 67.3%. In terms of budget-to-actual variance, total collections are above the anticipated revenue target for the third quarter. The scope of budget-to-actual variance for each category can be seen in the table and graph at the bottom-right corner of this page. Quarterly collection detail by category can be found on pages 2 through 6 of this reports.

General Fund Revenue by Category

Revenue Categories	FY 19-20 Annual Budget	% of Annual Budget
Local Taxes	\$ 131,954,621	58.5%
Franchise Fees	3,604,170	1.6%
Sales Tax Licenses	1,055,000	0.5%
Intergovernmental	54,148,051	24.0%
Building & Trades	7,475,442	3.3%
Cultural & Recreational	6,751,048	3.0%
Fines/Fees/Forfeitures	5,389,064	2.4%
Other Revenues	15,367,492	6.8%
Total	\$ 225 744 888	100.0%

Cumulative	Rev	enue through	3Q	2019-2020	
		3Q		3Q	% of
		Budget		Actual	Budget
		Target		Revenue	Target
Local Taxes (LT)	\$	85,954,686	\$	89,711,349	104%
Franchise Fees (FF)		2,247,734		2,171,580	97%
Sales Tax Licenses (STL)		826,801		1,690,694	204%
Intergovernmental (IG)		38,513,729		40,430,990	105%
Building & Trades (BT)		5,301,725		10,783,660	203%
Cultural & Recreational (CR)		4,427,710		4,349,012	98%
Fines/Fees/Forfeitures (FFF)		3,487,314		3,807,238	109%
Other Revenues (OR)		10,923,039		11,712,070	107%
	\$	151,682,738	\$	164,656,593	109%

FY 19-20 Budget



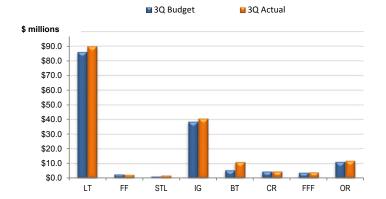
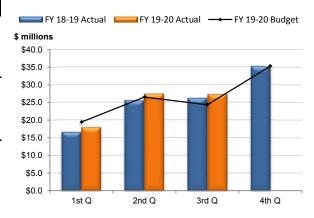


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Sales Tax

		FY 19-20 Adopted Budget	FY 19-20 Actual Revenue	% of Budget Collected	% of Budget Hist
1st Q	Jul-Sep 19	\$ 19,460,084	\$ 17,987,249	17.0%	18.4%
2nd Q	Oct-Dec 19	26,572,185	27,492,216	26.0%	25.1%
3rd Q	Jan-Mar 20	24,384,210	27,332,080	25.8%	23.1%
4th Q	Apr-Jun 20	35,323,910			
Total		\$ 105,740,389	\$ 72,811,545	68.9%	66.6%
Variance from Budget			\$ 2,395,067	2.3%	

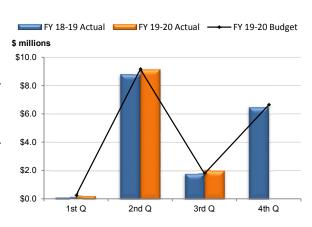


Positive

City Sales Taxes are generated by a 1.8% levy on sales transactions in the city. Of the total 1.8% rate, 1.2% is deposited in the General Fund, 0.5% is dedicated for Transit purposes, and the remaining 0.1% is deposited in the Performing Arts Fund. The amount deposited in the General Fund is depicted in the table and graph above. This revenue source contributes 44.6% of the General Fund budget in FY 2019-20 making it the City's largest revenue source. Through the third quarter of FY 2019-20, Sales Tax collections are 68.9% of budget, which is above the historical average of 66.6%. In terms of budget-to-actual variance, collections are 2.3% above the budgeted value.

Property Tax

		FY 19-20 Adopted Budget	FY 19-20 Actual Revenue	% of Budget Collected	% of Budget Hist
1st Q	Jul-Sep 19	\$ 231,607	\$ 217,946	1.2%	1.3%
2nd Q	Oct-Dec 19	9,159,710	9,132,156	51.3%	51.4%
3rd Q	Jan-Mar 20	1,775,233	2,008,543	11.3%	10.0%
4th Q	Apr-Jun 20	6,637,028			
Total		\$ 17,803,579	\$ 11,358,645	63.8%	62.7%
Variance from Budget			\$ 192,095	1.1%	



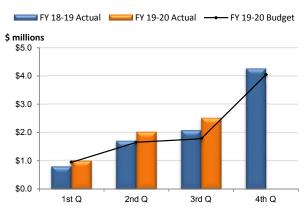
Positive

Property Tax revenue in the General Fund is generated by a \$0.90 charge per \$100 of the primary assessed valuation of real and personal property. In FY 2019-20, Property Tax contributes 7.5% of budgeted General Fund revenue. Through the third quarter of FY 2019-20, Property Tax collections are 63.8% of budget, which is above the historical average of 62.7%. In terms of budget-to-actual variance, Property Tax is 1.1% above the budgeted value.



Bed Tax

		FY 19-20 Adopted Budget	FY 19-20 Actual Revenue	% of Budget Collected	% of Budget Hist
1st Q	Jul-Sep 19	\$ 943,214	\$ 1,002,122	11.9%	11.2%
2nd Q	Oct-Dec 19	1,651,611	2,023,212	24.1%	19.6%
3rd Q	Jan-Mar 20	1,776,832	2,515,824	29.9%	21.1%
4th Q	Apr-Jun 20	4,038,997			
Total		\$ 8,410,653	\$ 5,541,158	65.9%	51.9%
Variance from Budget			\$ 1,169,501	14.0%	

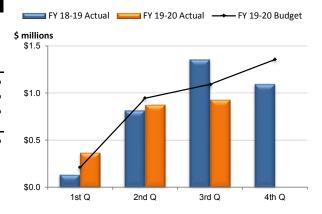


Positive

The Transient Lodging Tax, or Bed Tax, is a 5.0% levy on hotel and motel sales that contributes approximately 3.6% of budgeted General Fund revenue in FY 2019-20. Bed Tax collections through the third quarter of FY 2019-20 are 65.9% of budget, which is higher than the historical average of 51.9%. In terms of budget-to-actual variance, collections are \$1.2 million above the budgeted value.

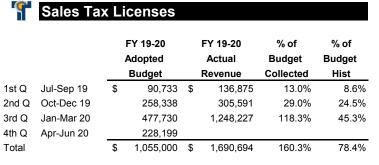
Franchise Fees

		FY 19-20 Adopted Budget	FY 19-20 Actual Revenue	% of Budget Collected	% of Budget Hist
1st Q	Jul-Sep 19	\$ 210,071	\$ 369,156	10.2%	5.8%
2nd Q	Oct-Dec 19	945,302	875,162	24.3%	26.2%
3rd Q	Jan-Mar 20	1,092,360	927,262	25.7%	30.3%
4th Q	Apr-Jun 20	1,356,436			
Total		\$ 3,604,170	\$ 2,171,580	60.3%	62.3%
Variano	e from Budget		\$ (76,154)	-2.0%	



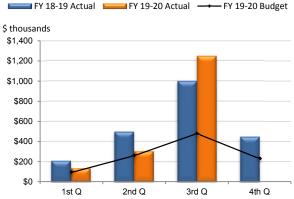
Watch

Franchise Fee revenues are collected based on specific agreements with service providers in the city, including Arizona Public Service (2.0% of revenue), Cox Communications (5.0% of gross revenue), and Southwest Gas (2.0% of gross revenue). These fees contribute 1.5% of annual General Fund revenue. Franchise Fee payments are 60.3% of the budgeted amount through the third quarter of FY 2019-20, compared to 62.3% historically. In terms of budget-to-actual variance, collections are \$76 thousand below the expected amount. Prior agreements with telecommunications service providers included an annual right-of-way fee of approximately \$250 thousand due in the first quarter. This annual fee is no longer collected.



\$

863,892



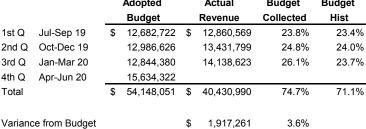
Positive

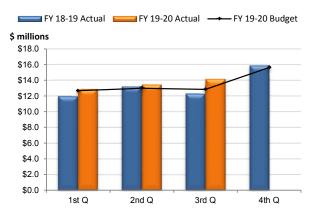
Variance from Budget

The City requires taxable business activities to be licensed, with the annual licensing fee amount varying by business type. Starting in 2017, the Arizona Department of Revenue (ADOR) began collecting the fees for Tempe's Sales Tax Licenses. Due to the change, the reporting of the revenue by ADOR has been delayed and past payments are now being received, creating a one-time surplus of revenue. Sales Tax License collections through the third guarter of FY 2019-20 were 160.3% of budget, compared to the historical average of 78.4%. Sales Tax Licenses contribute 0.4% of annual General Fund revenue. In terms of budget-to-actual variance, collections are 81.9% above budget, or \$864 thousand.

81.9%

Intergovernmental FY 19-20 FY 19-20 % of % of Budget Adopted Actual **Budget Budget** Revenue Collected Hist 1st Q Jul-Sep 19 12,682,722 12,860,569 23.8% 23.4% Oct-Dec 19 12,986,626 13,431,799 24.0% 2nd Q 24.8% Jan-Mar 20 12,844,380 14,138,623 26.1% 23.7% 3rd Q 15,634,322 4th Q Apr-Jun 20



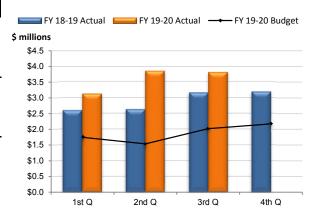


Positive

Intergovernmental Revenue includes distributions of State Income Taxes, State Sales Taxes, and State Vehicle License Taxes. These revenues are distributed based on Tempe's share of the state urban population as determined by the U.S. Census. In total, these revenues constitute 22.9% of budgeted revenue for FY 2019-20, making this the second largest General Fund revenue source after Sales Taxes. Through the third quarter of FY 2019-20, actual collections are 74.7% of budget, compared to a historical average of 71.1%. In terms of budget-to-actual variance, collections are 3.6% above budget.

Building & Trades

			FY 19-20 Adopted Budget	FY 19-20 Actual Revenue	% of Budget Collected	% of Budget Hist
1st Q	Jul-Sep 19	\$	1,748,403	\$ 3,126,351	41.8%	23.4%
2nd Q	Oct-Dec 19		1,534,922	3,848,576	51.5%	20.5%
3rd Q	Jan-Mar 20		2,018,400	3,808,733	50.9%	27.0%
4th Q	Apr-Jun 20		2,173,717			
Total		\$	7,475,442	\$ 10,783,660	144.3%	70.9%
Variance from Budget				\$ 5,481,935	73.4%	

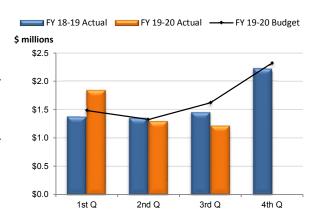


Positive

Building and Trade revenues consist of Building Permit Fees, Plan Check Fees, and other miscellaneous engineering and permitting fees generated by development. These fees are charged to recover a portion of the cost of regulating development. In FY 2019-20, this revenue source contributes 3.2% of budgeted General Fund revenue. Through the third quarter of FY 2019-20, actual collections are 144.3% of budget, compared to a historical average of 70.9%. Thus far, in terms of budget-to-actual variance, collections are 73.4% above the budgeted estimate. This is due to the level of development activity that has continued to outperform revenue estimates.

T Cultural & Recreational

			FY 19-20 Adopted	FY 19-20 Actual	% of Budget	% of Budget
			Budget	Revenue	Collected	Hist
1st Q	Jul-Sep 19	\$	1,484,713	\$ 1,840,909	27.3%	22.0%
2nd Q	Oct-Dec 19		1,324,655	1,293,660	19.2%	19.6%
3rd Q	Jan-Mar 20		1,618,342	1,214,443	18.0%	24.0%
4th Q	Apr-Jun 20		2,323,338			
Total		\$	6,751,048	\$ 4,349,012	64.4%	65.6%
Variance from Budget				\$ (78,698)	-1.2%	

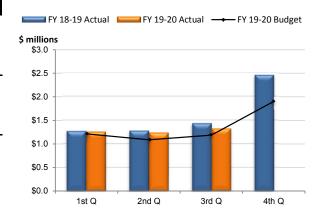


Positive

Cultural and Recreational revenues include fees and charges to recover a portion of the costs of providing the City's cultural and recreational programs. The majority of this revenue source is generated from fees charged for the City's Kid Zone program. In total, Cultural and Recreational fees represent 2.9% of total budgeted General Fund revenue for FY 2019-20. Through the third quarter of FY 2019-20, Cultural and Recreational fee collections are 64.4% of budget, compared to the historical average of 65.6%, for a total negative variance of 1.2%. In terms of budget-to-actual variance, collections are \$79 thousand below the budgeted estimate.

Fines, Fees & Forfeitures

		FY 19-20 Adopted Budget	FY 19-20 Actual Revenue	% of Budget Collected	% of Budget Hist
1st Q	Jul-Sep 19	\$ 1,214,204	\$ 1,253,174	23.3%	22.5%
2nd Q	Oct-Dec 19	1,087,311	1,232,771	22.9%	20.2%
3rd Q	Jan-Mar 20	1,185,799	1,321,292	24.5%	22.0%
4th Q	Apr-Jun 20	1,901,750			
Total		\$ 5,389,064	\$ 3,807,238	70.6%	64.7%
Variand	ce from Budget		\$ 319,923	5.9%	

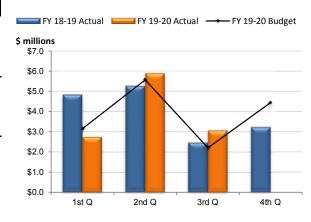


Positive

Fines, Fees, and Forfeiture revenue derives from fines and other payments related to violations of state laws and local ordinances, including parking, traffic, and criminal enforcement activities. In total, Fines, Fees, and Forfeitures represent 2.3% of total budgeted General Fund revenue for FY 2019-20. Through the third quarter of FY 2019-20, 70.6% of budgeted revenues have been collected, compared to a historical average of 64.7%. In terms of budget-to-actual variance, this category is 5.9% above the expected value through the third quarter.

1 Other Revenues

			FY 19-20 Adopted Budget	FY 19-20 Actual Revenue	% of Budget Collected	% of Budget Hist
1st Q	Jul-Sep 19	\$	3,151,415	\$ 2,748,749	17.9%	20.5%
2nd Q	Oct-Dec 19		5,571,593	5,890,520	38.3%	36.3%
3rd Q	Jan-Mar 20		2,200,032	3,072,801	20.0%	14.3%
4th Q	Apr-Jun 20		4,444,453			
Total		\$	15,367,492	\$ 11,712,070	76.2%	71.1%
Variance from Budget				\$ 789,031	5.1%	



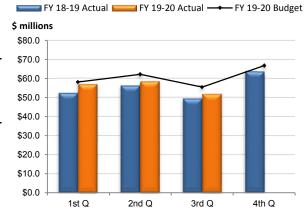
Positive

Other Revenues include collections from a variety of sources not otherwise accounted for in the major revenue categories. Primary components of Other Revenues are Land Sales, Interest Earnings, Land and Building Facility Rental, and SRP In-Lieu Payments. In FY 2019-20, this revenue source contributes 6.5% of budgeted General Fund revenue. Through the third quarter of the fiscal year, collections of Other Revenue are 76.2% of the FY 2019-20 budget, compared to a historical tracking percentage of 71.1%.



General Fund Expenditures Quarterly Analysis

		FY 19-20 Adopted Budget*	FY 19-20 Actual Exp	% of Budget Exp	% of Budget Hist
1st Q	Jul-Sep 19	\$ 58,125,883	\$ 57,027,283	23.5%	24.0%
2nd Q	Oct-Dec 19	62,239,447	58,470,421	24.1%	25.7%
3rd Q	Jan-Mar 20	55,430,690	51,824,248	21.4%	22.9%
4th Q	Apr-Jun 20	66,695,715			
Total		\$ 242,491,735	\$ 167,321,952	69.0%	72.6%
Variance from Budget			\$ 8,474,068	3.6%	



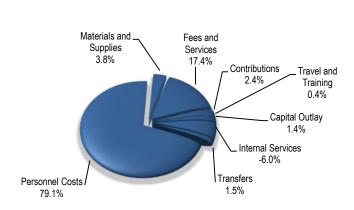
^{*}Budget excludes a \$1.5 million contingency appropriation, encumbrances and inventory

Positive

Through the third quarter of FY 2019-20, General Fund expenditures are 69.0% of budget, compared with a historical percentage of 72.6%. In terms of budget-to-actual variance, General Fund expenditures are 3.6% below budget through the third guarter. Departmental quarterly expenditure tracking data can be found on pages 8 through 17 of this report.

General Fund Expenditures By Category

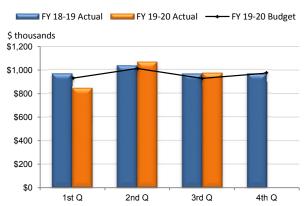
	FY 19-20	% of
	Adopted	Adopted
Categories	Budget	Budget
Personnel Costs	\$ 191,866,873	79.1%
Materials and Supplies	9,134,880	3.8%
Fees and Services	42,142,153	17.4%
Contributions	5,804,382	2.4%
Travel and Training	911,735	0.4%
Capital Outlay	3,466,180	1.4%
Internal Services	(14,573,706)	-6.0%
Transfers	3,739,238	1.5%
Total	\$ 242,491,735	100.0%



FY 19-20 Budget

City Attorney's Office

			FY 19-20 Adopted Budget*		FY 19-20 Actual Expend*	% of Budget Spent	% of Budget Hist		
1st Q	Jul-Sep 19	\$	931,592	\$	844,907	22.0%	24.2%		
2nd Q	Oct-Dec 19		1,013,637		1,067,848	27.7%	26.3%		
3rd Q	Jan-Mar 20		929,106		972,813	25.3%	24.1%		
4th Q	Apr-Jun 20		974,482						
Total		\$	3,848,817	\$	2,885,568	75.0%	74.6%		
*amounts are net of internal service charges, and exclude transfers									
Variance	e from Budget			\$	(11,233)	-0.4%			

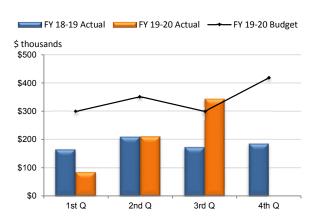


Positive

The City Attorney's Office spent 75.0% of its FY 2019-20 budget through the third quarter, compared to a historical average of 74.6%. In terms of budget-to-actual variance, expenditures are 0.4% more than budgeted through the third quarter.

City Clerk's Office

			FY 19-20 Adopted Budget*		FY 19-20 Actual Expend*	% of Budget Spent	% of Budget Hist		
1st Q	Jul-Sep 19	\$	299,452	\$	84,409	6.2%	21.9%		
2nd Q	Oct-Dec 19		351,462		210,526	15.4%	25.7%		
3rd Q	Jan-Mar 20		299,277		342,971	25.1%	21.9%		
4th Q	Apr-Jun 20		418,314						
Total		\$	1,368,505	\$	637,907	46.6%	69.5%		
*amounts are net of internal service charges, and exclude transfers									
Varianc	e from Budget			\$	312,284	22.9%			



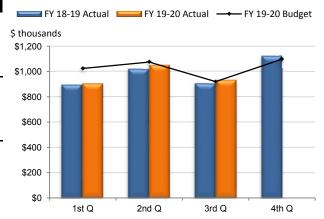
Positive

The City Clerk's Office has spent 46.6% of its FY 2019-20 budget through the third quarter, compared to a historical average of 69.5%. In terms of variance from the budget through the third quarter, expenditures are 22.9% below the expected amount. The variance is due primarily to vacancies.

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City Court

			FY 19-20 Adopted Budget*		FY 19-20 Actual Expend*	% of Budget Exp	% of Budget Hist			
1st Q	Jul-Sep 19	\$	1,024,051	\$	905,187	22.0%	24.9%			
2nd Q	Oct-Dec 19		1,075,481		1,052,714	25.6%	26.1%			
3rd Q	Jan-Mar 20		920,259		933,800	22.7%	22.3%			
4th Q	Apr-Jun 20		1,097,994							
Total		\$	4,117,786	\$	2,891,701	70.2%	73.3%			
*amounts	*amounts are net of internal service charges, and exclude transfers									
Variance from Budget					128,091	3.1%				



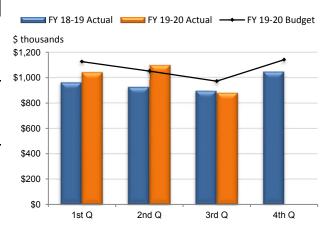
Positive

The City Court has spent 70.2% of its FY 2019-20 budget through the third quarter compared to the historical average of 73.3%. In terms of variance from the budget through the third quarter, expenditures are \$128 thoushand or 3.1% below the budgeted amount.

~

City Manager's Office

			FY 19-20 Adopted Budget*		FY 19-20 Actual Expend*	% of Budget Exp	% of Budget Hist			
1st Q	Jul-Sep 19	\$	1,126,070	\$	1,040,239	24.2%	26.2%			
2nd Q	Oct-Dec 19		1,051,562		1,097,598	25.6%	24.5%			
3rd Q	Jan-Mar 20		971,935		878,585	20.5%	22.7%			
4th Q	Apr-Jun 20		1,140,597							
Total		\$	4,290,164	\$	3,016,422	70.3%	73.4%			
*amounts	*amounts are net of internal service charges, and exclude transfers									
Variance from Budget					133,145	3.1%				



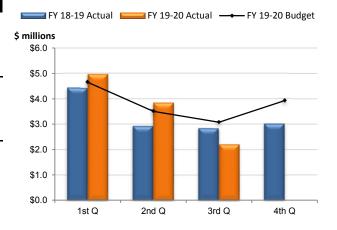
Positive

The City Manager's Office has spent 70.3% of its FY 2019-20 budget through the third quarter, compared to the historical average of 73.4%. In terms of variance from the budget in the third quarter, expenditures are \$133 thousand or 3.1% below the expected amount.

~

Community Development

			FY 19-20 Adopted Budget*		FY 19-20 Actual Exp*	% of Budget Exp	% of Budget Hist
1st Q	Jul-Sep 19	\$	4,652,815	\$	4,972,398	32.8%	30.7%
2nd Q	Oct-Dec 19		3,505,810		3,846,300	25.4%	23.1%
3rd Q	Jan-Mar 20		3,075,535		2,206,860	14.6%	20.3%
4th Q	Apr-Jun 20		3,930,114				
Total		\$	15,164,275	\$	11,025,558	72.7%	74.1%
*amounts	are net of interna	al ser	vice charges, a	nd e	xclude transfers		
Variance from Budget				\$	208,603	1.4%	



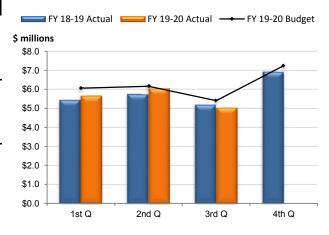
Positive

The Community Development Department has spent 72.7% of its FY 2019-20 budget through the third quarter, compared to the historical value of 74.1%. In terms of variance from the budget, expenditures are \$209 thousand or 1.4% below the expected amount.

4

Community Services

			FY 19-20 Adopted Budget*		FY 19-20 Actual Exp*	% of Budget Exp	% of Budget Hist		
1st Q	Jul-Sep 19	\$	6,058,224	\$	5,667,429	22.8%	24.4%		
2nd Q	Oct-Dec 19		6,162,419		6,050,143	24.3%	24.8%		
3rd Q	Jan-Mar 20		5,405,103		5,037,142	20.3%	21.7%		
4th Q	Apr-Jun 20		7,241,822						
Total		\$	24,867,568	\$	16,754,715	67.4%	70.9%		
*amounts are net of internal service charges, and exclude transfers									
Varianc	e from Budget			\$	871,031	3.5%			

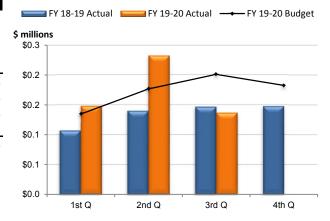


Positive

The Community Services Department spent 67.4% of its FY 2019-20 budget through the third quarter, compared to the historical average of 70.9%. In terms of variance from the budget through the third quarter, expenditures are \$871 thousand or 3.5% below the expected amount.

Economic Development Office

			FY 19-20 Adopted		FY 19-20 Actual	% of Budget	% of Budget		
			Budget*		Exp*	Exp	Hist		
1st Q	Jul-Sep 19	\$	134,673	\$	148,118	21.3%	19.4%		
2nd Q	Oct-Dec 19		176,678		231,922	33.4%	25.4%		
3rd Q	Jan-Mar 20		201,323		136,372	19.6%	29.0%		
4th Q	Apr-Jun 20		182,558						
Total		\$	695,232	\$	516,411	74.3%	73.8%		
*amounts are net of internal service charges, and exclude transfers									
Variance	e from Budget			\$	(3,737)	-0.5%			

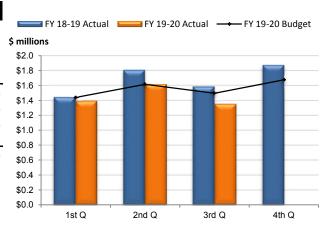


Positive

The Economic Development Office has spent 74.3% of its FY 2019-20 budget through the third guarter, compared with a historical percentage of 73.8%. In terms of variance from the budget through the third quarter, expenditures are \$4 thousand or 0.5% above the expected amount.

Engineering & Transportation

			FY 19-20 Adopted Budget*		FY 19-20 Actual Exp*	% of Budget Exp	% of Budget Hist		
1st Q	Jul-Sep 19	\$	1,439,445	\$	1,392,003	22.4%	23.1%		
2nd Q	Oct-Dec 19		1,616,472		1,616,946	26.0%	26.0%		
3rd Q	Jan-Mar 20		1,494,932		1,352,535	21.7%	24.0%		
4th Q	Apr-Jun 20		1,676,097						
Total		\$	6,226,947	\$	4,361,484	70.0%	73.1%		
*amounts are net of internal service charges, and exclude transfers									
Varianc	e from Budget			\$	189,366	3.1%			

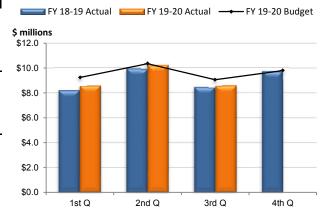


Positive

The Engineering and Transportation Department spent 70.0% of its FY 2019-20 budget through the third quarter, compared to a historical average of 73.1%. In terms of variance from the budget in the third quarter, expenditures are \$189 thousand or 3.1% below the expected amount.

Fire Medical Rescue

			FY 19-20 Adopted Budget*		FY 19-20 Actual Exp*	% of Budget Exp	% of Budget Hist			
1st Q	Jul-Sep 19	\$	9,246,291	\$	8,568,749	22.3%	24.0%			
2nd Q	Oct-Dec 19		10,347,943		10,219,812	26.6%	26.9%			
3rd Q	Jan-Mar 20		9,071,359		8,590,232	22.3%	23.6%			
4th Q	Apr-Jun 20		9,790,071							
Total		\$	38,455,664	\$	27,378,793	71.2%	74.5%			
*amounts	*amounts are net of internal service charges, and exclude transfers									
Variance from Budget					1,286,801	3.3%				

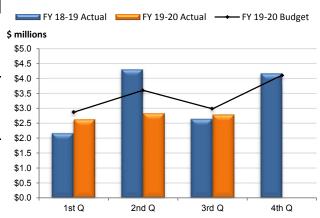


Positive

The Fire Medical Rescue Department has spent 71.2% of its FY 2019-20 budget through the third quarter, compared with a historical percentage of 74.5%. In terms of variance from the budget through the third quarter, expenditures are \$1.3 million or 3.3% below the expected amount.

Human Services

			FY 19-20 Adopted Budget*		FY 19-20 Actual Exp*	% of Budget Exp	% of Budget Hist		
1st Q	Jul-Sep 19	\$	2,869,101	\$	2,627,944	19.4%	21.2%		
2nd Q	Oct-Dec 19		3,604,652		2,830,894	20.9%	26.6%		
3rd Q	Jan-Mar 20		2,980,784		2,791,084	20.6%	22.0%		
4th Q	Apr-Jun 20		4,109,076						
Total		\$	13,563,613	\$	8,249,922	60.8%	69.8%		
*amounts are net of internal service charges, and exclude transfers									
Varianc	e from Budget			\$	1,204,615	9.0%			



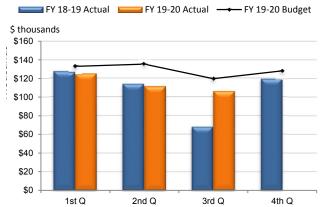
Positive

The Human Services Department spent 60.8% of its FY 2019-20 budget through the third quarter, compared to a historical average of 69.8%. In terms of variance from the budget in the third quarter, expenditures are 9.0% below the expected amount.

9

Internal Audit Office

			FY 19-20 Adopted Budget*		FY 19-20 Actual Exp*	% of Budget Exp	% of Budget Hist		
1st Q	Jul-Sep 19	\$	133,039	\$	124,736	24.1%	25.8%		
2nd Q	Oct-Dec 19		135,525		111,203	21.5%	26.2%		
3rd Q	Jan-Mar 20		119,778		106,049	20.5%	23.2%		
4th Q	Apr-Jun 20		128,266						
Total		\$	516,608	\$	341,988	66.2%	75.2%		
*amounts are net of internal service charges, and exclude transfers									
Variance	e from Budget			\$	46,355	9.0%			



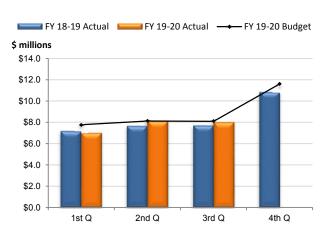
Positive

The Internal Audit Office has spent 66.2% of its FY 2019-20 budget through the third quarter, compared with a historical average of 75.2%. In terms of variance from the budget through the third quarter, expenditures are \$46 thousand or 9.0% below the expected amount.

~ II

Internal Services

		FY 19-20 Adopted Budget*			FY 19-20 Actual Expend*	% of Budget Exp	% of Budget Hist			
1st Q	Jul-Sep 19	\$	7,767,520	\$	6,985,518	19.6%	21.8%			
2nd Q	Oct-Dec 19		8,119,383		8,086,467	22.7%	22.8%			
3rd Q	Jan-Mar 20		8,092,262		8,006,296	22.5%	22.8%			
4th Q	Apr-Jun 20		11,584,693							
Total		\$	35,563,858	\$	23,078,280	64.9%	67.4%			
*amounts	*amounts are net of internal service charges, and exclude transfers									
Varianc	e from Budget			\$	900,884	2.5%				



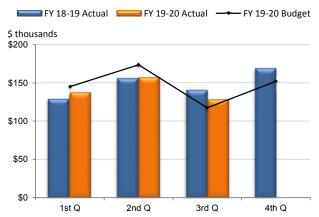
Positive

The Internal Services Department has spent 64.9% of its FY 2019-20 budget through the end of the third quarter, compared to the historical pattern of 67.4% during this period. In terms of variance from the budget in the third quarter, expenditures are \$901 thousand or 2.5% below the expected amount.

~

Mayor & Council

			FY 19-20 Adopted Budget*	FY 19-20 Actual Expend*		% of Budget Exp	% of Budget Hist
1st Q	Jul-Sep 19	\$	144,827	\$	137,681	23.4%	24.6%
2nd Q	Oct-Dec 19		173,546		157,172	26.7%	29.5%
3rd Q	Jan-Mar 20		117,352		128,406	21.8%	20.0%
4th Q	Apr-Jun 20		152,044				
Total		\$	587,769	\$	423,259	72.0%	74.1%
*amounts	are net of interna	l ser	vice charges, an	d ex	clude transfers		
Variance from Budget				\$	12,466	2.1%	

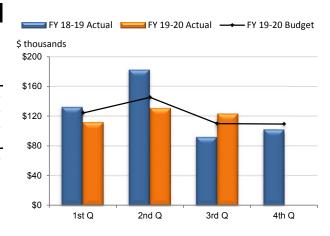


Positive

The Mayor and Council has spent 72.0% of its FY 2019-20 budget through the third quarter, compared with a historical average of 74.1%. In terms of variance from the budget in the third quarter, expenditures are \$12 thousand or 2.1% below the expected amount.

Municipal Budget Office

			FY 19-20 Adopted Budget*	d Actual		Actual Budget	
1st Q	Jul-Sep 19	\$	124,212	\$	111,668	22.9%	25.4%
2nd Q	Oct-Dec 19		145,225		130,486	26.7%	29.7%
3rd Q	Jan-Mar 20		109,793		122,939	25.2%	22.5%
4th Q	Apr-Jun 20		109,255				
Total		\$	488,485	\$	365,093	74.7%	77.6%
*amounts	are net of interna	ıl ser	vice charges, an	d ex	clude transfers		
Variance	e from Budget			\$	14,137	2.9%	

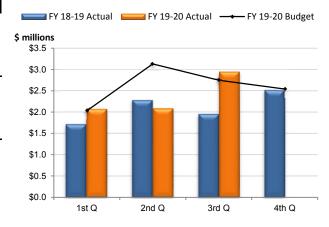


Positive

The Municipal Budget Office has spent 74.7% of its FY 2019-20 budget through the third quarter, compared to a historical average of 77.6%. In terms of variance from the budget through the third quarter, expenditures are \$14 thousand or 2.9% below the expected amount.

Municipal Utilities

			FY 19-20 Adopted Budget*		FY 19-20 Actual Expend*	% of Budget Exp	% of Budget Hist
1st Q	Jul-Sep 19	\$	2,032,076	\$	2,070,265	19.8%	19.4%
	•	φ		φ	, ,		
2nd Q	Oct-Dec 19		3,133,328		2,085,853	19.9%	30.0%
3rd Q	Jan-Mar 20		2,749,236		2,942,656	28.1%	26.3%
4th Q	Apr-Jun 20		2,543,122				
Total		\$	10,457,762	\$	7,098,773	67.9%	75.7%
*amount	s are net of interna	al sen	vice charges, an	d ex	clude transfers		
Variance from Budget					815.866	7.8%	

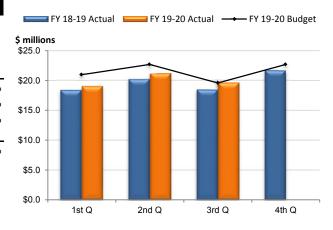


Positive

The Municipal Utilities Department has spent 67.9% of its FY 2019-20 budget through the third quarter, compared to a historical average of 75.7%. In terms of variance from the budget through the third quarter, expenditures are \$816 thousand or 7.8% below the expected amount.

Police

			FY 19-20 Adopted Budget*		FY 19-20 Actual Expend*	% of Budget Exp	% of Budget Hist	
1st Q	Jul-Sep 19	\$	20,970,882	\$	19,019,736	22.1%	24.4%	
2nd Q	Oct-Dec 19		22,689,169		21,181,727	24.6%	26.4%	
3rd Q	Jan-Mar 20		19,591,909		19,617,070	22.8%	22.8%	
4th Q	Apr-Jun 20		22,688,165					
Total		\$	85,940,125	\$	59,818,533	69.6%	73.6%	
*amounts are net of internal service charges, and exclude transfers								
Variance from Budget				\$	3,433,427	4.0%		



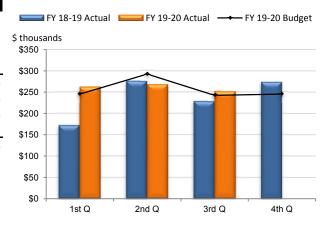
Positive

The Police Department has spent 69.6% of its FY 2019-20 General Fund budget through the third quarter, compared with a historical average of 73.6%. In terms of variance from the budget through the third quarter, expenditures are \$3.4 million or 4.0% below the expected amount.



Strategic Management & Diversity Office

			FY 19-20 Adopted Budget*		FY 19-20 Actual Expend*	% of Budget Exp	% of Budget Hist		
1st Q	Jul-Sep 19	\$	245,607	\$	262,431	25.6%	23.9%		
2nd Q	Oct-Dec 19		292,565		268,311	26.1%	28.5%		
3rd Q	Jan-Mar 20		242,766		251,486	24.5%	23.6%		
4th Q	Apr-Jun 20		245,607						
Total		\$	1,026,546	\$	782,228	76.2%	76.0%		
*amounts	*amounts are net of internal service charges, and exclude transfers								
Variance from Budget			\$	(1 290)	-0.2%				

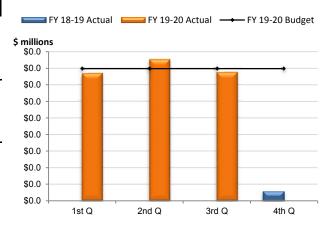


Positive

The Strategic Management and Diversity Office has spent 76.2% of its FY 2019-20 budget through the third quarter, compared to a historical average of 76.0%. In terms of variance from the budget through the third quarter, expenditures are \$1 thousand or 0.2% above the expected amount.

Sustainability Office

			Adopted Actua		FY 19-20 Actual Expend*	% of Budget Exp	% of Budget Hist	
1st Q	Jul-Sep 19	\$	39,882	\$	38,473	24.1%	25.0%	
2nd Q	Oct-Dec 19	Ψ	39,882	Ψ	42,623	26.7%	25.0%	
			,		,			
3rd Q	Jan-Mar 20		39,882		38,775	24.3%	25.0%	
4th Q	Apr-Jun 20		39,882					
Total		\$	159,529	\$	119,871	75.1%	75.0%	
*amounts	s are net of interna	al ser	vice charges, an	d ex	clude transfers			
Variance from Budget					(225)	-0.1%		



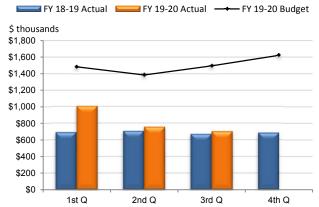
Positive

The Sustainability Office has spent 75.1% of its FY 2019-20 budget through the third quarter, compared to a historical average of 75.0%. In terms of variance from the budget through the third quarter, expenditures are 0.1% above the expected amount.

9

Non-Departmental

			FY 19-20 Adopted		FY 19-20 Actual	% of Budget	% of Budget
			Budget*	Expend*		Exp	Hist
1st Q	Jul-Sep 19	\$	1,483,173	\$	1,007,150	16.8%	24.8%
2nd Q	Oct-Dec 19		1,385,546		756,024	12.6%	23.1%
3rd Q	Jan-Mar 20		1,494,729		702,259	11.7%	25.0%
4th Q	Apr-Jun 20		1,623,501				
Total		\$	5,986,950	\$	2,465,433	41.2%	72.9%
*amounts	are net of internal	ser	vice charges, an	d ex	clude transfers		
Variance		\$	1,898,016	31.7%			



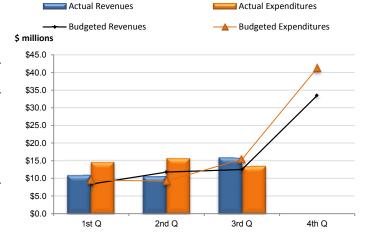
Positive

The Non-Departmental category of the budget includes items not directly related to the operations of any one City operating department. One example includes the payment of the Tempe Tourism Office's portion of the Bed Tax. Through the third quarter of FY 2019-20, Non-Departmental expenditures are 41.2% of the budget compared to the historical pattern of 72.9%. In terms of variance from the budget through the second quarter, expenditures are \$1.9 million or 31.7% below budget.

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Transit Fund

		FY 19-20		FY 19-20	% Budget
	Budget		;	3Q Actual*	to Date
Revenues	\$	66,135,355	\$	37,143,380	56.2%
Transfers In		-		100,000	0.0%
Total Revenues	\$	66,135,355	\$	37,243,380	56.3%
Operating	\$	60,472,378	\$	32,439,192	53.6%
Capital		32,000		14,100	44.1%
Debt Service		4,123,594		953,707	23.1%
Transfers Out		10,673,922		10,173,922	95.3%
Total Expenses	\$	75,301,894	\$	43,580,922	57.9%
Net Rev/Exp	\$	(9,166,539)	\$	(6,337,542)	



*amounts exclude contingencies and encumbrances

Negative

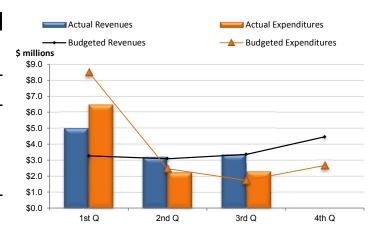
The Transit Fund accounts for the receipt of the Mass Transit Tax, a 0.5% tax on sales. Fund resources are dedicated to transit system planning, design, and operations, community outreach, and debt service. Through the end of the third quarter, there is an operating deficit in the Transit Fund of \$6.3 million. Transit Fund revenue is at 56.3% of budget which is higher than the historical tracking percentage of 49.4%. Expenditures are 57.9% of budget while the historical tracking percentage is 45.2%. The large deficit in the third quarter is primarily due to the transfer of cash from the Transit operating fund to the capital program to fund pay-as-you go (cash) CIP projects. It is anticipated that the revenue to expense variance will normalize as the year progresses.

Highway User Revenue Fund

	FY 19-20		FY 19-20	% Budget
	Budget		3Q Actual*	to Date
Revenues	\$ 12,668,185	\$	10,029,002	79.2%
Transfers In	1,500,000		1,500,000	0.0%
Total Revenues	\$ 14,168,185	\$	11,529,002	81.4%
Operating	\$ 10,633,499	\$	6,675,908	62.8%
Capital	582,067		190,913	32.8%
Debt Service	-		-	0.0%
Transfers Out	4,138,911		4,138,725	100.0%
Total Expenses	\$ 15,354,477	\$	11,005,546	71.7%
Operating Capital Debt Service Transfers Out	\$ 10,633,499 582,067 - 4,138,911	\$	6,675,908 190,913 - 4,138,725	62.8 32.8 0.0 100.0

(1,186,292) \$

523.456



*amounts exclude encumbrances

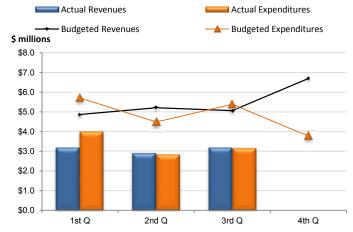
Positive

Net Rev/Exp

The Highway User Revenue Fund (HURF) accounts for the receipt of HURF distributions from the state. These revenues are derived largely from fuel taxes and vehicle registration fees and are allocated based on Tempe's share of state population as well as other factors. HURF resources are dedicated to Street and Traffic Operations, Maintenance, and Construction activities in the City. Revenues are 81.4% of budget compared to a historical average of 68.5%; expenditures are 71.7% of budget compared to the three year historical trend of 82.7%.

CDBG/Section 8 Funds

	FY 19-20 Budget		FY 19-20 Q Actual*	% Budget to Date
Revenues	\$ 21,832,701	\$	9,258,124	42.4%
Transfers In	 -		-	0.0%
Total Revenues	\$ 21,832,701	\$	9,258,124	42.4%
Operating	\$ 18,408,469	\$	9,490,222	51.6%
Capital	442,000		1,134	0.3%
Debt Service	509,380		479,574	94.1%
Transfers Out	-		-	0.0%
Total Expenses	\$ 19,359,849	\$	9,970,930	51.5%
Net Rev/Exp	\$ 2,472,852	\$	(712,806)	



*amounts exclude encumbrances

Negative

The Community Development Block Grant (CDBG) and Section 8 Funds are established to account for the receipt and expenditure of federal grants for redevelopment and rental subsidies for low income residents. Revenues through the third quarter total 42.4% of the FY 2019-20 budget, compared to the historical percentage of 69.3%. Expenditures through the third quarter total 51.5% of the FY 2019-20 budget, compared to the historical percentage of 80.5%. The net effect on the fund status through the third quarter is an operating deficit of \$713 thousand. This is largely due to the timing of grant revenue receipts from the federal government.

\$ millions

\$20.0

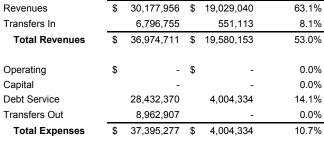
\$18.0

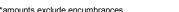
\$16.0

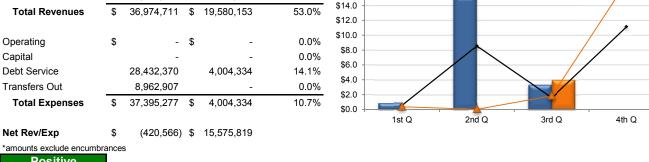
Actual Revenues

Budgeted Revenues

T Debt Service Fund FY 19-20 FY 19-20 % Budget **Budget** 3Q Actual* to Date 30,177,956 19,029,040 6,796,755 551,113 **Total Revenues** 36,974,711 \$ 19,580,153







Positive

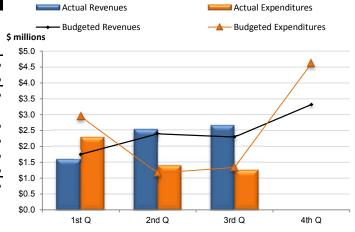
The Debt Service Fund accounts for the receipt of secondary property taxes to be used for payment of debt service on the City's tax supported debt. Actual revenues and expenditures through the second quarter are in line with historical budget comparisons. The City receives significant revenue from the Maricopa County Treasurer's Office in October and May, coinciding with the property tax due dates. The annual secondary tax levy includes the amount necessary to make the annual payments of principal and interest on existing bonds, payments of principal and interest on new debt planned for the ensuing year, plus a reasonable delinquency factor.

■ Actual Expenditures

- Budgeted Expenditures

Performing Arts Fund

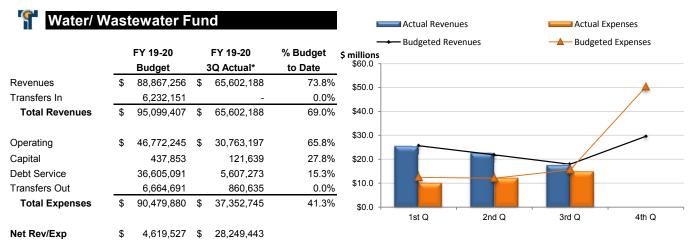
	FY 19-20 Budget	FY 19-20 3Q Actual*	% Budget to Date
Revenues	\$9,754,211	\$6,795,945	69.7%
Transfers In	-	-	0.0%
Total Revenues	\$9,754,211	\$6,795,945	69.7%
Operating	\$ 5,352,434	\$ 3,642,054	68.0%
Capital	33,200	9,870	29.7%
Debt Service	3,437,250	71,801	2.1%
Transfers Out	1,226,438	1,226,438	0.0%
Total Expenses	\$ 10,049,322	\$ 4,950,163	49.3%
Net Rev/Exp	\$ (295,111)	\$ 1,845,782	



*amounts exclude encumbrances

Positive

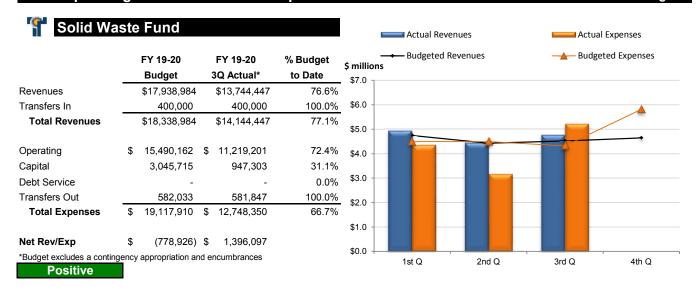
The Performing Arts Fund accounts for the receipt of the 0.1% Performing Arts Sales Tax, which is used to fund operating and debt service expenses associated with the Tempe Center for the Arts (TCA). Revenues through the third quarter of FY 2019-20 are 69.7% of budget, compared to the historical tracking percentage of 66.0%. Total expenditures are 49.3% of budget, compared to a historical average of 54.1%. The net result is an operating surplus of \$1.8 million.



*Budget excludes a \$1 million contingency appropriation, encumbrances and inventory

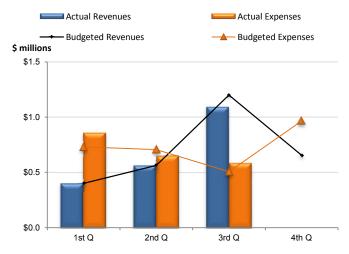
Positive

The Water/Wastewater Fund is an enterprise fund used to account for all water and wastewater treatment operations in the City. Total revenues through the third quarter of FY 2019-20 are 69.0%, which is in line with historical averages. Total expenses through the third quarter are 41.3% of budget compared to 44.4% historically. Through the third quarter, the fund posted a \$28.2 million surplus. This is the result of the timing of debt service payments and payments for regional wastewater services that occur in the fourth quarter.



The Solid Waste Fund is an enterprise fund that accounts for the operating, maintenance, and capital costs of providing residential and commercial solid waste services. Total revenues through the third quarter of FY 2019-20 are 77.1% of budget compared to 74.7% historically. Total expenses through the third quarter are 66.7% of budget compared to 69.6% historically. Through the third quarter, the fund posted a \$1.4 million surplus.

FY 19-20		FY 19-20	% Budget
Budget	;	3Q Actual*	to Date
\$2,743,712		\$1,981,297	72.2%
74,000		74,000	100.0%
\$2,817,712		\$2,055,297	72.9%
\$ 2,327,350	\$	1,724,489	74.1%
399,374		372,362	93.2%
-		-	0.0%
182,450		-	0.0%
\$ 2,909,174	\$	2,096,851	72.1%
\$ (91,462)	\$	(41,554)	
\$	FY 19-20 Budget \$2,743,712 74,000 \$2,817,712 \$ 2,327,350 399,374	FY 19-20 Budget \$2,743,712 74,000 \$2,817,712 \$ 2,327,350 \$ 399,374	Budget 3Q Actual* \$2,743,712 \$1,981,297 74,000 74,000 \$2,817,712 \$2,055,297 \$2,327,350 \$1,724,489 399,374 372,362 - - 182,450 - \$2,909,174 \$2,096,851



Negative

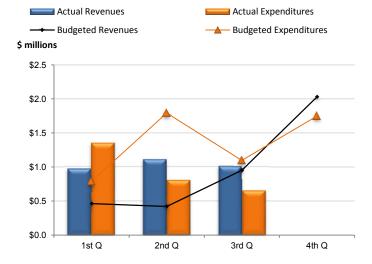
*amounts exclude encumbrances

Golf Fund

The Golf Fund is an enterprise fund that accounts for the operations of the city's two municipal golf courses. Revenues generated are used to support the operations of the golf courses, while capital projects on the courses and buildings are funded with bond funds and repaid with secondary property tax. Total revenues through the third quarter of FY 2019-20 are 72.9% compared to the historical tracking percentage of 74.7%. Total expenses through the third quarter are 66.7% of budget compared to the historical tracking percentage of 69.6%. Through the third quarter, the fund has an operating deficit of \$42 thousand. Due to the seasonal nature of golf, where green fees are significantly depressed during the summer months, expenses historically outpace revenues from the beginning of the fiscal year through the end of peak season in April. Large, one-time annual expenses that typically occur in the first half of the year contribute to the deficit. The Community Services Department will be monitoring revenue and expenses during the remainder of the fiscal year and will address variances from budget.

Emergency Medical Transport

	FY 19-20 Budget		FY 19-20 3Q Actual*		% Budget to Date
Revenues	\$	3,863,939	\$	3,092,018	80.0%
Transfers In		-		-	0.0%
Total Revenues	\$	3,863,939	\$	3,092,018	80.0%
Operating	\$	3,836,923	\$	2,107,369	54.9%
Capital		367,000		558	0.2%
Debt Service		13,155		-	0.0%
Transfers Out		1,211,925		700,000	57.8%
Total Expenses	\$	5,429,003	\$	2,807,927	51.7%
Net Rev/Exp	\$	(1,565,064)	\$	284,091	



*amounts exclude contingencies and encumbrances

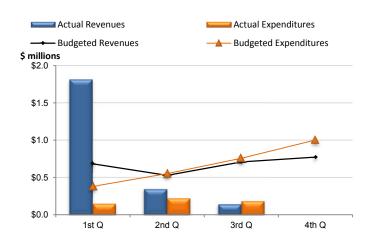
Positive

The Emergency Medical Transport Fund is in its third year as an enterprise fund that provides for operation, maintenance, and debt service costs associated with providing an ambulance service for medical emergencies within the community. Total revenues through the third quarter of FY 2019-20 are 80.0% of budget compared to the historical average of 47.5%. Total expenses through the third quarter are 51.7% of budget compared to the historical average of 67.8%. Through the third quarter, the fund has an operating surplus of \$284 thousand.

Restricted Revenue and Donations

	FY 19-20			FY 19-20	% Budget
	Budget		3Q Actual*		to Date
Total Revenues	\$	2,691,492	\$	2,299,442	85.4%
Total Expenses	\$	2,691,492	\$	551,610	20.5%
Net Rev/Exp	\$	-	\$	1,747,833	

^{*}amounts exclude encumbrances and contingency appropriations



Positive

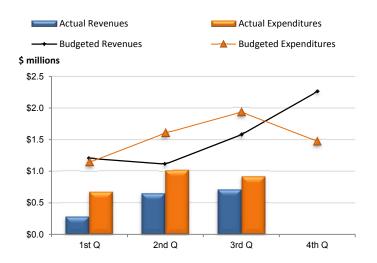
The Restricted Revenue and Donations Fund accounts for the receipt and expenditure of restricted revenue and donations related to general governmental activities. Revenues through the third quarter total 85.4%, while expenditures total 20.5% of budget. The large operating surplus through the third quarter is mostly due to the carry forward of the prior year's revenues, which will be expended during the remainder of the year according to the provisions of the applicable agreements.

Police Dept-RICO & Grants

	FY 19-20 Budget		FY 19-20 3Q Actual*		% Budget to Date
Total Revenues	\$	6,149,303	\$	1,632,572	26.5%
Total Expenses	\$	6,149,303	\$	2,600,290	42.3%
Net Rev/Exp	\$	-	\$	(967,718)	

^{*}amounts exclude encumbrances and contingency appropriations





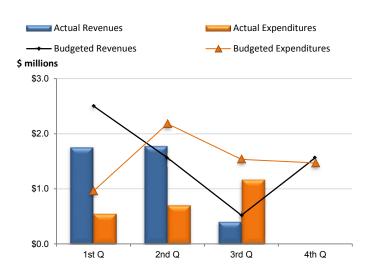
The Police Dept-RICO & Grants Fund accounts for the receipt and expenditure of grants, donations, asset forfeitures, and tow hearing fines associated with Police Department activities. Revenues through the third quarter total 26.5% of the FY 2019-20 budget, compared to the historical percentage of 63.3%. Expenditures through the third quarter total 42.3% of the FY 2019-20 budget, compared to the historical percentage of 76.0%. The net result on the fund's status through the third quarter is an operating deficit of \$968 thousand. This is due largely to the timing of grant receipt revenue. The Police Department will be monitoring revenue and expenditures during the remainder of the fiscal year and will address variances from budget.

Governmental Grants

	FY 19-20 Budget		FY 19-20 Q Actual*	% Budget to Date
Total Revenues	\$ 8,146,356	\$	3,924,823	48.2%
Total Expenses	\$ 8,146,356	\$	2,415,696	29.7%
Net Rev/Exp	\$ -	\$	1,509,126	

^{*}amounts exclude encumbrances and contingency appropriations

Positive

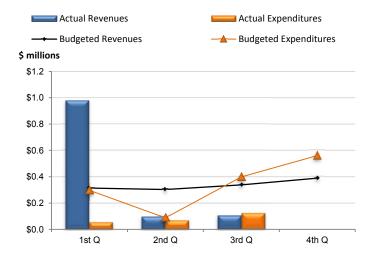


The Governmental Grants Fund accounts for the receipt and expenditure of grants related to general governmental activities. Revenues through the third quarter of FY 2019-20 total 48.2%, compared to the historical percentage of 74.6%. Expenditures through the third quarter total 29.7% of the FY 2019-20 budget, compared to the historical percentage of 76.1%. While the fund is showing an operating surplus due to lower spending through the third quarter, the receipt of grant funds is much lower than has historically been received through the third quarter. The Departments that receive Governmental Grants will be monitoring revenue and expenditures during the remainder of the fiscal year, and will address variances from budget.

Court Enhancement Fund							
		FY 19-20 Budget		FY 19-20	% Budget		
Total Revenues	\$	1,344,559	\$	1,184,140	88.1%		
Total Expenses	\$	1,344,559	\$	249,081	18.5%		
Net Rev/Exp	\$	-	\$	935,059			

*amounts exclude encumbrances and contingency appropriations

Positive



The Court Enhancement Fund is established to account for fine, fee and forfeiture revenues dedicated for City Court purposes pursuant to state statute and city code. Revenues through the third quarter total 88.1% of the FY 2019-20 budget, compared to the historical percentage of 71.1%. Expenditures through the third quarter total 18.5% of the FY 2019-20 budget, compared to the historical percentage of 58.3%. The large operating surplus through the third quarter is mostly due to the carry forward of the prior year's grant revenues, which will be expended during the remainder of the year.