### Memorandum

### Finance and Technology Department



Date: May 8, 2013

To: Mayor and Council

From: Ken Jones, Finance and Technology Director (350-8504)

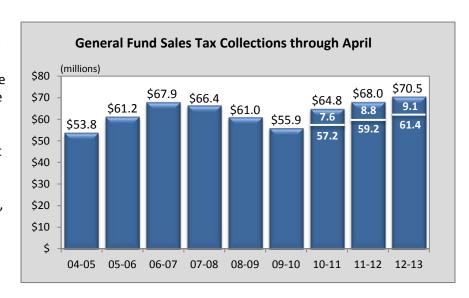
Subject: Tax Revenue Statistical Report – April 2013

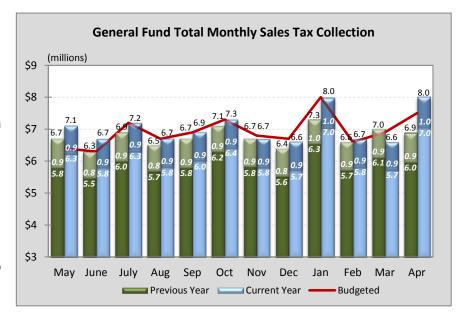
Attached is the Executive Summary of the Tax Revenue Statistical Report for April 2013 covering March sales activity reported to our Tax and License Division in April.

The graph to the right depicts year-todate General Fund historical privilege tax revenue from FY 2004-05 through FY 2012-13. General Fund Sales Tax revenue collected for 2012-13 is up 3.7% from the same period in the prior fiscal year. In terms of actual dollars received (\$70.5 million), we are \$2.5 million ahead of last fiscal year (\$68.0 million). Of the total amount collected through April, \$9.1 million was from the temporary sales tax, which expires in June 2014. The leading category of growth in terms of dollars received was Retail, which grew by 4.7%. Gains were partially offset by declines in Amusements, Hotel/Motel and Contracting sales tax collections through April.

The graph to the right represents twelve months of activity, comparing current year General Fund monthly sales tax collections to the previous year. Current and previous years' collections are broken into two components: the 1.2% permanent tax and the 0.2% temporary tax.

Though sales taxes are not budgeted on a monthly basis, it is possible to apply historical collection percentages to the annual budget number to gain insight into sales tax performance. Using this approach, sales tax collections in the General Fund are 0.5%, or \$383 thousand below forecast through April.





# **Executive Summary**

Current	Month	-Apri

## Fiscal Year to Date through April

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•	2009-10	Change	2010-11	Change	2011-12	Change	2012-13	Change	2009-10	Change	2010-11	Change	2011-12	Change	2012-13	Change
Taxable Sales																
Total Taxable Sales	539,159,000	-5.4%	564,646,000	4.7%	531,338,000	-5.9%	617,819,000	16.3%	4,987,389,000	-9.5%	5,069,898,000	1.7%	5,174,625,000	2.1%	5,374,027,000	3.9%
Retail Taxable Sales	269,968,000	9.4%	285,777,000	5.9%	267,432,000	-6.4%	321,656,000	20.3%	2,416,913,000	-4.4%	2,597,299,000	7.5%	2,628,500,000	1.2%	2,765,030,000	5.2%
Tax Revenues by Funds																
Privilege Tax - General Fund (1.2%)	6,091,000	-5.0%	6,337,000	4.0%	5,991,000	-5.5%	6,951,000	16.0%	55,924,000	-8.3%	57,197,000	2.3%	59,241,000	3.6%	61,444,000	3.7%
Temporary Privilege Tax - General Fund		-3.070	935,000	4.070	897,000	-4.1%	1,027,000	14.5%	33,924,000	-0.5/0	7,637,000	2.3 /0	8,771,000	14.8%	9,118,000	4.0%
Transit Tax Fund (.5%)	2,538,000	-5.6%	2,640,000	4.0%	2,499,000	-5.3%	2,896,000	15.9%	23,312,000	-8.9%	23,842,000	2.3%	24,704,000	3.6%	25,621,000	3.7%
Arts Tax Fund (.1%)	526,000	-5.4%	544,000	3.4%	518,000	-4.8%	598,000	15.4%	4,818,000	-8.7%	4,922,000	2.2%	5,106,000	3.7%	5,295,000	3.7%
Privilege Tax - Rebates Fund	419,000	-4.1%	319,000	-23.9%	352,000	10.3%	354,000	0.6%	3,644,000	-10.0%	3,627,000	-0.5%	3,189,000	-12.1%	3,292,000	3.2%
Bed Tax Fund	383.000	8.5%	658,000	71.8%	673,000	2.3%	666,000	-1.0%	2,087,000	-13.9%	3,477,000	66.6%	3,688,000	6.1%	3,797,000	3.0%
Totals	9,957,000	-4.7%	11,433,000	14.8%	10,930,000	-4.4%	12,492,000	14.3%	89,785,000	-8.7%	100,702,000	12.2%	104,699,000	4.0%	108,567,000	3.7%
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Tax Revenues - Business Activities																
Retail	5,001,000	10.3%	5,736,000	14.7%	5,468,000	-4.7%	6,594,000	20.6%	44,780,000	-3.4%	51,888,000	15.9%	53,985,000	4.0%	56,548,000	4.7%
Rentals	1,912,000	-12.4%	2,160,000	13.0%	2,100,000	-2.8%	2,290,000	9.0%	17,329,000	-5.5%	19,076,000	10.1%	19,632,000	2.9%	20,235,000	3.1%
Utilities/Communication	683,000	-21.4%	723,000	5.9%	693,000	-4.1%	704,000	1.6%	8,119,000	-12.2%	8,787,000	8.2%	8,813,000	0.3%	9,049,000	2.7%
Restaurants	890,000	-4.8%	963,000	8.2%	907,000	-5.8%	1,060,000	16.9%	7,045,000	-7.0%	7,862,000	11.6%	8,359,000	6.3%	8,645,000	3.4%
Contracting	482,000	-54.4%	621,000	28.8%	500,000	-19.5%	595,000	19.0%	6,324,000	-35.5%	5,054,000	-20.1%	5,680,000	12.4%	5,622,000	-1.0%
Hotel/Motel	281,000	8.9%	316,000	12.5%	356,000	12.7%	322,000	-9.6%	1,655,000	-12.5%	1,842,000	11.3%	2,034,000	10.4%	1,966,000	-3.3%
Transient (Bed Tax)	383,000	8.5%	658,000		674,000	2.4%	666,000	-1.2%	2,088,000	-13.8%	3,478,000	66.6%	3,688,000	6.0%	3,797,000	3.0%
Amusements	224,000	58.9%	147,000	-34.4%	144,000	-2.0%	135,000	-6.3%	1,452,000	9.5%	1,539,000	6.0%	1,478,000	-4.0%	1,301,000	-12.0%
All Other	101,000	-12.2%	109,000	7.9%	88,000	-19.3%	126,000	43.2%	993,000	-27.7%	1,176,000	18.4%	1,030,000	-12.4%	1,404,000	36.3%
Totals	9,957,000	-4.7%	11,433,000	14.8%	10,930,000	-4.4%	12,492,000	14.3%	89,785,000	-8.7%	100,702,000	12.2%	104,699,000	4.0%	108,567,000	3.7%
Tax Revenues - Retail Activities Breakd																
Automotive	680,000	19.5%	829,000	21.9%	871,000	5.1%	976,000	12.1%	5,891,000	-8.0%	7,180,000	21.9%	7,977,000	11.1%	8,911,000	11.7%
Furniture/Equipment/Electronics	1,014,000	8.1%	1,130,000	11.4%	1,215,000	7.5%	1,466,000	20.7%	9,361,000	-14.0%	10,914,000	16.6%	11,598,000	6.3%	12,267,000	5.8%
Department Stores	981,000	4.1%	1,088,000	10.9%	1,125,000	3.4%	1,185,000	5.3%	8,485,000	-6.3%	9,646,000	13.7%	10,194,000	5.7%	10,506,000	3.1%
Grocery Stores	566,000	2.9%	632,000	11.7%	541,000	-14.4%	902,000	66.7%	5,384,000	-4.9%	5,772,000	7.2%	6,012,000	4.2%	6,355,000	5.7%
Drugs/Small Stores	580,000	19.6%	638,000	10.0%	552,000	-13.5%	637,000	15.4%	4,961,000	3.5%	5,548,000	11.8%	5,933,000	6.9%	6,002,000	1.2%
Manufacturing Firms	274,000	-35.7%	325,000	18.6%	268,000	-17.5%	320,000	19.4%	3,102,000	-16.5%	3,170,000	2.2%	3,528,000	11.3%	3,527,000	0.0%
Building Supply Stores	180,000	4.7%	192,000	6.7%	139,000	-27.6%	211,000	51.8%	1,599,000	-1.5%	1,740,000	8.8%	1,745,000	0.3%	1,777,000	1.8%
All Other Retail <b>Totals</b>	726,000 5,001,000	60.3% 10.3%	902,000 5,736,000	24.2% 14.7%	757,000 5,468,000	-16.1% -4.7%	897,000 6,594,000	18.5% 20.6%	5,997,000 44,780,000	-3.5%	7,918,000 51,888,000	32.0% 15.9%	6,998,000 53,985,000	-11.6% 4.0%	7,203,000 56,548,000	2.9% 4.7%
•																
Tax Revenues - Business Districts																
Elliot Corridor	1,227,000	13.9%	1,298,000	5.8%	1,470,000	13.3%	1,782,000	21.2%	10,848,000	-7.9%	12,724,000	17.3%	13,495,000	6.1%	15,434,000	
Autoplex (included in Elliot Corridor)	443,000	23.7%	561,000	26.6%	604,000	7.7%	678,000	12.3%	3,834,000		4,726,000	23.3%	5,341,000	13.0%	6,248,000	
Market Place	453,000	-0.7%	469,000	3.5%	526,000	12.2%	532,000	1.1%	3,913,000	-0.3%	4,265,000	9.0%	4,657,000	9.2%	4,852,000	4.2%
Mills Mall	568,000	15.2%	640,000	12.7%	664,000	3.8%	653,000	-1.7%	4,581,000	-4.2%	5,335,000	16.5%	5,620,000	5.3%	5,538,000	-1.5%
Downtown Tempe	306,000	-4.1%	399,000	30.4%	411,000	3.0%	417,000	1.5%	2,417,000	-10.3%	2,796,000	15.7%	3,200,000	14.4%	3,218,000	0.6%
Apache Blvd.	232,000	24.7%	263,000	13.4%	210,000	-20.2%	289,000	37.6%	1,710,000	-3.8%	1,966,000	15.0%	1,985,000	1.0%	2,006,000	1.1%
ASU Properties	172,000	60.7%	161,000	-6.4%	193,000	19.9%	216,000	11.9%	1,065,000	-12.4%	1,456,000	36.7%	1,785,000	22.6%	1,859,000	4.1%
Rio Salado (1.8% and 3.0% Bed Tax)	247,000	-7.5%	321,000	30.0%	265,000	-17.4%	362,000	36.6%	2,033,000	3.0%	2,467,000	21.3%	2,565,000	4.0%	2,569,000	0.2%
All Other Areas	6,752,000	-10.5%	7,882,000	16.7%	7,191,000	-8.8%	8,241,000	14.6%	63,218,000	-10.0%	69,693,000	10.2%	71,392,000	2.4%	73,091,000	2.4%

## Executive Summary Year-to-Date Comparison - April

Taxable Sales									
Taxable Sales		2009-10	Change	2010-11	Change	2011-12	Change	2012-13	Change
Taxable Sales	Taxable Sales								
Tax Revenues by Funds		4.987.389.000	-9.5%	5.069.898.000	1.7%	5.174.625.000	2.1%	5,374,027,000	3.9%
Tax Revenues by Funds									
Privilege Tax - General Fund (1.2%)   55,924,000   8.3%   57,197,000   2.3%   59,241,000   3.6%   61,444,000   3.7%   Temporary Privilege Tax (2%)   23,812,000   8.9%   23,842,000   2.3%   24,704,000   3.6%   25,621,000   3.7%   Arts Tax Fund (15%)   4.818,000   8.9%   23,842,000   2.2%   5,106,000   3.6%   25,621,000   3.7%   Arts Tax Fund (15%)   4.818,000   -10.9%   3,627,000   -2.2%   5,106,000   3.7%   5,295,000   3.7%   Arts Tax Fund (15%)   20,000   1.23%   3,477,000   66.6%   3,688,000   6.1%   3,292,000   3.2%   Bed Tax Fund   2,087,000   -8.7%   100,702,000   12.2%   104,699,000   4.0%   108,567,000   3.7%   Totals   17,329,000   -8.7%   100,702,000   15.9%   53,985,000   4.0%   56,548,000   4.7%   Rentals   17,329,000   -5.5%   19,076,000   10,1%   19,632,000   2.9%   20,235,000   3.1%   Utilities/Communication   8,119,000   -7.0%   7,862,000   11,1%   8,839,000   6.3%   8,645,000   2.7%   4,000   4,		, -,,		,,,		,,,		,,	
Privilege Tax - General Fund (1.2%)   55,924,000   8.3%   57,197,000   2.3%   59,241,000   3.6%   61,444,000   3.7%   Temporary Privilege Tax (2%)   23,812,000   8.9%   23,842,000   2.3%   24,704,000   3.6%   25,621,000   3.7%   Arts Tax Fund (15%)   4.818,000   8.9%   23,842,000   2.2%   5,106,000   3.6%   25,621,000   3.7%   Arts Tax Fund (15%)   4.818,000   -10.9%   3,627,000   -2.2%   5,106,000   3.7%   5,295,000   3.7%   Arts Tax Fund (15%)   20,000   1.23%   3,477,000   66.6%   3,688,000   6.1%   3,292,000   3.2%   Bed Tax Fund   2,087,000   -8.7%   100,702,000   12.2%   104,699,000   4.0%   108,567,000   3.7%   Totals   17,329,000   -8.7%   100,702,000   15.9%   53,985,000   4.0%   56,548,000   4.7%   Rentals   17,329,000   -5.5%   19,076,000   10,1%   19,632,000   2.9%   20,235,000   3.1%   Utilities/Communication   8,119,000   -7.0%   7,862,000   11,1%   8,839,000   6.3%   8,645,000   2.7%   4,000   4,	Tax Revenues by Funds								
Transi Tax Fund (.5%)		55,924,000	-8.3%	57,197,000	2.3%	59,241,000	3.6%	61,444,000	3.7%
Transit Tax Fund (5%)   23,312,000   8.9%   23,842,000   2.3%   24,704,000   3.7%   25,021,000   3.7%   Ars Tax Fund (5%)   4,818,000   -8.7%   4,922,000   -2.2%   5,100,000   3.7%   5,295,000   3.7%   Privitege Tax - Rehates Fund   2,087,000   -10.9%   3,647,000   -66.6%   3,189,000   -12.1%   3,292,000   3.2%   Totals   89,785,000   -8.7%   100,702,000   12.2%   104,699,000   4.0%   108,567,000   3.7%   Totals   100,702,000   12.2%   104,699,000   4.0%   108,567,000   3.7%   100,702,000   12.2%   104,699,000   4.0%   108,567,000   3.7%   100,702,000   12.2%   104,699,000   4.0%   108,567,000   4.7%   100,702,000   10,7%   10,7%   100,7%		, ,							4.0%
Ars Tax Fund (1%)		23,312,000	-8.9%		2.3%				
Privilege Tax - Rebates Fund   3,644,000   -10,00%   3,027,000   -0.5%   3,189,000   -12.1%   3,292,000   3.2%     Bed Tax Fund   2,087,000   -8.7%   100,702,000   12.2%   104,699,000   4.0%   108,567,000   3.0%     Totals   Revenues - Business Activities   Retail   44,780,000   -3.4%   51,888,000   15.9%   53,985,000   4.0%   56,548,000   4.7%     Rentals   17,329,000   -5.5%   19,076,000   10.1%   19,632,000   2.9%   20,235,000   3.1%     Utilities/Communication   8,119,000   -12.2%   8,787,000   8.2%   8,813,000   0.3%   9,049,000   2.7%     Restaurants   7,045,000   -7.0%   7,862,000   11.6%   8,359,000   6.3%   8,645,000   3.4%     Contracting   6,324,000   -35.5%   5,054,000   -20.1%   5,680,000   12.4%   5,022,000   -1.0%     Hotel/Motel   1,655,000   -12.5%   18,420,000   11.3%   2,034,000   10.4%   1,966,000   3.3%     Transient (Bed Tax)   2,088,000   -27.7%   1,176,000   18.4%   1,103,000   -4.0%   1,301,000   3.3%     Totals   89,785,000   -8.7%   100,702,000   12.2%   104,699,000   4.0%   108,567,000   3.7%     Tax Revenues - Retail Activities Breaktown   5,891,000   -8.7%   100,702,000   12.2%   104,699,000   4.0%   108,567,000   3.7%     Tax Revenues - Retail Activities Breaktown   5,891,000   -4.0%   10,914,000   16.6%   11,598,000   6.3%   12,267,000   5.8%     Totals   5,891,000   -4.0%   10,914,000   16.6%   11,598,000   6.9%   6,355,000   1.0%     Grocery Stores   5,384,000   -4.9%   5,772,000   12.2%   104,699,000   4.0%   108,567,000   3.1%     Grocery Stores   5,384,000   -1.6%   3,170,000   2.2%   3,528,000   11.3%   3,527,000   0.3%     Manufacturing Firms   3,102,000   -1.6%   3,170,000   2.2%   3,528,000   11.3%   3,527,000   0.2%     Manufacturing Firms   3,102,000   -1.6%   3,170,000   2.2%   3,528,000   11.3%   3,527,000   0.2%     Manufacturing Firms   3,102,000   -1.6%   3,170,000   2.2%   3,528,000   11.3%   3,527,000   0.2%     Manufacturing Firms   3,102,000   -1.6%   3,170,000   2.2%   3,528,000   11.3%   3,527,000   0.2%     Manufacturing Firms   3,102,000   -1.6%   3,170,									
Totals									
Tax Revenues - Business Activities   Retail									
Retail         44,780,000         -3.4%         51,888,000         15.9%         53,985,000         4,0%         56,548,000         4,7%           Rentals         17,329,000         -5.5%         19,076,000         11.0%         19,632,000         2.9%         20,235,000         3,1%           Utilities/Communication         8,119,000         -12.2%         8,787,000         8.2%         8,813,000         0.3%         9,049,000         2.7%           Restaurants         7,045,000         -7.0%         7,862,000         11.0%         8,359,000         6.3%         8,645,000         3.4%           Contracting         6,324,000         -35,5%         5,054,000         -20.1%         8,685,000         1.0%         1,665,000         -1.0%           Hote/Motel         1,655,000         -12.5%         1,842,000         11.3%         2,034,000         10.4%         1,966,000         -3.3%           Tarasiert (Bed Tax)         2,088,000         -18.8%         3,478,000         6.6%         3,688,000         6.0%         3,797,000         3.0%           Amusements         1,452,000         9.5%         1,539,000         6.0%         3,688,000         6.0%         3,797,000         11.2%         1,014,000         1,04         1,0									
Restail									
Rentals	Tax Revenues - Business Activities								
Restaurants	Retail	44,780,000	-3.4%	51,888,000	15.9%	53,985,000	4.0%	56,548,000	4.7%
Restaurants	Rentals	17,329,000	-5.5%	19,076,000	10.1%	19,632,000	2.9%	20,235,000	3.1%
Contracting	Utilities/Communication	8,119,000	-12.2%	8,787,000	8.2%	8,813,000	0.3%	9,049,000	2.7%
Hotel/Motel	Restaurants	7,045,000	-7.0%	7,862,000	11.6%	8,359,000	6.3%	8,645,000	3.4%
Transient (Bed Tax)         2,088,000         -13.8%         3,478,000         66.6%         3,688,000         6.0%         3,797,000         3.0%           Amusements         1,452,000         9.5%         1,539,000         6.0%         1,478,000         -4.0%         1,301,000         -12.0%           All Other         993,000         -2.7%         1,176,000         18.4%         1,300,000         -12.4%         1,404,000         36.3%           Totals         89,785,000         -8.7%         100,702,000         12.2%         104,699,000         4.0%         108,567,000         3.7%           Tax Revenues - Retail Activities Breakdown         5,891,000         -8.0%         7,180,000         21.9%         7,977,000         11.1%         8,911,000         11.7%           Furniture/Equipment/Electronics         9,361,000         -14.0%         10,914,000         16.6%         11,598,000         6.3%         12,267,000         5.8%           Department Stores         8,485,000         -6.3%         9,646,000         13.7%         10,194,000         5.7%         10,506,000         3.1%           Grocery Stores         5,384,000         -6.9%         5,772,000         7.2%         6,012,000         4.2%         6,355,000	Contracting	6,324,000	-35.5%	5,054,000	-20.1%	5,680,000	12.4%	5,622,000	-1.0%
Amusements	Hotel/Motel	1,655,000	-12.5%	1,842,000	11.3%	2,034,000	10.4%	1,966,000	-3.3%
All Other Totals    993,000   -27.7%   1,176,000   18.4%   1,030,000   -12.4%   1,404,000   36.3%     100,702,000   12.2%   104,699,000   4.0%   108,567,000   3.7%     Tax Revenues - Retail Activities Breakdown   Automotive   5,891,000   -8.0%   7,180,000   21.9%   7,977,000   11.1%   8,911,000   11.7%     Furniture/Equipment/Electronics   9,361,000   -14.0%   10,914,000   16.6%   11,598,000   6.3%   12,267,000   5.8%     Department Stores   8,485,000   -6.3%   9,646,000   13.7%   10,194,000   5.7%   10,506,000   3.1%     Grocery Stores   5,384,000   -4.9%   5,772,000   7.2%   6,012,000   4.2%   6,355,000   5.7%     Drugs/Small Stores   4,961,000   3.5%   5,548,000   11.8%   5,933,000   6.9%   6,002,000   1.2%     Manufacturing Firms   3,102,000   -16.5%   3,170,000   2.2%   3,528,000   11.3%   3,527,000   0.0%     Building Supply Stores   1,599,000   -1.5%   1,740,000   8.8%   1,745,000   0.3%   1,777,000   1.8%     All Other Retail   5,997,000   41.4%   7,918,000   32.0%   6,998,000   -11.6%   7,203,000   2.9%     Totals   44,780,000   -3.5%   51,888,000   15.9%   53,985,000   4.0%   56,548,000   17.0%     Market Place   3,913,000   -0.3%   4,265,000   9.0%   4,657,000   9.2%   4,852,000   4.2%     Mills Mall   4,581,000   4.2%   5,335,000   16.5%   5,620,000   5.3%   5,538,000   1.5%     Downtown Tempe   2,417,000   -10.3%   2,796,000   15.7%   3,200,000   14.4%   3,218,000   0.6%     Apache Blvd.   1,710,000   -3.8%   1,966,000   15.0%   1,985,000   1.0%   2,066,000   1.1%     Rio Salado   2,033,000   3.0%   2,467,000   21.3%   2,565,000   4.0%   2,569,000   2.2%   2,6%   1,859,000   1.2%     Rio Salado   2,033,000   3.0%   2,467,000   21.3%   2,565,000   4.0%   2,569,000   2.2%   2,6%   1,859,000   2.2%   2,6%   1,859,000   2.2%   2,665,000   2.2%   2,665,000   2.2%   2,665,000   2.2%   2,665,000   2.2%   2,665,000   2.2%   2,665,000   2.2%   2,665,000   2.2%   2,665,000   2.2%   2,665,000   2.2%   2,665,000   2.2%   2,665,000   2.2%   2,665,000   2.2%   2,665,000   2.2%   2,665,000   2.2%   2,665,000   2.	Transient (Bed Tax)	2,088,000	-13.8%	3,478,000	66.6%	3,688,000	6.0%	3,797,000	3.0%
Totals         89,785,000         -8.7%         100,702,000         12.2%         104,699,000         4.0%         108,567,000         3.7%           Tax Revenues - Retail Activities Breakdown           Automotive         5,891,000         -8.0%         7,180,000         21.9%         7,977,000         11.1%         8,911,000         11.7%           Furniture/Equipment/Electronics         9,361,000         -14.0%         10,914,000         16.6%         11,598,000         6.3%         12,267,000         5.8%           Department Stores         8,485,000         -6.3%         9,646,000         13.7%         10,194,000         5.7%         10,506,000         3.1%           Grocery Stores         5,384,000         -4.9%         5,772,000         7.2%         6,012,000         4.2%         6,355,000         5.7%           Drugs/Small Stores         4,961,000         3.5%         5,548,000         11.8%         5,933,000         6.9%         6,002,000         1.2%           Manufacturing Firms         3,102,000         -16.5%         3,170,000         2.2%         3,528,000         11.3%         3,527,000         0.0%           Building Supply Stores         1,599,000         -1.5%         1,740,000         8.8%         1,745,000	Amusements	1,452,000	9.5%	1,539,000	6.0%	1,478,000	-4.0%	1,301,000	-12.0%
Tax Revenues - Retail Activities Breakdown           Automotive         5,891,000         -8.0%         7,180,000         21.9%         7,977,000         11.1%         8,911,000         11.7%           Furniture/Equipment/Electronics         9,361,000         -14.0%         10,914,000         16.6%         11,598,000         6.3%         12,267,000         5.8%           Department Stores         8,485,000         -6.3%         9,646,000         13.7%         10,194,000         5.7%         10,506,000         3.1%           Grocery Stores         5,384,000         -4.9%         5,772,000         7.2%         6,012,000         4.2%         6,355,000         5.7%           Drugs/Small Stores         4,961,000         3.5%         5,548,000         11.8%         5,933,000         6.9%         6,002,000         1.2%           Manufacturing Firms         3,102,000         -16.5%         3,170,000         2.2%         3,528,000         11.3%         3,527,000         0.0%           Building Supply Stores         1,599,000         -1.5%         1,740,000         8.8%         1,745,000         0.3%         1,777,000         1.8%           All Other Retail         5,997,000         41.4%         7,918,000         32.9%         6,998,000	All Other	993,000	-27.7%	1,176,000	18.4%	1,030,000	-12.4%	1,404,000	36.3%
Automotive         5,891,000         -8.0%         7,180,000         21.9%         7,977,000         11.1%         8,911,000         11.7%           Furniture/Equipment/Electronics         9,361,000         -14.0%         10,914,000         16.6%         11,598,000         6.3%         12,267,000         5.8%           Department Stores         8,485,000         -6.3%         9,646,000         13.7%         10,194,000         5.7%         10,506,000         3.1%           Grocery Stores         5,384,000         -4.9%         5,772,000         7.2%         6,012,000         4.2%         6,355,000         5.7%           Drugs/Small Stores         4,961,000         3.5%         5,548,000         11.8%         5,933,000         6.9%         6,002,000         1.2%           Manufacturing Firms         3,102,000         -16.5%         3,170,000         2.2%         3,528,000         11.3%         3,527,000         0.0%           Building Supply Stores         1,599,000         -1.5%         1,740,000         8.8%         1,745,000         0.3%         1,777,000         1.8%           All Other Retail         5,997,000         41.4%         7,918,000         32.0%         6,998,000         -11.6%         7,203,000         2.9%	Totals	89,785,000	-8.7%	100,702,000	12.2%	104,699,000	4.0%	108,567,000	3.7%
Automotive         5,891,000         -8.0%         7,180,000         21.9%         7,977,000         11.1%         8,911,000         11.7%           Furniture/Equipment/Electronics         9,361,000         -14.0%         10,914,000         16.6%         11,598,000         6.3%         12,267,000         5.8%           Department Stores         8,485,000         -6.3%         9,646,000         13.7%         10,194,000         5.7%         10,506,000         3.1%           Grocery Stores         5,384,000         -4.9%         5,772,000         7.2%         6,012,000         4.2%         6,355,000         5.7%           Drugs/Small Stores         4,961,000         3.5%         5,548,000         11.8%         5,933,000         6.9%         6,002,000         1.2%           Manufacturing Firms         3,102,000         -16.5%         3,170,000         2.2%         3,528,000         11.3%         3,527,000         0.0%           Building Supply Stores         1,599,000         -1.5%         1,740,000         8.8%         1,745,000         0.3%         1,777,000         1.8%           All Other Retail         5,997,000         41.4%         7,918,000         32.0%         6,998,000         -11.6%         7,203,000         2.9%									
Furniture/Equipment/Electronics         9,361,000         -14.0%         10,914,000         16.6%         11,598,000         6.3%         12,267,000         5.8%           Department Stores         8,485,000         -6.3%         9,646,000         13.7%         10,194,000         5.7%         10,506,000         3.1%           Grocery Stores         5,384,000         -4.9%         5,772,000         7.2%         6,012,000         4.2%         6,355,000         5.7%           Drugs/Small Stores         4,961,000         3.5%         5,548,000         11.8%         5,933,000         6.9%         6,002,000         1.2%           Manufacturing Firms         3,102,000         -16.5%         3,170,000         2.2%         3,528,000         11.3%         3,527,000         0.0%           Building Supply Stores         1,599,000         -1.5%         1,740,000         8.8%         1,745,000         0.3%         1,777,000         1.8%           All Other Retail         5,997,000         41.4%         7,918,000         32.0%         6,998,000         -11.6%         7,203,000         2.9%           Totals         10,848,000         -7.9%         12,724,000         17.3%         13,495,000         6.1%         15,434,000         14.4% <td>Tax Revenues - Retail Activities Breakd</td> <td>own</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>	Tax Revenues - Retail Activities Breakd	own							
Department Stores         8,485,000         -6.3%         9,646,000         13.7%         10,194,000         5.7%         10,506,000         3.1%           Grocery Stores         5,384,000         -4.9%         5,772,000         7.2%         6,012,000         4.2%         6,355,000         5.7%           Drugs/Small Stores         4,961,000         3.5%         5,548,000         11.8%         5,933,000         6.9%         6,002,000         1.2%           Manufacturing Firms         3,102,000         -16.5%         3,170,000         2.2%         3,528,000         11.3%         3,527,000         0.0%           Building Supply Stores         1,599,000         -1.5%         1,740,000         8.8%         1,745,000         0.3%         1,777,000         1.8%           All Other Retail         5,997,000         41.4%         7,918,000         32.0%         6,998,000         -11.6%         7,203,000         2.9%           Totals         44,780,000         -3.5%         51,888,000         15.9%         53,985,000         4.0%         56,548,000         17.0%           Autoplex (included in Elliot Corridor)         3,834,000         -11.9%         4,726,000         23.3%         5,341,000         13.0%         6,248,000         17.0%	Automotive	5,891,000	-8.0%	7,180,000	21.9%	7,977,000	11.1%	8,911,000	11.7%
Department Stores         8,485,000         -6.3%         9,646,000         13.7%         10,194,000         5.7%         10,506,000         3.1%           Grocery Stores         5,384,000         -4.9%         5,772,000         7.2%         6,012,000         4.2%         6,355,000         5.7%           Drugs/Small Stores         4,961,000         3.5%         5,548,000         11.8%         5,933,000         6.9%         6,002,000         1.2%           Manufacturing Firms         3,102,000         -16.5%         3,170,000         2.2%         3,528,000         11.3%         3,527,000         0.0%           Building Supply Stores         1,599,000         -1.5%         1,740,000         8.8%         1,745,000         0.3%         1,777,000         1.8%           All Other Retail         5,997,000         41.4%         7,918,000         32.0%         6,998,000         -11.6%         7,203,000         2.9%           Totals         44,780,000         -3.5%         51,888,000         15.9%         53,985,000         4.0%         56,548,000         17.0%           Autoplex (included in Elliot Corridor)         3,834,000         -11.9%         4,726,000         23.3%         5,341,000         13.0%         6,248,000         17.0%	Furniture/Equipment/Electronics	9,361,000	-14.0%	10,914,000	16.6%	11,598,000	6.3%	12,267,000	5.8%
Grocery Stores         5,384,000         -4.9%         5,772,000         7.2%         6,012,000         4.2%         6,355,000         5.7%           Drugs/Small Stores         4,961,000         3.5%         5,548,000         11.8%         5,933,000         6.9%         6,002,000         1.2%           Manufacturing Firms         3,102,000         -16.5%         3,170,000         2.2%         3,528,000         11.3%         3,527,000         0.0%           Building Supply Stores         1,599,000         -1.5%         1,740,000         8.8%         1,745,000         0.3%         1,777,000         1.8%           All Other Retail         5,997,000         41.4%         7,918,000         32.0%         6,998,000         -11.6%         7,203,000         2.9%           Totals         44,780,000         -3.5%         51,888,000         15.9%         53,985,000         4.0%         56,548,000         4.7%           Autoplex (included in Elliot Corridor)         3,834,000         -11.9%         4,726,000         23.3%         5,341,000         13.0%         6,248,000         17.0%           Market Place         3,913,000         -0.3%         4,265,000         9.0%         4,657,000         9.2%         4,852,000         4.2%		8,485,000	-6.3%	9,646,000	13.7%	10,194,000	5.7%	10,506,000	3.1%
Drugs/Small Stores         4,961,000         3.5%         5,548,000         11.8%         5,933,000         6.9%         6,002,000         1.2%           Manufacturing Firms         3,102,000         -16.5%         3,170,000         2.2%         3,528,000         11.3%         3,527,000         0.0%           Building Supply Stores         1,599,000         -1.5%         1,740,000         8.8%         1,745,000         0.3%         1,777,000         1.8%           All Other Retail         5,997,000         41.4%         7,918,000         32.0%         6,998,000         -11.6%         7,203,000         2.9%           Totals         44,780,000         -3.5%         51,888,000         15.9%         53,985,000         4.0%         56,548,000         4.7%           Elliot Corridor         10,848,000         -7.9%         12,724,000         17.3%         13,495,000         6.1%         15,434,000         14.4%           Autoplex (included in Elliot Corridor)         3,834,000         -11.9%         4,726,000         23.3%         5,341,000         13.0%         6,248,000         17.0%           Market Place         3,913,000         -0.3%         4,265,000         9.0%         4,657,000         9.2%         4,852,000         4.2% <t< td=""><td></td><td>5,384,000</td><td>-4.9%</td><td>5,772,000</td><td>7.2%</td><td>6,012,000</td><td>4.2%</td><td>6,355,000</td><td>5.7%</td></t<>		5,384,000	-4.9%	5,772,000	7.2%	6,012,000	4.2%	6,355,000	5.7%
Manufacturing Firms         3,102,000         -16.5%         3,170,000         2.2%         3,528,000         11.3%         3,527,000         0.0%           Building Supply Stores         1,599,000         -1.5%         1,740,000         8.8%         1,745,000         0.3%         1,777,000         1.8%           All Other Retail         5,997,000         41.4%         7,918,000         32.0%         6,998,000         -11.6%         7,203,000         2.9%           Totals         44,780,000         -3.5%         51,888,000         15.9%         53,985,000         4.0%         56,548,000         4.7%           Tax Revenues - Business Districts           Elliot Corridor         10,848,000         -7.9%         12,724,000         17.3%         13,495,000         6.1%         15,434,000         14.4%           Autoplex (included in Elliot Corridor)         3,834,000         -11.9%         4,726,000         23.3%         5,341,000         13.0%         6,248,000         17.0%           Market Place         3,913,000         -0.3%         4,265,000         9.0%         4,657,000         9.2%         4,852,000         4.2%           Mills Mall         4,581,000         -4.2%         5,335,000         15.7%         3,200,000		4,961,000	3.5%	5,548,000	11.8%	5,933,000	6.9%	6,002,000	1.2%
Building Supply Stores         1,599,000         -1.5%         1,740,000         8.8%         1,745,000         0.3%         1,777,000         1.8%           All Other Retail         5,997,000         41.4%         7,918,000         32.0%         6,998,000         -11.6%         7,203,000         2.9%           Totals         44,780,000         -3.5%         51,888,000         15.9%         53,985,000         4.0%         56,548,000         4.7%           Tax Revenues - Business Districts           Elliot Corridor         10,848,000         -7.9%         12,724,000         17.3%         13,495,000         6.1%         15,434,000         14.4%           Autoplex (included in Elliot Corridor)         3,834,000         -11.9%         4,726,000         23.3%         5,341,000         13.0%         6,248,000         17.0%           Market Place         3,913,000         -0.3%         4,265,000         9.0%         4,657,000         9.2%         4,852,000         4.2%           Mills Mall         4,581,000         -4.2%         5,335,000         16.5%         5,620,000         5.3%         5,538,000         -1.5%           Downtown Tempe         2,417,000         -10.3%         2,796,000         15.7%         3,200,000		3,102,000	-16.5%	3,170,000		3,528,000	11.3%	3,527,000	0.0%
All Other Retail         5,997,000         41.4%         7,918,000         32.0%         6,998,000         -11.6%         7,203,000         2.9%           Totals         44,780,000         -3.5%         51,888,000         15.9%         53,985,000         -11.6%         7,203,000         2.9%           Tax Revenues - Business Districts         Elliot Corridor         10,848,000         -7.9%         12,724,000         17.3%         13,495,000         6.1%         15,434,000         14.4%           Autoplex (included in Elliot Corridor)         3,834,000         -11.9%         4,726,000         23.3%         5,341,000         13.0%         6,248,000         17.0%           Market Place         3,913,000         -0.3%         4,265,000         9.0%         4,657,000         9.2%         4,852,000         4.2%           Mills Mall         4,581,000         -4.2%         5,335,000         16.5%         5,620,000         5.3%         5,538,000         -1.5%           Downtown Tempe         2,417,000         -10.3%         2,796,000         15.7%         3,200,000         14.4%         3,218,000         0.6%           Apache Blvd.         1,710,000         -3.8%         1,966,000         15.0%         1,985,000         1.0%         2,006,000	Building Supply Stores	1,599,000		1,740,000	8.8%		0.3%	1,777,000	1.8%
Totals         44,780,000         -3.5%         51,888,000         15.9%         53,985,000         4.0%         56,548,000         4.7%           Tax Revenues - Business Districts           Elliot Corridor         10,848,000         -7.9%         12,724,000         17.3%         13,495,000         6.1%         15,434,000         14.4%           Autoplex (included in Elliot Corridor)         3,834,000         -11.9%         4,726,000         23.3%         5,341,000         13.0%         6,248,000         17.0%           Market Place         3,913,000         -0.3%         4,265,000         9.0%         4,657,000         9.2%         4,852,000         4.2%           Mills Mall         4,581,000         -4.2%         5,335,000         16.5%         5,620,000         5.3%         5,538,000         -1.5%           Downtown Tempe         2,417,000         -10.3%         2,796,000         15.7%         3,200,000         14.4%         3,218,000         0.6%           Apache Blvd.         1,710,000         -3.8%         1,966,000         15.0%         1,985,000         1.0%         2,006,000         1.1%           ASU Properties         1,065,000         -12.4%         1,456,000         36.7%         1,785,000         22.6%	All Other Retail	5,997,000	41.4%				-11.6%		2.9%
Elliot Corridor 10,848,000 -7.9% 12,724,000 17.3% 13,495,000 6.1% 15,434,000 14.4% Autoplex (included in Elliot Corridor) 3,834,000 -11.9% 4,726,000 23.3% 5,341,000 13.0% 6,248,000 17.0% Market Place 3,913,000 -0.3% 4,265,000 9.0% 4,657,000 9.2% 4,852,000 4.2% Mills Mall 4,581,000 -4.2% 5,335,000 16.5% 5,620,000 5.3% 5,538,000 -1.5% Downtown Tempe 2,417,000 -10.3% 2,796,000 15.7% 3,200,000 14.4% 3,218,000 0.6% Apache Blvd. 1,710,000 -3.8% 1,966,000 15.0% 1,985,000 1.0% 2,006,000 1.1% ASU Properties 1,065,000 -12.4% 1,456,000 36.7% 1,785,000 22.6% 1,859,000 4.1% Rio Salado 2,033,000 3.0% 2,467,000 21.3% 2,565,000 4.0% 2,569,000 0.2%	Totals	44,780,000				53,985,000	4.0%		
Elliot Corridor 10,848,000 -7.9% 12,724,000 17.3% 13,495,000 6.1% 15,434,000 14.4% Autoplex (included in Elliot Corridor) 3,834,000 -11.9% 4,726,000 23.3% 5,341,000 13.0% 6,248,000 17.0% Market Place 3,913,000 -0.3% 4,265,000 9.0% 4,657,000 9.2% 4,852,000 4.2% Mills Mall 4,581,000 -4.2% 5,335,000 16.5% 5,620,000 5.3% 5,538,000 -1.5% Downtown Tempe 2,417,000 -10.3% 2,796,000 15.7% 3,200,000 14.4% 3,218,000 0.6% Apache Blvd. 1,710,000 -3.8% 1,966,000 15.0% 1,985,000 1.0% 2,006,000 1.1% ASU Properties 1,065,000 -12.4% 1,456,000 36.7% 1,785,000 22.6% 1,859,000 4.1% Rio Salado 2,033,000 3.0% 2,467,000 21.3% 2,565,000 4.0% 2,569,000 0.2%									
Autoplex (included in Elliot Corridor)       3,834,000       -11.9%       4,726,000       23.3%       5,341,000       13.0%       6,248,000       17.0%         Market Place       3,913,000       -0.3%       4,265,000       9.0%       4,657,000       9.2%       4,852,000       4.2%         Mills Mall       4,581,000       -4.2%       5,335,000       16.5%       5,620,000       5.3%       5,538,000       -1.5%         Downtown Tempe       2,417,000       -10.3%       2,796,000       15.7%       3,200,000       14.4%       3,218,000       0.6%         Apache Blvd.       1,710,000       -3.8%       1,966,000       15.0%       1,985,000       1.0%       2,006,000       1.1%         ASU Properties       1,065,000       -12.4%       1,456,000       36.7%       1,785,000       22.6%       1,859,000       4.1%         Rio Salado       2,033,000       3.0%       2,467,000       21.3%       2,565,000       4.0%       2,569,000       0.2%									
Market Place         3,913,000         -0.3%         4,265,000         9.0%         4,657,000         9.2%         4,852,000         4.2%           Mills Mall         4,581,000         -4.2%         5,335,000         16.5%         5,620,000         5.3%         5,538,000         -1.5%           Downtown Tempe         2,417,000         -10.3%         2,796,000         15.7%         3,200,000         14.4%         3,218,000         0.6%           Apache Blvd.         1,710,000         -3.8%         1,966,000         15.0%         1,985,000         1.0%         2,006,000         1.1%           ASU Properties         1,065,000         -12.4%         1,456,000         36.7%         1,785,000         22.6%         1,859,000         4.1%           Rio Salado         2,033,000         3.0%         2,467,000         21.3%         2,565,000         4.0%         2,569,000         0.2%	Elliot Corridor	10,848,000		12,724,000		13,495,000		15,434,000	14.4%
Mills Mall       4,581,000       -4.2%       5,335,000       16.5%       5,620,000       5.3%       5,538,000       -1.5%         Downtown Tempe       2,417,000       -10.3%       2,796,000       15.7%       3,200,000       14.4%       3,218,000       0.6%         Apache Blvd.       1,710,000       -3.8%       1,966,000       15.0%       1,985,000       1.0%       2,006,000       1.1%         ASU Properties       1,065,000       -12.4%       1,456,000       36.7%       1,785,000       22.6%       1,859,000       4.1%         Rio Salado       2,033,000       3.0%       2,467,000       21.3%       2,565,000       4.0%       2,569,000       0.2%	Autoplex (included in Elliot Corridor)	3,834,000	-11.9%	4,726,000	23.3%	5,341,000	13.0%	6,248,000	17.0%
Downtown Tempe       2,417,000       -10.3%       2,796,000       15.7%       3,200,000       14.4%       3,218,000       0.6%         Apache Blvd.       1,710,000       -3.8%       1,966,000       15.0%       1,985,000       1.0%       2,006,000       1.1%         ASU Properties       1,065,000       -12.4%       1,456,000       36.7%       1,785,000       22.6%       1,859,000       4.1%         Rio Salado       2,033,000       3.0%       2,467,000       21.3%       2,565,000       4.0%       2,569,000       0.2%			-0.3%			4,657,000	9.2%		4.2%
Apache Blvd.       1,710,000       -3.8%       1,966,000       15.0%       1,985,000       1.0%       2,006,000       1.1%         ASU Properties       1,065,000       -12.4%       1,456,000       36.7%       1,785,000       22.6%       1,859,000       4.1%         Rio Salado       2,033,000       3.0%       2,467,000       21.3%       2,565,000       4.0%       2,569,000       0.2%	Mills Mall		-4.2%	5,335,000	16.5%	5,620,000	5.3%	5,538,000	-1.5%
ASU Properties 1,065,000 -12.4% 1,456,000 36.7% 1,785,000 22.6% 1,859,000 4.1% Rio Salado 2,033,000 3.0% 2,467,000 21.3% 2,565,000 4.0% 2,569,000 0.2%	Downtown Tempe	2,417,000	-10.3%	2,796,000	15.7%	3,200,000	14.4%	3,218,000	0.6%
Rio Salado 2,033,000 3.0% 2,467,000 21.3% 2,565,000 4.0% 2,569,000 0.2%	Apache Blvd.	1,710,000	-3.8%	1,966,000	15.0%	1,985,000	1.0%	2,006,000	1.1%
Rio Salado 2,033,000 3.0% 2,467,000 21.3% 2,565,000 4.0% 2,569,000 0.2%	ASU Properties	1,065,000	-12.4%	1,456,000	36.7%	1,785,000	22.6%	1,859,000	4.1%
	-		3.0%	2,467,000	21.3%	2,565,000		2,569,000	0.2%
	All Other Areas	63,218,000	-10.0%	69,693,000	10.2%	71,392,000	2.4%	73,091,000	2.4%

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# **Temporary PLT in Retail**

### **Monthly Amounts**

Month	2009-10	%	2010-11	%	2011-12	%	2012-13	%
Jul					482,365		520,829	8.0%
Aug			440,428		461,197	4.7%	480,610	4.2%
Sep			463,374		485,989	4.9%	512,259	5.4%
Oct			451,178		464,719	3.0%	509,496	9.6%
Nov			440,840		461,175	4.6%	459,634	-0.3%
Dec			460,450		479,201	4.1%	484,735	1.2%
Jan			632,815		608,562	-3.8%	625,507	2.8%
Feb			483,107		491,780	1.8%	499,217	1.5%
Mar			443,938		509,830	14.8%	472,647	-7.3%
Apr			522,427		504,062	-3.5%	593,446	17.7%
May			497,874		509,213	2.3%		
Jun			471,416		490,806	4.1%		
Totals			5,307,847		5,948,898		5,158,381	

#### **Cumulative Amounts**

Month	2009-10	%	2010-11	%	2011-12	%	2012-13	%	
Jul-Jul					482,365		520,829	8.0%	
Jul-Aug			440,428		943,562	114.2%	1,001,439	6.1%	
Jul-Sep			903,802		1,429,551	58.2%	1,513,697	5.9%	
Jul-Oct			1,354,980		1,894,270	39.8%	2,023,193	6.8%	
Jul-Nov			1,795,819		2,355,445	31.2%	2,482,828	5.4%	
Jul-Dec			2,256,269		2,834,646	25.6%	2,967,563	4.7%	
Jul-Jan			2,889,084		3,443,207	19.2%	3,593,070	4.4%	
Jul-Feb			3,372,191		3,934,988	16.7%	4,092,287	4.0%	
Jul-Mar			3,816,130		4,444,818	16.5%	4,564,934	2.7%	
Jul-Apr			4,338,557		4,948,880	14.1%	5,158,381	4.2%	
Jul-May			4,836,431		5,458,092	12.9%			
Jul-Jun			5,307,847		5,948,898	12.1%			