Memorandum

Finance and Technology Department

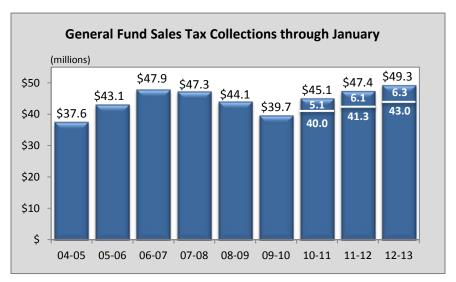
Date:	February 15, 2013
То:	Mayor and Council
From:	Ken Jones, Finance and Technology Director (350-8504)
Subject:	Tax Revenue Statistical Report – January 2013

Attached is the Executive Summary of the Tax Revenue Statistical Report for January 2013 covering December sales activity reported to our Tax and License Division in January.

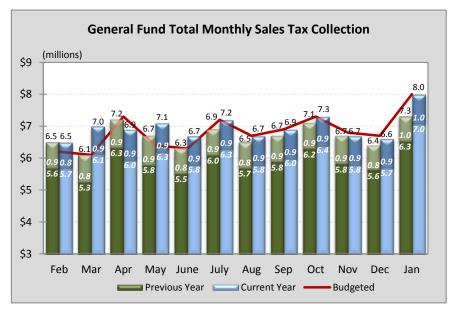
The graph to the right depicts year-todate General Fund historical privilege tax revenue from FY 2004-05 through FY 2012-13. General Fund Sales Tax revenue collected for 2012-13 is up 4% from the same period in the prior fiscal year. In terms of actual dollars received (\$49.3 million), we are \$1.9 million ahead of last fiscal year (\$47.4 million). Of the total amount collected through January, \$6.3 million was from the temporary sales tax, which expires in June 2014. The leading category of growth in terms of dollars received was Retail, which grew by 4.7%. Gains were partially offset by a 3.1% decline in Contracting sales tax collections through January.

The graph to the right represents twelve months of activity, comparing current year General Fund monthly sales tax collections to the previous year. Current and previous years' collections are broken into two components: the 1.2% permanent tax and the 0.2% temporary tax.

Though sales taxes are not budgeted on a monthly basis, it is possible to apply historical collection percentages to the annual budget number to gain insight into sales tax performance. Using this approach, sales tax collections are 0.6%, or \$273 thousand below forecast through January.



Tempe



Executive Summary

	Current Month -January							Fiscal Year to Date through January								
	2009-10	Change	2010-11	Change	2011-12	Change	2012-13	Change	2009-10	Change	2010-11	Change	2011-12	Change	2012-13	Change
Taxable Sales																
Total Taxable Sales	616,857,000	-2.2%	594,944,000	-3.6%	562,957,000	-5.4%	617,562,000	9.7%	3,526,725,000	-10.7%	3,555,578,000	0.8%	3,612,190,000	1.6%	3,762,680,000	4.2%
Retail Taxable Sales	336,730,000	3.1%	332,458,000	-1.3%	323,038,000	-2.8%	340,389,000	5.4%	1,707,185,000	-7.7%	1,812,224,000	6.2%	1,827,502,000	0.8%	1,931,259,000	5.7%
Tax Revenues by Funds																
Privilege Tax - General Fund (1.2%)	6,939,000	-2.3%	6,757,000	-2.6%	6,371,000	-5.7%	6,943,000	9.0%	39,734,000	-9.9%	39,942,000	0.5%	41,462,000	3.8%	42,959,000	3.6%
Temporary Privilege Tax - General Fund			1,003,000		961,000	-4.2%	1,025,000	6.7%			5,056,000		6,119,000	21.0%	6,365,000	4.0%
Transit Tax Fund (.5%)	2,892,000	-3.5%	2,816,000	-2.6%	2,656,000	-5.7%	2,896,000	9.0%	16,566,000		16,652,000	0.5%	17,289,000		17,917,000	3.6%
Arts Tax Fund (.1%)	601,000	-3.2%	585,000	-2.7%	555,000	-5.1%	605,000	9.0%	3,423,000	-10.3%	3,441,000	0.5%	3,573,000		3,704,000	3.7%
Privilege Tax - Rebates Fund	499,000	-9.3%	473,000	-5.2%	459,000	-3.0%	487,000	6.1%	2,546,000	-13.7%	2,796,000	9.8%	2,228,000	-20.3%	2,335,000	4.8%
Bed Tax Fund	176,000	-18.1%	301,000	71.0%	295,000	-2.0%	349,000	18.3%	1,190,000		1,869,000	57.1%	1,980,000		2,112,000	6.7%
Totals	11,107,000	-3.3%	11,935,000	7.5%	11,297,000	-5.3%	12,305,000	8.9%	63,459,000	-10.4%	69,756,000	9.9%	72,651,000	4.2%	75,392,000	3.8%
Tax Revenues - Business Activities																
Retail	6,203,000	3.1%	6,905,000	11.3%	6,619,000	-4.1%	6,915,000	4.5%	31,554,000	-6.6%	36,113,000	14.4%	37,631,000	4.2%	39,398,000	4.7%
Rentals	2,073,000	-5.0%	2,172,000	4.8%	1,923,000	-11.5%	2,258,000	17.4%	12,237,000	-4.9%	13,319,000	8.8%	13,575,000		14,204,000	4.6%
Utilities/Communication	760,000	-2.8%	729,000	-4.1%	808,000	10.8%	773,000	-4.3%	6,154,000	-10.6%	6,587,000	7.0%	6,788,000		6,800,000	0.2%
Restaurants	732,000	-7.7%	854,000	16.7%	824,000	-3.5%	930,000	12.9%	4,737,000	-8.7%	5,281,000	11.5%	5,626,000		5,814,000	3.3%
Contracting	748,000	-26.3%	566,000	-24.3%	401,000	-29.2%	590,000	47.1%	4,988,000		3,644,000	-26.9%	4,145,000		4,016,000	-3.1%
Hotel/Motel	162,000	-10.0%	161,000	-0.6%	174,000	8.1%	186,000	6.9%	957,000		1,046,000	9.3%	1,141,000		1,121,000	-1.8%
Transient (Bed Tax)	175,000	-18.6%	300,000	71.4%	295,000	-1.7%	348,000	18.0%	1,190,000	-19.2%	1,869,000	57.1%	1,981,000		2,112,000	6.6%
Amusements	146,000	15.0%	150,000	2.7%	142,000	-5.3%	138,000	-2.8%	952,000	3.1%	1,082,000	13.7%	1,037,000		920,000	-11.3%
All Other	108,000	-37.9%	98,000	-9.3%	111,000	13.3%	167,000	50.5%	690,000	-32.4%	815,000	18.1%	727,000		1,007,000	38.5%
Totals	11,107,000	-3.3%	11,935,000	7.5%	11,297,000	-5.3%	12,305,000	8.9%	63,459,000	-10.4%	69,756,000	9.9%	72,651,000	4.2%	75,392,000	3.8%
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Tax Revenues - Retail Activities Breakdow		2.20/	804.000	20.50	944.000	5.00/	071.000	15.00/	4 192 000	12 50/	4 995 000	16.90/	E 426 000	11.20/	C 22C 000	14 70/
Automotive	621,000 1,472,000	2.3% -8.6%	804,000 1,554,000	29.5% 5.6%	844,000 1,443,000	5.0% -7.1%	971,000 1,543,000	15.0% 6.9%	4,182,000		4,885,000 7,922,000	16.8% 22.5%	5,436,000		6,236,000 8,555,000	14.7% 6.8%
Furniture/Equipment/Electronics Department Stores	1,234,000	-8.0% -4.6%	1,334,000	3.0% 14.0%	1,445,000	-7.1%	1,469,000	0.9% 1.7%	6,469,000 5,973,000	-21.0%	6,747,000	13.0%	8,011,000 7,197,000		7,428,000	0.8% 3.2%
Grocery Stores	775,000	-4.0%	836,000	7.9%	781,000	-6.6%	870,000	1.7%	3,816,000	-8.0% -6.0%	4,067,000	6.6%	4,224,000		4,403,000	4.2%
Drugs/Small Stores	648,000	-3.7%	739,000	14.0%	781,000	-2.3%	794,000	10.0%	3,385,000	-0.0%	3,871,000	14.4%	4,224,000		4,144,000	4.2% 0.5%
Manufacturing Firms	511,000	25.9%	335,000	-34.4%	425,000	-2.3% 26.9%	361,000	-15.1%	2,328,000		1,964,000	-15.6%	2,320,000		2,397,000	3.3%
Building Supply Stores	141,000	3.7%	159,000	12.8%	172,000	8.2%	139,000	-19.2%	1,120,000		1,238,000	10.5%	1,241,000		1,234,000	-0.6%
All Other Retail	801,000	44.6%	1,071,000	33.7%	787,000	-26.5%	768,000	-2.4%	4,281,000	41.0%	5,419,000	26.6%	5,080,000		5,001,000	-1.6%
Totals	6,203,000	3.1%	6,905,000	11.3%	6,619,000	-4.1%	6,915,000	4.5%	31,554,000	-6.6%	36,113,000	14.4%	37,631,000		39,398,000	4.7%
Tax Revenues - Business Districts																
Elliot Corridor	1,345,000	9.0%	1,606,000	19.4%	1,598,000	-0.5%	1,799,000	12.6%	7,714,000		9,075,000	17.6%	9,279,000	2.2%	10,759,000	15.9%
Autoplex (included in Elliot Corridor)	420,000	4.7%	534,000	27.1%	608,000	13.9%	695,000	14.3%	2,740,000	-16.1%	3,225,000	17.7%	3,611,000	12.0%	4,348,000	20.4%
Market Place	572,000	1.8%	616,000	7.7%	699,000	13.5%	717,000	2.6%	2,755,000	-1.8%	3,050,000	10.7%	3,223,000	5.7%	3,414,000	5.9%
Mills Mall	677,000	-6.4%	774,000	14.3%	805,000	4.0%	778,000	-3.4%	3,162,000	-8.5%	3,675,000	16.2%	3,913,000	6.5%	3,884,000	-0.7%
Downtown Tempe	272,000	-7.2%	278,000	2.2%	348,000	25.2%	386,000	10.9%	1,568,000	-12.1%	1,755,000	11.9%	2,065,000	17.7%	2,084,000	0.9%
Apache Blvd.	156,000	-13.3%	206,000	32.1%	164,000	-20.4%	193,000	17.7%	1,135,000	-4.0%	1,278,000	12.6%	1,240,000	-3.0%	1,274,000	2.7%
ASU Properties	113,000	-4.2%	132,000	16.8%	152,000	15.2%	149,000	-2.0%	708,000	-22.9%	970,000	37.0%	1,136,000	17.1%	1,240,000	9.2%
Rio Salado (1.8% and 3.0% Bed Tax)	186,000	-13.1%	206,000	10.8%	175,000		233,000	33.1%	1,431,000		1,654,000	15.6%	1,688,000		1,593,000	-5.6%
All Other Areas	7,786,000	-4.6%	8,117,000	4.3%	7,356,000	-9.4%	8,050,000	9.4%	44,986,000	-11.3%	48,299,000	7.4%	50,107,000	3.7%	51,144,000	2.1%

Executive Summary Year-to-Date Comparison - January

	2009-10	Change	2010-11	Change	2011-12	Change	2012-13	Change
Taxable Sales								
Total Taxable Sales	3,526,725,000	-10.7%	3,555,578,000	0.8%	3,612,190,000	1.6%	3,762,680,000	4.2%
Retail Taxable Sales	1,707,185,000	-7.7%	1,812,224,000	6.2%	1,827,502,000	0.8%	1,931,259,000	5.7%
Tax Revenues by Funds								
Privilege Tax - General Fund (1.2%)	39,734,000	-9.9%	39,942,000	0.5%	41,462,000	3.8%	42,959,000	3.6%
Temporary Privilege Tax (.2%)			5,056,000		6,119,000	21.0%	6,365,000	4.0%
Transit Tax Fund (.5%)	16,566,000	-10.5%	16,652,000	0.5%	17,289,000	3.8%	17,917,000	3.6%
Arts Tax Fund (.1%)	3,423,000	-10.3%	3,441,000	0.5%	3,573,000	3.8%	3,704,000	3.7%
Privilege Tax - Rebates Fund	2,546,000	-13.7%	2,796,000	9.8%	2,228,000	-20.3%	2,335,000	4.8%
Bed Tax Fund	1,190,000	-19.2%	1,869,000	57.1%	1,980,000	5.9%	2,112,000	6.7%
Totals	63,459,000	-10.4%	69,756,000	9.9%	72,651,000	4.2%	75,392,000	3.8%
Tax Revenues - Business Activities								
Retail	31,554,000	-6.6%	36,113,000	14.4%	37,631,000	4.2%	39,398,000	4.7%
Rentals	12,237,000	-4.9%	13,319,000	8.8%	13,575,000	1.9%	14,204,000	4.6%
Utilities/Communication	6,154,000	-10.6%	6,587,000	7.0%	6,788,000	3.1%	6,800,000	0.2%
Restaurants	4,737,000	-8.7%	5,281,000	11.5%	5,626,000	6.5%	5,814,000	3.3%
Contracting	4,988,000	-33.7%	3,644,000	-26.9%	4,145,000	13.7%	4,016,000	-3.1%
Hotel/Motel	957,000	-19.2%	1,046,000	9.3%	1,141,000	9.1%	1,121,000	-1.8%
Transient (Bed Tax)	1,190,000	-19.2%	1,869,000	57.1%	1,981,000	6.0%	2,112,000	6.6%
Amusements	952,000	3.1%	1,082,000	13.7%	1,037,000	-4.2%	920,000	-11.3%
All Other	690,000	-32.4%	815,000	18.1%	727,000	-10.8%	1,007,000	38.5%
Totals	63,459,000	-10.4%	69,756,000	9.9%	72,651,000	4.2%	75,392,000	3.8%
Tax Revenues - Retail Activities Break	J							
Automotive	4,182,000	-12.5%	4,885,000	16.8%	5,436,000	11.3%	6,236,000	14.7%
Furniture/Equipment/Electronics	6,469,000	-12.3%	7,922,000	22.5%	8,011,000	11.5%	8,555,000	6.8%
				13.0%		6.7%		
Department Stores Grocery Stores	5,973,000 3,816,000	-8.6% -6.0%	6,747,000 4,067,000	6.6%	7,197,000 4,224,000	0.7% 3.9%	7,428,000 4,403,000	3.2% 4.2%
Drugs/Small Stores	3,385,000	-0.0%	3,871,000	14.4%	4,224,000	5.9% 6.5%	4,144,000	4.2% 0.5%
Manufacturing Firms	2,328,000	-11.8%	1,964,000	-15.6%	2,320,000	18.1%	2,397,000	0.3% 3.3%
Building Supply Stores	1,120,000	-11.8%	1,238,000	-13.0%	1,241,000	0.2%	1,234,000	-0.6%
All Other Retail	4,281,000	-3.3% 41.0%	5,419,000	26.6%	5,080,000	-6.3%	5,001,000	-0.0%
Totals	31,554,000	-6.6%	36,113,000	14.4%	37,631,000	4.2%	39,398,000	4.7%
Tax Revenues - Business Districts								
Elliot Corridor	7,714,000	-10.8%	9,075,000	17.6%	9,279,000	2.2%	10,759,000	15.9%
Autoplex (included in Elliot Corridor)	2,740,000	-16.1%	3,225,000	17.7%	3,611,000	12.0%	4,348,000	20.4%
Market Place	2,755,000	-1.8%	3,050,000	10.7%	3,223,000	5.7%	3,414,000	5.9%
Mills Mall	3,162,000	-8.5%	3,675,000	16.2%	3,913,000	6.5%	3,884,000	-0.7%
Downtown Tempe	1,568,000	-12.1%	1,755,000	11.9%	2,065,000	17.7%	2,084,000	0.9%
Apache Blvd.	1,135,000	-4.0%	1,278,000	12.6%	1,240,000	-3.0%	1,274,000	2.7%
ASU Properties	708,000	-22.9%	970,000	37.0%	1,136,000	17.1%	1,240,000	9.2%
Rio Salado	1,431,000	5.1%	1,654,000	15.6%	1,688,000	2.1%	1,593,000	-5.6%
All Other Areas	44,986,000	-11.3%	48,299,000	7.4%	50,107,000	3.7%	51,144,000	2.1%