MEMORANDUM

TO: Mayor and Council

FROM: Mark Day, Municipal Budget Director

THROUGH: Ken Jones, Deputy City Manager - CFO

DATE: February 14, 2020

SUBJECT: Quarterly Financial Report for FY 2019-20 Q2

Attached is the Quarterly Financial Report for the second quarter of Fiscal Year 2019-20, the quarter ending December 31, 2019. The Municipal Budget Office prepares quarterly financial reports for all the major operating funds, revenue sources and departments that reflect budget to actual comparisons and highlight major variances that may require additional monitoring or action.

Although revenues and expenditures are not budgeted on a quarterly basis, the report applies a three-year historical average to the annual budget to gain insight into revenue and expenditure actual performance versus the estimated budget for the quarter.

We have included a quick-reference Table of Contents on the following page that will allow you to quickly navigate to areas of interest by clicking on titles or page numbers. The *table of contents* link at the bottom of every page will return you to the Table of Contents. The report can also be found on the Municipal Budget Office's Internet page.

Please let me know if you have questions about the information contained in this report.



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Quarterly Financial Performance Report

Through the Second Quarter Ended December 31, 2019

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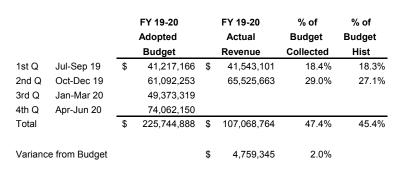
Positive = A positive variance, or a negative variance of less than 2%, which shows the category is performing close to historical trends.

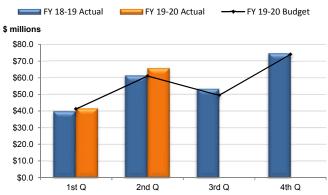
Watch = A negative variance between 2-5%, compared to historical trends.

Negative = A negative variance of greater than 5%, compared to historical trends.

General Fund Revenue Quarterly Analysis

Page 1





Positive

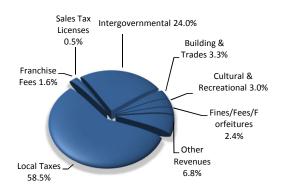
Through the second quarter of FY 2019-20, General Fund revenue is 47.4% of budget, compared with a historical percentage of 45.4%. In terms of budget-to-actual variance, total collections are above the anticipated revenue target for the second quarter. The scope of budget-to-actual variance for each category can be seen in the table and graph at the bottom-right corner of this page. Quarterly collection detail by category can be found on pages 2 through 6 of this reports.

General Fund Revenue by Category

Revenue Categories	FY 19-20 Annual Budget	% of Annual Budget
Local Taxes	\$ 131,954,621	58.5%
Franchise Fees	3,604,170	1.6%
Sales Tax Licenses	1,055,000	0.5%
Intergovernmental	54,148,051	24.0%
Building & Trades	7,475,442	3.3%
Cultural & Recreational	6,751,048	3.0%
Fines/Fees/Forfeitures	5,389,064	2.4%
Other Revenues	15,367,492	6.8%
Total	\$ 225,744,888	100.0%

Cumulative	Rev	enue through	2Q	2019-2020	
		2Q		2Q	% of
		Budget		Actual	Budget
_		Target		Revenue	Target
Local Taxes (LT)	\$	58,018,411	\$	57,854,901	100%
Franchise Fees (FF)		1,155,373		1,244,318	108%
Sales Tax Licenses (STL)		349,071		442,467	127%
Intergovernmental (IG)		25,669,348		26,292,368	102%
Building & Trades (BT)		3,283,325		6,974,927	212%
Cultural & Recreational (CR)		2,809,368		3,134,569	112%
Fines/Fees/Forfeitures (FFF)		2,301,515		2,485,945	108%
Other Revenues (OR)		8,723,007		8,639,269	99%
•	\$	102,309,420	\$	107,068,764	105%

FY 19-20 Budget



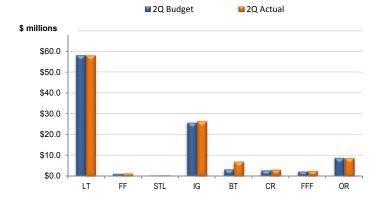
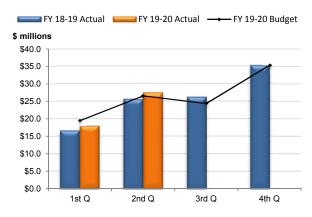


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Sales Tax

		FY 19-20 Adopted Budget	FY 19-20 Actual Revenue	% of Budget Collected	% of Budget Hist
1st Q	Jul-Sep 19	\$ 19,460,084	\$ 17,987,249	17.0%	18.4%
2nd Q	Oct-Dec 19	26,572,185	27,492,216	26.0%	25.1%
3rd Q	Jan-Mar 20	24,384,210			
4th Q	Apr-Jun 20	35,323,910			
Total		\$ 105,740,389	\$ 45,479,466	43.0%	43.5%
Variano	e from Budget		\$ (552,803)	-0.5%	

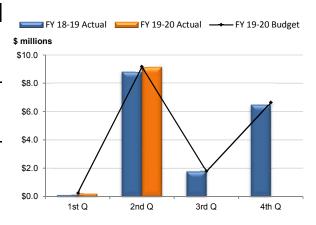


Positive

City Sales Taxes are generated by a 1.8% levy on sales transactions in the city. Of the total 1.8% rate, 1.2% is deposited in the General Fund, 0.5% is dedicated for Transit purposes, and the remaining 0.1% is deposited in the Performing Arts Fund. The amount deposited in the General Fund is depicted in the table and graph above. This revenue source contributes 44.6% of the General Fund budget in FY 2019-20 making it the City's largest revenue source. Through the second quarter of FY 2019-20, Sales Tax collections are 43.0% of budget, which is below the historical average of 43.5%. In terms of budget-to-actual variance, collections are 0.5% below the budgeted value.

Troperty Tax

		FY 19-20 Adopted Budget	FY 19-20 Actual Revenue	% of Budget Collected	% of Budget Hist
1st Q	Jul-Sep 19	\$ 231,607	\$ 217,946	1.2%	1.3%
2nd Q	Oct-Dec 19	9,159,710	9,132,156	51.3%	51.4%
3rd Q	Jan-Mar 20	1,775,233			
4th Q	Apr-Jun 20	6,637,028			
Total		\$ 17,803,579	\$ 9,350,102	52.5%	52.7%
Variand	ce from Budget		\$ (41,215)	-0.2%	

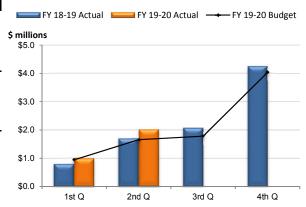


Positive

Property Tax revenue in the General Fund is generated by a \$0.90 charge per \$100 of the primary assessed valuation of real and personal property. In FY 2019-20, Property Tax contributes 7.5% of budgeted General Fund revenue. Through the second quarter of FY 2019-20, Property Tax collections are 52.5% of budget, 0.2% less than the historical average. In terms of budget-to-actual variance, Property Tax is 0.2% below the budgeted value.

Bed Tax

		FY 19-20 Adopted Budget	FY 19-20 Actual Revenue	% of Budget Collected	% of Budget Hist
1st Q	Jul-Sep 19	\$ 943,214	\$ 1,002,122	11.9%	11.2%
2nd Q	Oct-Dec 19	1,651,611	2,023,212	24.1%	19.6%
3rd Q	Jan-Mar 20	1,776,832			
4th Q	Apr-Jun 20	4,038,997			
Total		\$ 8,410,653	\$ 3,025,333	36.0%	30.8%
Variand	e from Budget		\$ 430,509	5.2%	



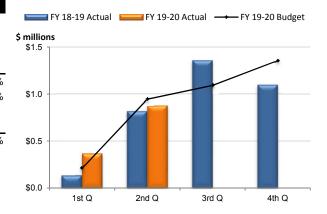
Positive

The Transient Lodging Tax, or Bed Tax, is a 5.0% levy on hotel and motel sales that contributes approximately 3.6% of budgeted General Fund revenue in FY 2019-20. Bed Tax collections through the second quarter of FY 2019-20 are 36.0% of budget, which is higher than the historical average of 30.8%. In terms of budget-to-actual variance, collections are \$430,509 above the budgeted value.

4

Franchise Fees

		FY 19-20 Adopted Budget	FY 19-20 Actual Revenue	% of Budget Collected	% of Budget Hist
1st Q	Jul-Sep 19	\$ 210,071	\$ 369,156	10.2%	5.8%
2nd Q	Oct-Dec 19	945,302	875,162	24.3%	26.2%
3rd Q	Jan-Mar 20	1,092,360			
4th Q	Apr-Jun 20	1,356,436			
Total		\$ 3,604,170	\$ 1,244,318	34.5%	32.0%
Variand	e from Budget		\$ 88,945	2.5%	



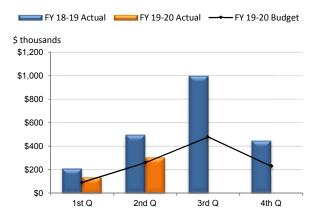
Positive

Franchise Fee revenues are collected based on specific agreements with service providers in the city, including Arizona Public Service (2.0% of revenue), Cox Communications (5.0% of gross revenue), and Southwest Gas (2.0% of gross revenue). These fees contribute 1.5% of annual General Fund revenue. Franchise Fee payments are 34.5% of the budgeted amount through the second quarter of FY 2019-20, compared to 32.0% historically. In terms of budget-to-actual variance, collections are \$89 thousand above the expected amount. Prior agreements with telecommunications service providers included an annual right-of-way fee of approximately \$250 thousand due in the first quarter. This annual fee is no longer collected.

5

Sales Tax Licenses

		FY 19-20 Adopted Budget	FY 19-20 Actual Revenue	% of Budget Collected	% of Budget Hist
1st Q	Jul-Sep 19	\$ 90,733	\$ 136,875	13.0%	8.6%
2nd Q	Oct-Dec 19	258,338	305,591	29.0%	24.5%
3rd Q	Jan-Mar 20	477,730			
4th Q	Apr-Jun 20	228,199			
Total		\$ 1,055,000	\$ 442,467	41.9%	33.1%
Variand	e from Budget		\$ 93,396	8.8%	



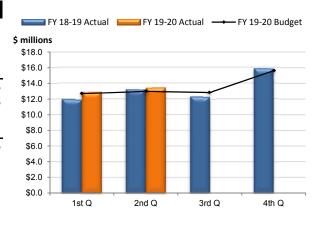
Positive

The City requires taxable business activities to be licensed, with the annual licensing fee amount varying by business type. Starting in 2017, the Arizona Department of Revenue (ADOR) began collecting the fees for Tempe's Sales Tax Licenses. Due to the change, the reporting of the revenue by ADOR has been delayed and past payments are now being received, creating a surplus of revenue. Sales Tax License collections through the second quarter of FY 2019-20 were 41.9% of budget, compared to the historical average of 33.1%. Sales Tax Licenses contribute 0.4% of annual General Fund revenue. In terms of budget-to-actual variance, collections are 8.8% above budget, or \$93,396.

4

Intergovernmental

		FY 19-20 Adopted Budget	FY 19-20 Actual Revenue	% of Budget Collected	% of Budget Hist
1st Q	Jul-Sep 19	\$ 12,682,722	\$ 12,860,569	23.8%	23.4%
2nd Q	Oct-Dec 19	12,986,626	13,431,799	24.8%	24.0%
3rd Q	Jan-Mar 20	12,844,380			
4th Q	Apr-Jun 20	15,634,322			
Total		\$ 54,148,051	\$ 26,292,368	48.6%	47.4%
Variano	e from Budget		\$ 623,019	1.2%	

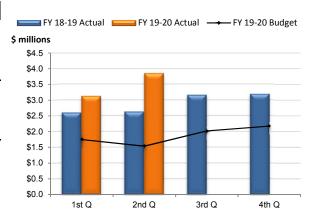


Positive

Intergovernmental Revenue includes distributions of State Income Taxes, State Sales Taxes, and State Vehicle License Taxes. These revenues are distributed based on Tempe's share of the state urban population as determined by the U.S. Census. In total, these revenues constitute 22.9% of budgeted revenue for FY 2019-20, making this the second largest General Fund revenue source after Sales Taxes. Through the second quarter of FY 2019-20, actual collections are 48.6% of budget, compared to a historical average of 47.4%. In terms of budget-to-actual variance, collections are 1.2% above budgets.

Building & Trades

		FY 19-20 Adopted Budget	FY 19-20 Actual Revenue	% of Budget Collected	% of Budget Hist
1st Q	Jul-Sep 19	\$ 1,748,403	\$ 3,126,351	41.8%	23.4%
2nd Q	Oct-Dec 19	1,534,922	3,848,576	51.5%	20.5%
3rd Q	Jan-Mar 20	2,018,400			
4th Q	Apr-Jun 20	2,173,717			
Total		\$ 7,475,442	\$ 6,974,927	93.3%	43.9%
Variand	e from Budget		\$ 3,691,602	49.4%	

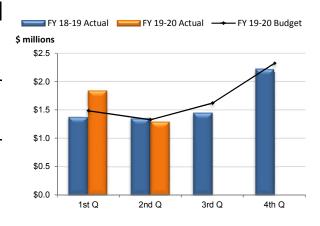


Positive

Building and Trade revenues consist of Building Permit Fees, Plan Check Fees, and other miscellaneous engineering and permitting fees generated by development. These fees are charged to recover a portion of the cost of regulating development. In FY 2019-20, this revenue source contributes 3.2% of budgeted General Fund revenue. Through the second quarter of FY 2019-20, actual collections are 93.3% of budget, compared to a historical average of 43.9%. Thus far, in terms of budget-to-actual variance, collections are 49.4% above the budgeted estimate. This is due to the level of development activity that has continued to outperform revenue estimates.

Cultural & Recreational

		FY 19-20 Adopted Budget	FY 19-20 Actual Revenue	% of Budget Collected	% of Budget Hist
1st Q	Jul-Sep 19	\$ 1,484,713	\$ 1,840,909	27.3%	22.0%
2nd Q	Oct-Dec 19	1,324,655	1,293,660	19.2%	19.6%
3rd Q	Jan-Mar 20	1,618,342			
4th Q	Apr-Jun 20	2,323,338			
Total		\$ 6,751,048	\$ 3,134,569	46.4%	41.6%
Variand	e from Budget		\$ 325,201	4.8%	



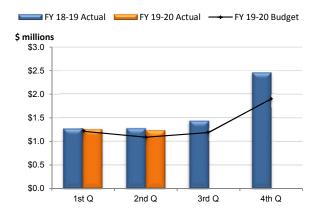
Positive

Cultural and Recreational revenues include fees and charges to recover a portion of the costs of providing the City's cultural and recreational programs. The majority of this revenue source is generated from fees charged for the City's Kid Zone program. In total, Cultural and Recreational fees represent 2.9% of total budgeted General Fund revenue for FY 2019-20. Through the second quarter of FY 2019-20, Cultural and Recreational fee collections are 46.4% of budget, compared to the historical average of 41.6%, for a total positive variance of 4.8%. In terms of budget-to-actual variance, collections are \$325 thousand above the budgeted estimate.

4

Fines, Fees & Forfeitures

		FY 19-20 Adopted Budget	FY 19-20 Actual Revenue	% of Budget Collected	% of Budget Hist
1st Q	Jul-Sep 19	\$ 1,214,204	\$ 1,253,174	23.3%	22.5%
2nd Q	Oct-Dec 19	1,087,311	1,232,771	22.9%	20.2%
3rd Q	Jan-Mar 20	1,185,799			
4th Q	Apr-Jun 20	1,901,750			
Total		\$ 5,389,064	\$ 2,485,945	46.1%	42.7%
Variand	e from Budget		\$ 184,430	3.4%	



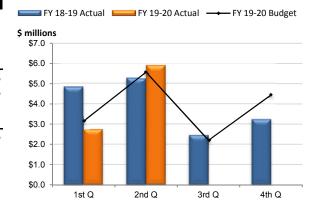
Positive

Fines, Fees, and Forfeiture revenue derives from fines and other payments related to violations of state laws and local ordinances, including parking, traffic, and criminal enforcement activities. In total, Fines, Fees, and Forfeitures represent 2.3% of total budgeted General Fund revenue for FY 2019-20. Through the second quarter of FY 2019-20, 46.1% of budgeted revenues have been collected, compared to a historical average of 42.7%. In terms of budget-to-actual variance, this category is 3.4% above the expected value through the second quarter.

4

Other Revenues

		FY 19-20 Adopted	FY 19-20 Actual	% of Budget	% of Budget
		Budget	Revenue	Collected	Hist
1st Q	Jul-Sep 19	\$ 3,151,415	\$ 2,748,749	17.9%	20.5%
2nd Q	Oct-Dec 19	5,571,593	5,890,520	38.3%	36.3%
3rd Q	Jan-Mar 20	2,200,032			
4th Q	Apr-Jun 20	4,444,453			
Total		\$ 15,367,492	\$ 8,639,269	56.2%	56.8%
Variance from Budget			\$ (83,738)	-0.6%	



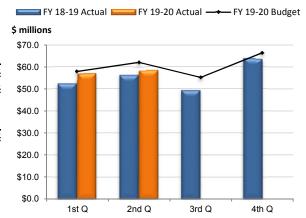
Positive

Other Revenues include collections from a variety of sources not otherwise accounted for in the major revenue categories. Primary components of Other Revenues are Land Sales, Interest Earnings, Land and Building Facility Rental, and SRP In-Lieu Payments. In FY 2019-20, this revenue source contributes 6.5% of budgeted General Fund revenue. Through the second quarter of the fiscal year, collections of Other Revenue are 56.2% of the FY 2019-20 budget, compared to a historical tracking percentage of 56.8%.



General Fund Expenditures Quarterly Analysis

			FY 19-20 Adopted		FY 19-20 Actual	% of Budget	% of Budget
			Budget*		Exp	Exp	Hist
1st Q	Jul-Sep 19	\$	57,932,660	\$	57,027,283	23.6%	24.0%
2nd Q	Oct-Dec 19		62,053,410		58,470,421	24.2%	25.7%
3rd Q	Jan-Mar 20		55,233,889				
4th Q	Apr-Jun 20		66,482,640				
Total		\$	241,702,599	\$	115,497,704	47.8%	49.7%
Varianc	e from Budget			\$	4,488,365	1.9%	
*Pudgot	ovaludos a ¢1 5 m	illion	contingonov appr	onric	ation oncumbranc	oc and inventory	,



^{*}Budget excludes a \$1.5 million contingency appropriation, encumbrances and inventory

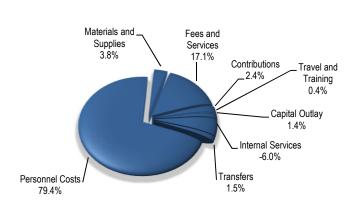
Positive

Through the second quarter of FY 2019-20, General Fund expenditures are 47.8% of budget, compared with a historical percentage of 49.7%. In terms of budget-to-actual variance, General Fund expenditures are 1.9% below budget through the second quarter. Departmental quarterly expenditure tracking data can be found on pages 8 through 17 of this report.

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General Fund Expenditures By Category

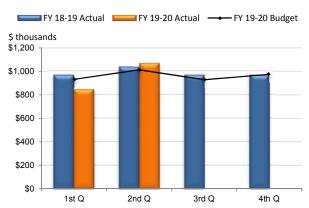
	FY 19-20	% of
	Adopted	Adopted
Categories	Budget	Budget
Personnel Costs	\$ 191,866,873	79.4%
Materials and Supplies	9,134,880	3.8%
Fees and Services	41,392,153	17.1%
Contributions	5,804,382	2.4%
Travel and Training	911,735	0.4%
Capital Outlay	3,427,044	1.4%
Internal Services	(14,573,706)	-6.0%
Transfers	3,739,238	1.5%
Total	\$ 241,702,599	100.0%



FY 19-20 Budget

City Attorney's Office

			FY 19-20 Adopted Budget*		FY 19-20 Actual Expend*	% of Budget Spent	% of Budget Hist			
1st Q	Jul-Sep 19	\$	931,592	\$	844,907	22.0%	24.2%			
2nd Q	Oct-Dec 19		1,013,637		1,067,848	27.7%	26.3%			
3rd Q	Jan-Mar 20		929,106							
4th Q	Apr-Jun 20		974,482							
Total		\$	3,848,817	\$	1,912,755	49.7%	50.5%			
*amounts	*amounts are net of internal service charges, and exclude transfers									
Variance	e from Budget			\$	32,474	0.8%				

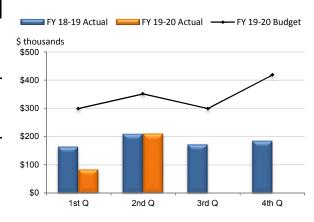


Positive

The City Attorney's Office spent 49.7% of its FY 2019-20 budget through the second quarter, compared to a historical average of 50.5%. In terms of budget-to-actual variance, expenditures are 0.8% less than budgeted through the second quarter.

City Clerk's Office

			FY 19-20		FY 19-20	% of	% of		
			Adopted		Actual	Budget	Budget		
			Budget*		Expend*	Spent	Hist		
1st Q	Jul-Sep 19	\$	299,452	\$	84,409	6.2%	21.9%		
2nd Q	Oct-Dec 19		351,462		210,526	15.4%	25.7%		
3rd Q	Jan-Mar 20		299,277						
4th Q	Apr-Jun 20		418,314						
Total		\$	1,368,505	\$	294,936	21.6%	47.6%		
*amounts are net of internal service charges, and exclude transfers									
Varianc	e from Budget			\$	355,978	26.0%			

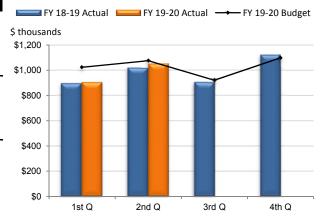


Positive

The City Clerk's Office has spent 21.6% of its FY 2019-20 budget through the second quarter, compared to a historical average of 47.6%. In terms of variance from the budget through the second quarter, expenditures are 26.0% below the expected amount. The variance is due primarily to vacancies.

City Court

			FY 19-20 Adopted Budget*		FY 19-20 Actual Expend*	% of Budget Exp	% of Budget Hist			
1st Q	Jul-Sep 19	\$	1,024,051	\$	905,187	22.0%	24.9%			
2nd Q	Oct-Dec 19		1,075,481		1,052,714	25.6%	26.1%			
3rd Q	Jan-Mar 20		920,259							
4th Q	Apr-Jun 20		1,097,994							
Total		\$	4,117,786	\$	1,957,901	47.5%	51.0%			
*amounts	*amounts are net of internal service charges, and exclude transfers									
Variance	e from Budget			\$	141,631	3.5%				



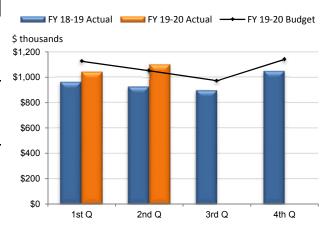
Positive

The City Court has spent 47.5% of its FY 2019-20 budget through the second quarter compared to the historical average of 51.0%. In terms of variance from the budget through the second quarter, expenditures are 3.5% below the budgeted amount.

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City Manager's Office

			FY 19-20 Adopted Budget*		FY 19-20 Actual Expend*	% of Budget Exp	% of Budget Hist	
1st Q	Jul-Sep 19	\$	1,126,070	\$	1,040,239	24.2%	26.2%	
2nd Q	Oct-Dec 19		1,051,562		1,097,598	25.6%	24.5%	
3rd Q	Jan-Mar 20		971,935					
4th Q	Apr-Jun 20		1,140,597					
Total		\$	4,290,164	\$	2,137,837	49.8%	50.7%	
*amounts are net of internal service charges, and exclude transfers								
Varianc	e from Budget			\$	39,795	0.9%		



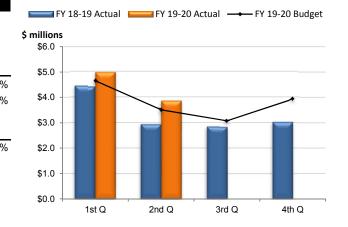
Positive

The City Manager's Office has spent 49.8% of its FY 2019-20 budget through the second quarter, compared to the historical average of 50.7%. In terms of variance from the budget in the second quarter, expenditures are \$39.8 thousand or 0.9% below the expected amount.



Community Development

			FY 19-20 Adopted Budget*		FY 19-20 Actual Exp*	% of Budget Exp	% of Budget Hist
1st Q	Jul-Sep 19	\$	4,652,815	\$	4,972,398	32.8%	30.7%
2nd Q	Oct-Dec 19		3,505,810		3,846,300	25.4%	23.1%
3rd Q	Jan-Mar 20		3,075,535				
4th Q	Apr-Jun 20		3,930,114				
Total		\$	15,164,275	\$	8,818,698	58.2%	53.8%
*amounts	are net of interna	l ser	vice charges, ar	nd e	xclude transfers		
Varianc	e from Budget			\$	(660,072)	-4.4%	



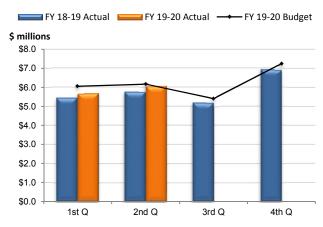
Watch

The Community Development Department has spent 58.2% of its FY 2019-20 budget through the second quarter, compared to the historical value of 53.8%. In terms of variance from the budget, expenditures are \$660 thousand or 4.4% above the expected amount. It is anticipated that the expense variation will normalize as the year progresses.

5

Community Services

			FY 19-20 Adopted Budget*		FY 19-20 Actual Exp*	% of Budget Exp	% of Budget Hist		
1st Q	Jul-Sep 19	\$	6,058,224	\$	5,667,429	22.8%	24.4%		
2nd Q	Oct-Dec 19		6,162,419		6,050,143	24.3%	24.8%		
3rd Q	Jan-Mar 20		5,405,103						
4th Q	Apr-Jun 20		7,241,822						
Total		\$	24,867,568	\$	11,717,572	47.1%	49.2%		
*amounts are net of internal service charges, and exclude transfers									
Variance from Budget					503,071	2.1%			



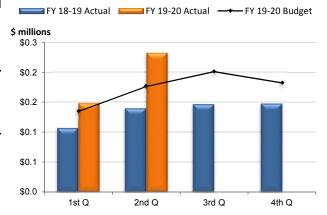
Positive

The Community Services Department spent 47.1% of its FY 2019-20 budget through the second quarter, compared to the historical average of 49.2%. In terms of variance from the budget through the second quarter, expenditures are \$503 thousand or 2.1% below the expected amount.

4

Economic Development Office

			FY 19-20 Adopted		FY 19-20 Actual	% of Budget	% of Budget		
			Budget*		Exp*	Exp	Hist		
1st Q	Jul-Sep 19	\$	134,673	\$	148,118	21.3%	19.4%		
2nd Q	Oct-Dec 19		176,678		231,922	33.4%	25.4%		
3rd Q	Jan-Mar 20		201,323						
4th Q	Apr-Jun 20		182,558						
Total		\$	695,232	\$	380,039	54.7%	44.8%		
*amounts are net of internal service charges, and exclude transfers									
Variance	Variance from Budget \$ (68,689) -9.9%								



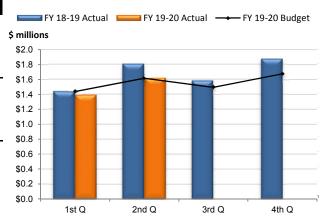
Negative

The Economic Development Office has spent 54.7% of its FY 2019-20 budget through the second quarter, compared with a historical percentage of 44.8%. In terms of variance from the budget through the second quarter, expenditures are \$68.7 thousand or 9.9% above the expected amount. It is anticipated that the expense variation will normalize as the year progresses. The Economic Development Office will be monitoring expenses during the remainder of the fiscal year and will address variances from budget.

~

Engineering & Transportation

			FY 19-20 Adopted Budget*		FY 19-20 Actual Exp*	% of Budget Exp	% of Budget Hist			
1st Q	Jul-Sep 19	\$	1,439,445	\$	1,392,003	22.4%	23.1%			
2nd Q	Oct-Dec 19		1,616,472		1,616,946	26.0%	26.0%			
3rd Q	Jan-Mar 20		1,494,932							
4th Q	Apr-Jun 20		1,676,097							
Total		\$	6,226,947	\$	3,008,949	48.3%	49.1%			
*amount	*amounts are net of internal service charges, and exclude transfers									
Variance from Budget					46,968	0.8%				

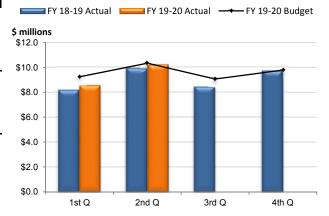


Positive

The Engineering and Transportation Department spent 48.3% of its FY 2019-20 budget through the second quarter, compared to a historical average of 49.1%. In terms of variance from the budget in the second quarter, expenditures are \$47 thousand or 0.8% below the expected amount.

Fire Medical Rescue

			FY 19-20 Adopted Budget*		FY 19-20 Actual Exp*	% of Budget Exp	% of Budget Hist		
1st Q	Jul-Sep 19	\$	9,246,291	\$	8,568,749	22.3%	24.0%		
2nd Q	Oct-Dec 19		10,347,943		10,219,812	26.6%	26.9%		
3rd Q	Jan-Mar 20		9,071,359						
4th Q	Apr-Jun 20		9,790,071						
Total		\$	38,455,664	\$	18,788,561	48.9%	50.9%		
*amounts are net of internal service charges, and exclude transfers									
Variance	e from Budget			\$	805,674	2.0%			



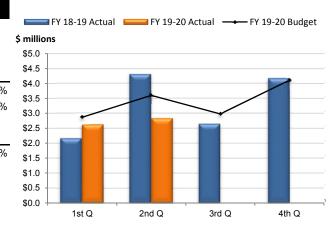
Positive

The Fire Medical Rescue Department has spent 48.9% of its FY 2019-20 budget through the second quarter, compared with a historical percentage of 50.9%. In terms of variance from the budget through the second quarter, expenditures are \$806 thousand or 2.0% below the expected amount.

~

Human Services

			FY 19-20 Adopted		FY 19-20 Actual	% of Budget	% of Budget
			Budget*		Exp*	Exp	Hist
1st Q	Jul-Sep 19	\$	2,869,101	\$	2,627,944	19.4%	21.2%
2nd Q	Oct-Dec 19		3,604,652		2,830,894	20.9%	26.6%
3rd Q	Jan-Mar 20		2,980,784				
4th Q	Apr-Jun 20		4,109,076				
Total		\$	13,563,613	\$	5,458,838	40.2%	47.8%
*amounts	s are net of internal	ser	vice charges, an	d ex	clude transfers		
Variance from Budget				\$	1,014,915	7.6%	

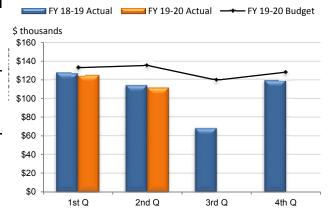


Positive

The Human Services Department spent 40.2% of its FY 2019-20 budget through the second quarter, compared to a historical average of 47.8%. In terms of variance from the budget in the second quarter, expenditures are 7.6% below the expected amount.

Internal Audit Office

			FY 19-20 Adopted Budget*		FY 19-20 Actual Exp*	% of Budget Exp	% of Budget Hist		
1st Q	Jul-Sep 19	\$	133,039	\$	124,736	24.1%	25.8%		
2nd Q	Oct-Dec 19		135,525		111,203	21.5%	26.2%		
3rd Q	Jan-Mar 20		119,778						
4th Q	Apr-Jun 20		128,266						
Total		\$	516,608	\$	235,939	45.7%	52.0%		
*amounts	*amounts are net of internal service charges, and exclude transfers								
Variance from Budget				\$	32,625	6.3%			



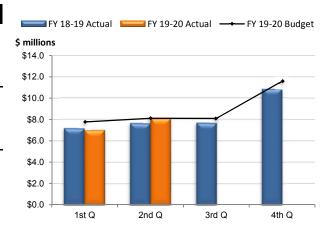
Positive

The Internal Audit Office has spent 45.7% of its FY 2019-20 budget through the second quarter, compared with a historical average of 52.0%. In terms of variance from the budget through the second quarter, expenditures are \$32.6 thousand or 6.3% below the expected amount.

4

Internal Services

			FY 19-20 Adopted Budget*		FY 19-20 Actual Expend*	% of Budget Exp	% of Budget Hist		
1st Q	Jul-Sep 19	\$	7,767,520	\$	6,985,518	19.6%	21.8%		
2nd Q	Oct-Dec 19		8,119,383		8,086,467	22.7%	22.8%		
3rd Q	Jan-Mar 20		8,092,262						
4th Q	Apr-Jun 20		11,584,693						
Total		\$	35,563,858	\$	15,071,985	42.4%	44.6%		
*amounts	*amounts are net of internal service charges, and exclude transfers								
Varianc	e from Budget			\$	814,918	2.2%			

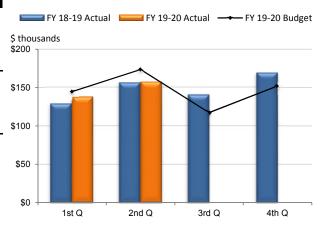


Positive

The Internal Services Department has spent 42.4% of its FY 2019-20 budget through the end of the second quarter, compared to the historical pattern of 44.6% during this period. In terms of variance from the budget in the second quarter, expenditures are \$815 thousand or 2.2% below the expected amount.

Mayor & Council

			FY 19-20 Adopted Budget*	FY 19-20 Actual Expend*		% of Budget Exp	% of Budget Hist
1st Q	Jul-Sep 19	\$	144,827	\$	137,681	23.4%	24.6%
2nd Q	Oct-Dec 19		173,546		157,172	26.7%	29.5%
3rd Q	Jan-Mar 20		117,352				
4th Q	Apr-Jun 20		152,044				
Total		\$	587,769	\$	294,853	50.2%	54.1%
*amounts	s are net of interna	l ser	vice charges, an	d ex	clude transfers		
Variance from Budget				\$	23,521	3.9%	



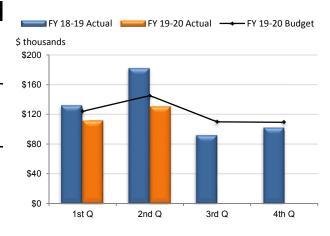
Positive

The Mayor and Council has spent 50.2% of its FY 2019-20 budget through the second quarter, compared with a historical average of 54.1%. In terms of variance from the budget in the second quarter, expenditures are \$23.5 thousand or 3.9% below the expected amount.

*

Municipal Budget Office

			FY 19-20 Adopted Budget*	FY 19-20 Actual Expend*		Actual Budget		
1st Q	Jul-Sep 19	\$	124,212	\$	111,668	22.9%	25.4%	
2nd Q	Oct-Dec 19		145,225		130,486	26.7%	29.7%	
3rd Q	Jan-Mar 20		109,793					
4th Q	Apr-Jun 20		109,255					
Total		\$	488,485	\$	242,154	49.6%	55.1%	
*amounts are net of internal service charges, and exclude transfers								
Varianc	e from Budget			\$	27,283	5.5%		

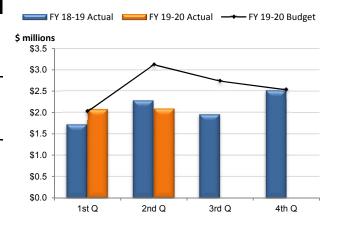


Positive

The Municipal Budget Office has spent 49.6% of its FY 2019-20 budget through the second quarter, compared to a historical average of 55.1%. In terms of variance from the budget through the second quarter, expenditures are \$27 thousand or 5.5% below the expected amount.

Municipal Utilities

			FY 19-20 Adopted		FY 19-20 Actual	% of Budget	% of Budget
		_	Budget*	_	Expend*	Exp	Hist
1st Q	Jul-Sep 19	\$	2,024,471	\$	2,070,265	19.9%	19.4%
2nd Q	Oct-Dec 19		3,121,603		2,085,853	20.0%	30.0%
3rd Q	Jan-Mar 20		2,738,947				
4th Q	Apr-Jun 20		2,533,605				
Total		\$	10,418,626	\$	4,156,118	39.9%	49.4%
*amounts	s are net of interna	al serv	vice charges, an	d ex	clude transfers		
Varianc	e from Budaet			\$	989.956	9.5%	



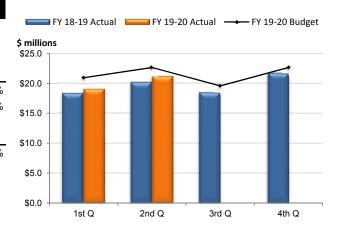
Positive

The Municipal Utilities Department has spent 39.9% of its FY 2019-20 budget through the second quarter, compared to a historical average of 49.4%. In terms of variance from the budget through the second quarter, expenditures are \$990 thousand or 9.5% below the expected amount.

4

Police

			FY 19-20 Adopted Budget*		FY 19-20 Actual Expend*	% of Budget Exp	% of Budget Hist	
1st Q	Jul-Sep 19	\$	20,970,882	\$	19,019,736	22.1%	24.4%	
2nd Q	Oct-Dec 19		22,689,169		21,181,727	24.6%	26.4%	
3rd Q	Jan-Mar 20		19,591,909					
4th Q	Apr-Jun 20		22,688,165					
Total		\$	85,940,125	\$	40,201,463	46.8%	50.8%	
*amounts are net of internal service charges, and exclude transfers								
Variance from Budget					3,458,588	4.0%		



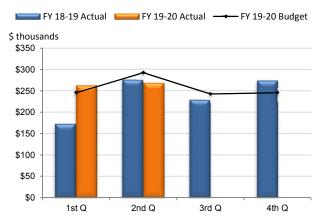
Positive

The Police Department has spent 46.8% of its FY 2019-20 General Fund budget through the second quarter, compared with a historical average of 50.8%. In terms of variance from the budget through the second quarter, expenditures are \$3.5 million or 4.0% below the expected amount.



Strategic Management & Diversity Office

			FY 19-20 Adopted Budget*		FY 19-20 Actual Expend*	% of Budget Exp	% of Budget Hist		
1st Q	Jul-Sep 19	\$	245,607	\$	262,431	25.6%	23.9%		
2nd Q	Oct-Dec 19		292,565		268,311	26.1%	28.5%		
3rd Q	Jan-Mar 20		242,766						
4th Q	Apr-Jun 20		245,607						
Total		\$	1,026,546	\$	530,742	51.7%	52.4%		
*amounts	*amounts are net of internal service charges, and exclude transfers								
Variance from Budget				\$	7,430	0.7%			



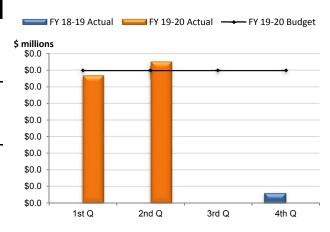
Positive

The Strategic Management and Diversity Office has spent 51.7% of its FY 2019-20 budget through the second quarter, compared to a historical average of 52.4%. In terms of variance from the budget through the second quarter, expenditures are \$7 thousand or 0.7% below the expected amount.

4

Sustainability Office

			FY 19-20 Adopted Budget*	FY 19-20 Actual Expend*		% of Budget Exp	% of Budget Hist		
1st Q	Jul-Sep 19	\$	39,882	\$	38,473	24.1%	25.0%		
2nd Q	Oct-Dec 19		39,882		42,623	26.7%	25.0%		
3rd Q	Jan-Mar 20		39,882						
4th Q	Apr-Jun 20		39,882						
Total		\$	159,529	\$	81,096	50.8%	50.0%		
*amount	*amounts are net of internal service charges, and exclude transfers								
Variance from Budget				\$	(1,332)	-0.8%			

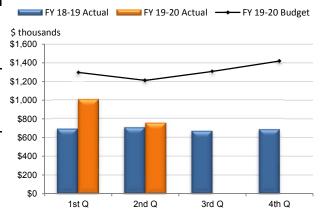


Positive

The Sustainability Office has spent 50.8% of its FY 2019-20 budget through the second quarter, compared to a historical average of 50.0%. In terms of variance from the budget through the second quarter, expenditures are \$1.3 thousand or 0.8% above the expected amount.

Non-Departmental

			FY 19-20 Adopted		FY 19-20 Actual	% of Budget	% of Budget	
			Budget*		Expend*	Exp	Hist	
1st Q	Jul-Sep 19	\$	1,297,372	\$	1,007,150	19.2%	24.8%	
2nd Q	Oct-Dec 19		1,211,976		756,024	14.4%	23.1%	
3rd Q	Jan-Mar 20		1,307,481					
4th Q	Apr-Jun 20		1,420,121					
Total		\$	5,236,950	\$	1,763,174	33.7%	47.9%	
*amounts	are net of internal	ser	vice charges, an	d ex	clude transfers			
Variance	e from Budget			\$	746,174	14.2%		

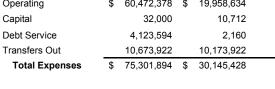


Positive

The Non-Departmental category of the budget includes items not directly related to the operations of any one City operating department. One example includes the payment of the Tempe Tourism Office's portion of the Bed Tax. Through the second quarter of FY 2019-20, Non-Departmental expenditures are 33.7% of the budget compared to the historical pattern of 47.9%. In terms of variance from the budget through the second quarter, expenditures are \$746 thousand or 14.2% below budget.

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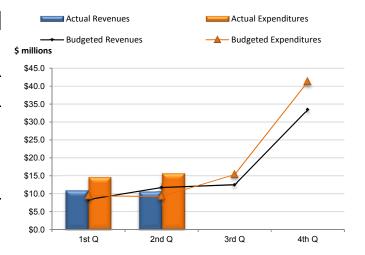
Transit Fund FY 19-20 FY 19-20 % Budget **Budget** 2Q Actual* to Date 32.3% Revenues 66,135,355 \$ 21,342,373 Transfers In 50.000 0.0% **Total Revenues** 66,135,355 \$ 21,392,373 32.3% 60,472,378 \$ 19,958,634 Operating 33.0% 32,000 33.5% 10.712 0.1%



(9,166,539) \$

(8,753,055)

*amounts exclude contingencies and encumbrances



Negative

Net Rev/Exp

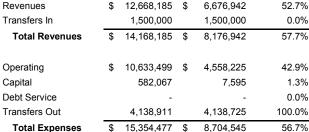
The Transit Fund accounts for the receipt of the Mass Transit Tax, a 0.5% tax on sales. Fund resources are dedicated to transit system planning, design, and operations, community outreach, and debt service. Through the end of the second quarter, there is an operating deficit in the Transit Fund of \$8.8 million. Transit Fund revenue is at 32.3% of budget which is higher than the historical tracking percentage of 30.5%. Expenditures are 40.0% of budget while the historical tracking percentage is 24.8% The large deficit in the second quarter is primarily due to the transfer of cash from the Transit operating fund to the capital program to fund pay-as-you go (cash) CIP projects. It is anticipated that the revenue to expense variance will normalize as the year progresses.

Actual Revenues

95.3%

40.0%

FY 19-20 FY 19-20 % Budget Budget 2Q Actual* to Date Revenues \$ 12,668,185 \$ 6,676,942 52.79



Net Rev/Exp \$ (1,186,292) \$ (527,603)

Budgeted Revenues Budgeted Expenditures \$ millions \$9.0 \$8.0 \$7.0 \$6.0 \$5.0 \$4.0 \$3.0 \$2.0 \$1.0 \$0.0 1st Q 2nd Q 3rd Q 4th O

Actual Expenditures

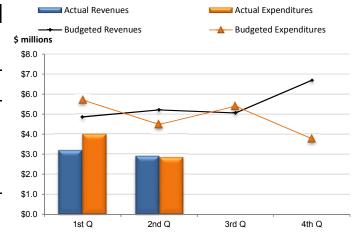
*amounts exclude encumbrances

Positive

The Highway User Revenue Fund (HURF) accounts for the receipt of HURF distributions from the state. These revenues are derived largely from fuel taxes and vehicle registration fees and are allocated based on Tempe's share of state population as well as other factors. HURF resources are dedicated to Street and Traffic Operations, Maintenance, and Construction activities in the City. Revenues are 56.7% of budget compared to a historical average of 44.9%; expenditures are 56.7% of budget compared to the three year historical trend of 71.4%.

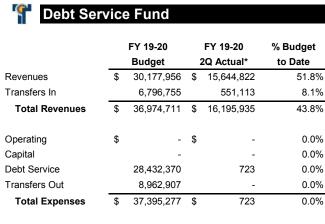
CDBG/Section 8 Funds

	FY 19-20		FY 19-20	% Budget
	Budget		Q Actual*	to Date
Revenues	\$ 21,832,701	\$	6,081,766	27.9%
Transfers In	-		-	0.0%
Total Revenues	\$ 21,832,701	\$	6,081,766	27.9%
Operating	\$ 18,408,469	\$	6,374,835	34.6%
Capital	442,000		1,134	0.3%
Debt Service	509,380		447,961	87.9%
Transfers Out	-		-	0.0%
Total Expenses	\$ 19,359,849	\$	6,823,930	35.2%
Net Rev/Exp	\$ 2,472,852	\$	(742,164)	

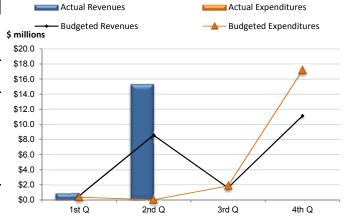


Negative

The Community Development Block Grant (CDBG) and Section 8 Funds are established to account for the receipt and expenditure of federal grants for redevelopment and rental subsidies for low income residents. Revenues through the second quarter total 27.9% of the FY 2019-20 budget, compared to the historical percentage of 46.2%. Expenditures through the second quarter total 35.2% of the FY 2019-20 budget, compared to the historical percentage of 52.7%. The net effect on the fund status through the second quarter is an operating deficit of \$742 thousand. This is largely due to the timing of grant revenue receipts from the federal government.



(420,566) \$ 16,195,212



*amounts exclude encumbrances

\$

Positive

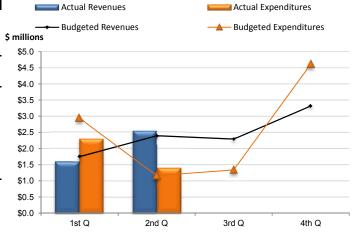
Net Rev/Exp

The Debt Service Fund accounts for the receipt of secondary property taxes to be used for payment of debt service on the City's tax supported debt. Actual revenues and expenditures through the second quarter are in line with historical budget comparisons. The City receives significant revenue from the Maricopa County Treasurer's Office in October and May, coinciding with the property tax due dates. The annual secondary tax levy includes the amount necessary to make the annual payments of principal and interest on existing bonds, payments of principal and interest on new debt planned for the ensuing year, plus a reasonable delinquency factor.

^{*}amounts exclude encumbrances

Performing Arts Fund

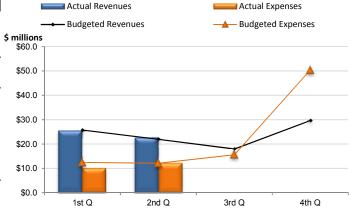
	FY 19-20 Budget	FY 19-20 2Q Actual*	% Budget to Date
Revenues	\$9,754,211	\$4,135,275	42.4%
Transfers In	-	-	0.0%
Total Revenues	\$9,754,211	\$4,135,275	42.4%
Operating	\$ 5,352,434	\$ 2,455,270	45.9%
Capital	33,200	9,870	29.7%
Debt Service	3,437,250	2,376	0.1%
Transfers Out	1,226,438	1,226,438	0.0%
Total Expenses	\$ 10,049,322	\$ 3,693,954	36.8%
Net Rev/Exp	\$ (295,111)	\$ 441,321	



Positive

The Performing Arts Fund accounts for the receipt of the 0.1% Performing Arts Sales Tax, which is used to fund operating and debt service expenses associated with the Tempe Center for the Arts (TCA). Revenues through the second quarter of FY 2019-20 are 42.4% of budget, compared to the historical tracking percentage of 42.5%. Total expenditures are 36.8% of budget, compared to a historical average of 40.8%. The net result is an operating surplus of 441 thousand.

Water/ Wastewater Fund FY 19-20 FY 19-20 % Budget **Budget** 2Q Actual* to Date 48,113,886 88,867,256 \$ 54.1% Revenues Transfers In 6,232,151 0.0% **Total Revenues** 95.099.407 \$ 48.113.886 50.6% 21,217,486 Operating 46,772,245 \$ 45.4% Capital 437,853 101,662 23.2% **Debt Service** 36,605,091 80,618 0.2% Transfers Out 6,664,691 995,790 0.0% **Total Expenses** 90,479,880 22,395,556 24.8%



^{*}Budget excludes a \$1 million contingency appropriation, encumbrances and inventory

\$

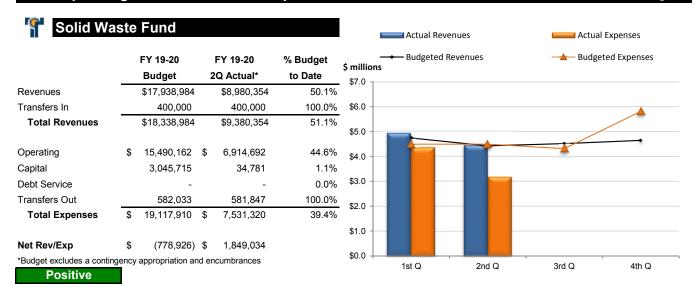
4,619,527 \$ 25,718,330

Positive

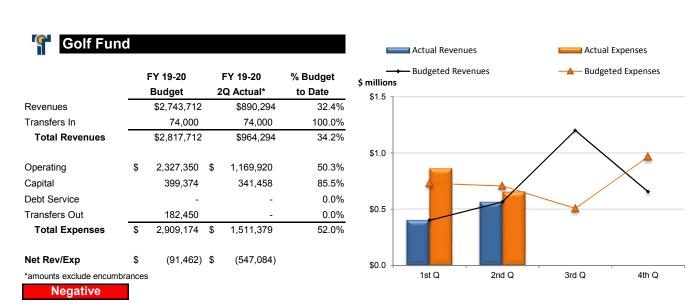
Net Rev/Exp

The Water/Wastewater Fund is an enterprise fund used to account for all water and wastewater treatment operations in the City. Total revenues through the second quarter of FY 2019-20 are 50.6% which is in line with historical averages. Total expenses through the second quarter are 24.8% of budget compared to 27.1% historically. Through the second quarter, the fund posted a \$25.7 million surplus. This is the result of the timing of debt service payments and payments for regional wastewater services that occur in the fourth quarter.

^{*}amounts exclude encumbrances



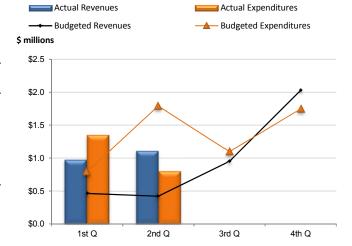
The Solid Waste Fund is an enterprise fund that accounts for the operating, maintenance, and capital costs of providing residential and commercial solid waste services. Total revenues through the second quarter of FY 2019-20 are 51.1% of budget compared to 50.0% historically. Total expenses through the second quarter are 39.4% of budget compared to 47.0% historically. Through the second quarter, the fund posted a \$1.8 million surplus.



The Golf Fund is an enterprise fund that accounts for the operations of the city's two municipal golf courses. Revenues generated are used to support the operations of the golf courses while capital projects on the courses and buildings are funded with bond funds, repaid with secondary property tax. Total revenues through the second quarter of FY 2019-20 are 34.2%, which is in line with the historic three year average. Total expenses through the second quarter are 52.0% of budget compared to the historical tracking percentage of 49.4%. Through the second quarter, the fund has an operating deficit of \$547 thousand. Due to the seasonal nature of golf, where green fees are significantly depressed during the summer months, expenses historically outpace revenues from the beginning of the fiscal year through the end of peak season in April. Large one-time annual expenses that typically occur in the first half of the year contribute to the deficit. The Community Services Department will be monitoring revenue and expenses during the remainder of the fiscal year and will address variances from budget.

Emergency Medical Transport

	FY 19-20		FY 19-20		% Budget
		Budget	2	Q Actual*	to Date
Revenues	\$	3,863,939	\$	2,081,715	53.9%
Transfers In		-		-	0.0%
Total Revenues	\$	3,863,939	\$	2,081,715	53.9%
Operating	\$	3,836,923	\$	1,454,719	37.9%
Capital		367,000		250	0.1%
Debt Service		13,155		-	0.0%
Transfers Out		1,211,925		700,000	57.8%
Total Expenses	\$	5,429,003	\$	2,154,969	39.7%
Net Rev/Exp	\$	(1,565,064)	\$	(73,254)	



*amounts exclude contingencies and encumbrances

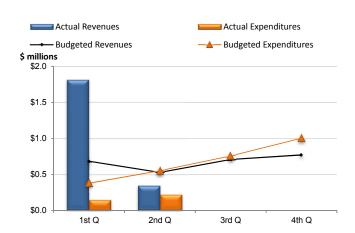
Positive

The Emergency Medical Transport Fund is in its third year as an enterprise fund that provides for operation, maintenance, and debt service costs associated with providing an ambulance service for medical emergencies within the community. Total revenues through the second quarter of FY 2019-20 are 53.9% of budget compared to the historical average of 22.8%. Total expenses through the second quarter are 39.7% of budget compared to the historical average of 47.6%. Through the second quarter, the fund has an operating deficit of \$73 thousand. The variance is due primarily to the growth of the operations from the addition of ambulance companies that has generated additional revenue and expenses compared to historical trends. The Fire and Medical Rescue Department will be monitoring revenue and expenses during the remainder of the fiscal year and will address variances from budget.

Restricted Revenue and Donations

	FY 19-20		FY 19-20		% Budget
	Budget		2Q Actual*		to Date
Total Revenues	\$	2,691,492	\$	2,157,691	80.2%
Total Expenses	\$	2,691,492	\$	370,243	13.8%
Net Rev/Exp	\$	-	\$	1,787,448	

*amounts exclude encumbrances and contingency appropriations



Positive

The Restricted Revenue and Donations Fund accounts for the receipt and expenditure of restricted revenue and donations related to general governmental activities. Revenues through the second quarter total 80.2%, while expenditures total 13.8% of budget. The large operating surplus through the second quarter is mostly due to the carry forward of the prior year's revenues, which will be expended during the remainder of the year according to the provisions of the applicable agreements.

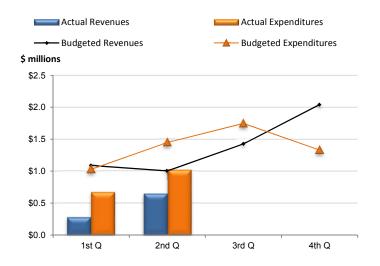
FY 19-20 & Grants FY 19-20 | FY 19-20 | % Budget Budget 2Q Actual* to Date Total Revenues \$ 5,561,464 \$ 926,769 | 16.7% Total Expenses \$ 5,561,464 \$ 1,687,215 | 30.3%

(760.446)

*amounts exclude encumbrances and contingency appropriations



Net Rev/Exp



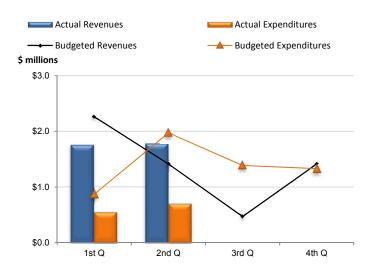
The Police Dept-RICO & Grants Fund accounts for the receipt and expenditure of grants, donations, asset forfeitures, and tow hearing fines associated with Police Department activities. Revenues through the second quarter total 16.7% of the FY 2019-20 budget, compared to the historical percentage of 37.6%. Expenditures through the second quarter total 30.3% of the FY 2019-20 budget, compared to the historical percentage of 44.6%. The net result on the fund's status through the second quarter is an operating deficit of \$760 thousand. This is due largely to the timing of grant receipt revenue. The Police Department will be monitoring revenue and expenditures during the remainder of the fiscal year and will address variances from budget.

Governmental Grants

	FY 19-20		FY 19-20		% Budget
		Budget		Q Actual*	to Date
Total Revenues	\$	7,546,539	\$	3,520,221	46.6%
Total Expenses	\$	7,546,539	\$	1,249,238	16.6%
Net Rev/Exp	\$	-	\$	2,270,983	

*amounts exclude encumbrances and contingency appropriations

Positive



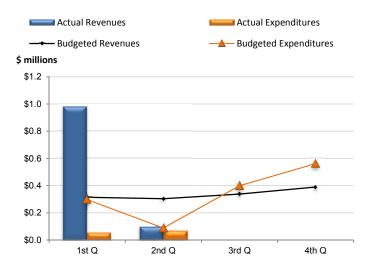
The Governmental Grants Fund accounts for the receipt and expenditure of grants related to general governmental activities. Revenues through the second quarter of FY 2019-20 total 46.6%, compared to the historical percentage of 66.1%. Expenditures through the second quarter total 16.6% of the FY 2019-20 budget, compared to the historical percentage of 51.1%. While the fund is showing an operating surplus due to lower spending through the second quarter, the receipt of grant funds is much lower than has historically been received through the second quarter. The Departments that receive Governmental Grants will be monitoring revenue and expenditures during the remainder of the fiscal year, and will address variances from budget.

Court Enhancement Fund

	FY 19-20 Budget		FY 19-20 2Q Actual*		% Budget to Date
Total Revenues	\$	1,344,559	\$	1,077,383	80.1%
Total Expenses	\$	1,344,559	\$	124,427	9.3%
Net Rev/Exp	\$	-	\$	952,956	

^{*}amounts exclude encumbrances and contingency appropriations

Positive



The Court Enhancement Fund is established to account for fine, fee and forfeiture revenues dedicated for City Court purposes pursuant to state statute and city code. Revenues through the second quarter total 80.1% of the FY 2019-20 budget, compared to the historical percentage of 45.9%. Expenditures through the second quarter total 9.3% of the FY 2019-20 budget, compared to the historical percentage of 28.6%. The large operating surplus through the second quarter is mostly due to the carry forward of the prior year's grant revenues, which will be expended during the remainder of the year.